

No. 34,280

LONDON, TUESDAY, MAY 18, 1993

ESTABLISHED 1887

A Struggle To Change The Way Europe Works

al Herald Tribune

[1." PARIS — If only the economic malaise that plagues Europe today could be blamed just on the recession. Unfortunately, it can't.

For even after growth resumes (later this year? next year? 1995?), many of Europe's best and brightest business leaders and government officials now acknowledge, the Old World's most deep-seated economic problems will not disappear. Indeed their man not next. disappear. Indeed, they may get worse,

What makes today's effort by governments to revive economic growth and create new jobs so difficult is that it is occurring against a backdrop of sweeping changes in the basic ways business is organized. This immense global restructuring is being forced on Europe by the

√ Starting Over Restructuring businesses

and economie First in a series of articles

impact of new technologies on the workplace, the intensification of competition at home and abroad, and the erosion of old frontiers that have vastly increased the international mobility

of goods, services and investment.
"We are experiencing not just a cyclical downturn but a structural crisis," says Ronaldo H. Schmitz, a managing director of Deutsche Bank in Frankfurt. "We have to go through an adjustment process, hopefully in a way that will not destroy the social fabric."

Across Western Europe the post-World War II social democratic consensus — a politically popular system designed to cushion the inherent instability of capitalism with an elaborate web of government subsidies and cradle-tograve social insurance programs — is under intense strain. From Sweden to Spain, stateowned industries employing bundreds of thousands of people are threatened with closure.

Once impregnable business enterprises, ranging from Daimler-Benz in Germany to Michelin, the French tire industry leader, to Philips Electronics, the pan-European giant based in the Netherlands, are undergoing broad restructurings and layoffs in response to a deep down-turn in their markets. Many governments, in response, are trying to erect protectionist barri-

Announcements of job losses for thousands of workers, blue-collar and white-collar alike, provide a daily drumbeat of doom and gloom for Europeans already beset by double-digit

Many well-known factors — the painful squeeze from unification-induced high German interest rates, mismanaged and overvalued currencies, high labor and welfare costs — have helped bring affluent Western Europe to this pass. But much broader forces are at work as

"The traditional view of business globaliza-See WORK, Page 14

Traditional economic prescriptions may no longer be enough to provide jobs. Page 11. • Philips is adjusting, with a struggle, to

pressures for change. Page 14. As IBM de-



Members of a Muslim family as they were remaited Monday following their evacuation from a besieged town in central Bosnia.

Traffic Falls, but Embargo Is Porous

By Stephen Kinzer

New York Times Service SREMSKA RACA, Yugoslavia — A pledge by Serbia and Yugoslavia to cut supply lines to Bosnian Serbs has slowed but not stopped traf-fic crossing into Bosnia at this border checkpoint. Yugoslav soldiers are posted at the Drina River crossings, but it remains uncertain whether a full embargo is being enforced.

While a soldier at Sremska Raca let most large vehicles pass without inspection, he said all freight allowed to cross the border qualified as food or medicine, which are exempt from the

"Our orders are not to let any trucks pass unless they have papers from one of the minis-

tries in Belgrade," said the soldier. "If their papers are in order, we let them through."

But the loopholes appeared to be numerous. It was not clear on what basis Belgrade issues the cargo permits. Indeed, the order imposing the supply cutoff has never been made public. and even some senior government officials said they did not know whether such an order existed or, if it did, who signed it.

On May 6, after leaders of the Bosnian Serbs defied their longtime patrons in Belgrade and rejected an international peace plan, Tanjug, the Yugoslav press agency, carried a dispatch announcing the embargo. It said Serbia and its parent state, Yugosla-

via, had decided to ban all shipments of mili-

tary, logistic and industrial supplies to Bosnia to push the Bosnian Serbs toward peace.

The action occurred as President Slobodan Milosevic of Serbia, who had been the chief sponsor of the Bosnian Serbs, was trying to convince the world that he had reversed his position and wanted to end the Bosnian war.

Serbia and the other remaining Yngoslav republic, Montenegro, are in a state of economic collapse as a result of sanctions imposed by the United Nations.

Since the embargo was announced, truck traffic around border crossings is down drasti-

See EMBARGO, Page 2

U.S., in Reversal, Yields to Europe On Bosnian Crisis

Washington, Awaiting Allied Plans, Shelves Its Proposals for Air Strikes

By Daniel Williams

Washington Post Services
WASHINGTON — The Clinton administration has ceded the initiative on Balkans policy
to Europe, reversing a three-month period in
which Washington took the lead and raised expectations that it would press for a solution, officials said Monday.

Administration officials said they were will-

ing to give way to allied preferences on ways to stop the fighting in Bosnia-Herzegovina and put aside President Bill Clinton's proposals to

The shift to a secondary role was signaled by Secretary of State Warren M. Christopher dur-ing remarks to reporters Sunday. No new major effort to sell Washington's views to the allies or Moscow is planned, Mr. Christopher said.

"It seems that our allies have particular ideas of their own that they want to pursue at the present time," he said. "We'll be discussing with them their approaches to this matter, which seems to get more difficult every time you look at it." -

Mr. Clinton had proposed a dual approach of lifting a United Nations arms embargo on the Muslim-led Bosnian government while us-ing allied air power to keep the rebellious Serbian forces at bay. Britain and France, along with other allies, strenuously objected to the pack-age, as did Moscow. Mr. Clinton, refusing to act alone yet unwilling to further press the Europeans, said last week he would consider

If the concession to European preferences become permanent, Mr. Clinton's policy would in effect become a copy of the Bush administration's. Under President George Bush, resolu-tion of the Bosnia conflict was left almost

totally in European hands It is far from clear how active Europe will be. Governments are preoccupied with the future of European unity. On Tacsday, Denmark will hold a second, crucial referendum on the Treaty on European Union. If the Danes say yes, as polls indicate, the British House of Commons. will vote on the treaty on Thursday.

In any case, a series of European proposals

istration, a U.S. official said. Among them is to use jet bombers to protect at least a half-dozen "sale havens" for civilians from Serbian attack. The administration continues to reject calls to send ground troops for peacekeeping duty in

The administration is considering sending soldiers to Macedonia to monitor possible ag-gression from Serbia. A 700-member contingent from Norway is already in Macedonia, and United Nations officials have indicated that no

more are needed. The United States might also add to a small contingent of international monitors in the Ser-bian province of Kosovo. The largely Muslim

Hosnian Serbs call for a new peace plan, while Muslims seek Western Intervention. Page 2.

population of Kosovo is under pressure of expulsion from extreme Serbian nationalists. Conflicts in either Macedonia or Kosovo would lead to a wider regional war, administra-tion officials fear. "We want to send a strong signal that we will not tolerate a wider conflict," an official said.

European plans to monitor the Serbian-Bosnian border are also being studied, although there are no plans to send U.S. troops to the frontier. The Serbian-dominated government of Yugoslavia has pledged to stop arms from flowing across the border to their Bosnian-Serbian allies, but the border is porous.

Administration officials left open the possi bility that Washington might take the lead later. "All the options are on the table," said Mr. Christopher, using the current policy for-

The United States had put consideration of new options on hold pending the outcome of a Bosman Serbian referendum on a UN-sponsored peace proposal. The vote overwhelm rejected the UN plan, which had been brokered by the negotiators Cyrus R. Vance and Lord

See POLICY, Page 2

Bitter Fratricidal Fighting by Militias Is Leaving Kabul in Ruins

By John Ward Anderson

of a garage at the nearby mountaintop from where enemy militiamen shell his neighborhood each day. The deserted streets are craiered and lined with burned-out cars; the crumbling houses are pockmarked with bullet holes.

As a member of the mujahidin, Mr. Yousef said, he fought for 10 years in Afghanistan's mountains and fost 20 relatives in the jihad, or Islamie holy war, to expel Soviet forces from his country. Now he is an urban street commander. In the

year since the mujahidin ousted the Soviet-backed government, Mr. Yousef said, he has lost 12 more relatives in a Washington Past Service ment, Mr. Yousef said, he has lost 12 more relatives in a KABUL — Mohammed Yousef peered around the corner power struggle between rival Afghan militias trying to seize control in Kabul.

in this war, the shooting is house-to-house," be said. "Every night they shoot from the mountain at the street. They shoot at cars, bikes, people, everything."

The rival mujahidin factions that raced to the capital last spring to replace the crumbling Communist government of President Najibullah continue to fight each other, seemingly

determined to either capture the capital for themselves or bags. Many spend their days in makeshift bazaars hawking

Tribal, ethnic and regional militias have fired tens of thousands of rockets, grenades, and tank and mortar rounds Looting and other crimes are commonplace. Garbage piles into Kabul's neighborhoods. The yearlong fighting has killed at least 5,000 - some claim tens of thousands - and pounded vast parts of the city into rubble.

It is estimated that half of the 2 million residents have fled, leaving entire neighborhoods vacant and crumbling. Those who remain have barricaded their homes with sand-

personal belongings to pay for dinner.

Food, gas, water and electricity are in short supply.

"The man in the street is sick and tired of fighting," said John Lane, the local head of Halo Trust, a nonprofit British group that is clearing land mines from Alghanistan. "They just want to get on with their lives. But the people doing the See RIVALS, Page 6

100,000 Danes Will Switch to 'Yes,' Poll Says

The Asternated Press COPENHAGEN - About 100,000 of the Danes who rejected the Maastricht treaty last Jane regret their action and plan to vote "yes" for the second referendum, on Tuesday, according to a polf published Monday.

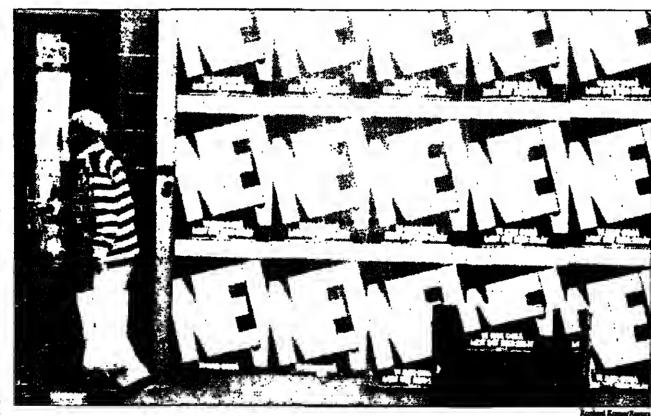
The poll published in the Copenhagen daily Politiken, indicated that 8 percent of Danes who voted against ratification last year now would back the treaty, even if Denmark had not won exemptions from key provisions. The margin of defeat in the June referendum

was 46,847 vetes. The poll was conducted by the Vilstrup Research Institute.

Denmark's partners in the European Community have agreed that it will not be required to abide by treaty provisions on a single Euro-pean currency and common policies on defense, police, immigration and European citi-

A Gaifup poli published on Monday indicated that 50 percent of Denmark's 4 million voters were likely to approve the treaty, with 32 percent likely to vote "no."

The treaty originally was supposed to go into effect at the beginning of this year. The Danes rejected it, with 50.7 percent voting "no.



A Copenhagen resident walking past posters on Monday that call for a "no" vote in Tuesday's referendum on the Masstricht treaty.

A Novel Kind of Revenge In Business Fiction, Japan Tells All

By Andrew Pollack New York Tunes Service

TOKYO - In the image of its economy that Japan likes to present to the rest of the world, diligent workers devote their lives to the company that employs them, manage-ment decisions are made by harmonious consensus, and networks of affiliated companies work together for the common good. But for an arguably truer, if darker, view of what Japanese corporate life is like, forcigners might want to sample the nation's popular fiction, in particular what the Japa-nese call "economic novels."

Here one will see a world of back-stabbing, cheating, boardroom coups, pressure tactics and stifling conditions in the workplace — in short, an unvarnished portrait rarely found in newspapers or textbooks. Business-related fiction, such as Arthur Haley's "The Money Changers," is of course not unknown elsewhere in the world. But in Japan, where life centers on work, it is not suprising that the economic novel is a dis-tinct genre, like science fiction or mysteries. Consider "The Keiretsu," one of last year's best-sellers, which was about the fic-tional auto maker Tokyo Motoss. While Japan's keiretsu, the networks of suppliers

affiliated with an industrial giant, have been hailed as a reason for its competitive success in the world, the novel paints a grim picture of captive suppliers exploited by the parent

Company.

To raise its sagging profit, Tokyo Motors is depicted as pressing suppliers to cut their prices to the bone. But the chief executive of Taisei Lighting, a headlight supplier in the story, is resisting price cuts while trying to delay his retirement until he can position his say to be his successor. If Token Meson son to be his successor. If Tokyo Motors forces his retirement and installs its own man to run Taisci, the story goes, it could suck dry the smaller company's remaining

"In the economic novel, you find the real story that you can't find in journalism," said Makoto Sakata, a nonfiction business writ-

The author of "The Keiretsu," Ikko Shimizu, added, "If you don't write about the drama in business society, you cannot describe real life in Japan."

The novels, some of which are actually more like short stories, sport titles such as "The Public Relations Section Keeps Quiet"

See FICTION, Page 15

4: 60

Kiosk

Hoxha's Widow Gets Longer Sentence

TIRANA, Albania - An appeals court to 11 years, from 9, after finding her guilty of further charges of taking state funds.

The new sentence followed the conviction Monday increased the prison term for the widow of the Stalmist leader Enver Hosha on Nexhmije Hosha on charges of misappropriation of the Stalmist leader Enver Hosha on the prison term for the widow of the Stalmist leader Enver Hosha on the for embezzling 32,000 leks.

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Business/Finance German talks brought little labor peace. Page 11. Bank of England's chief freezes his pay. Page 13. Japan's carmakers worry about the yen. Page 16.

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In Beijing, a Sleeping Dragon of Fashion Awakens

By Suzy Menkes

BEUING — Over the three-tiered pagoda roof of the Temple of Heaven fluttered a flock of birds — released by Chinese models dancing down the runway in denim miniskirts, striped T-shirts and zippered sportswear. It was a small step for fashion but a giant stride for Beging as the city celebrated its first international fashion was a small step. its first international fashion event.

The show was a stunning spectacle — splashed with the brilliant colors of traditional dress, Beijing Opera costumes and laser beams circling the painted temple. Modern Chinese fashions — including a saucy coat and hat decorated with revolutionary stars — were followed by the designs of Gianfranco Ferré and Valentino, guests of the government, along with Pierre Cardin, fashion's Far East pioneer. The show ended with the gyrations of the Tang Dynasty, a long-haired rock group that two years ago had been banned from performing in public and was now playing to Li Langing, the deputy

official audience in Beijing," said Lucia Carpio Chiu of the Hong Kong Trade Development Council after the fashion Hong Kong Trade Development Council after the fashion spectacular on Sunday. Others suggested that it was part of a public relations campaign in the bid for the 2000 Olympics. With the Asian Games place this week in Shanghai, even concrete blocks in this construction-site city are plastered with hopeful slogans reading: "A More Open China Awaits 2000 Olympics." A decision last week by Levi Strauss to terminate contracts with China because of human rights violations is said as a sign in the face to those assirtations. read as a slap in the face to those aspirations, rather than a

As the show ended, Sung Yei, a 22-year-old art student, spoke for the andience and maybe for her entire generation. The fashion was so wonderful," she said. "I wanted more of

Beijing is going to get a lot more fashion. More than is already on sale in the steek Japanese-owned department stores and swanky shopping malls, in the city's silk markets and in the

"It is just amazing to have an event like this in front of an icial audience in Beijing," said Lucia Carpio Chiu of the whirl of bicycle wheels in the rush hours, proves that a new cultural revolution has already transformed Communist attitudes toward dress. Only Beijing's back streets are still drained of color, as the older generation picks over spronting spring vegetables in the once-regulation blue, brown and gray Mao

Chic 93, the international exhibition at the China World Trade Center from May 14 to 19, could be seen in retrospect as the moment when the steeping dragon of Chinese fashion breathed ont a first gust of fire. The 110 foreign exhibitors on two floors included an imposing French pret-a-porter presence and strong contingents from Japan and Taiwan, alongside the 270 Chinese manufacturers. The joint show Friday by Ferré and Valentiao provided the "chie" in this China International

"The show is vitally important to us because it is the first of

See FASHION, Page 8

By Joseph Fitchett

PARIS — The international response to the Bosnian Serbs' rejection of the Vance-Owen peace plan will focus on completing their isolation, including a cutoff of military supplies as pledged by Slobodan Milosevic, the leader of neighboring Serhia, diplomats said

In the longer run, the diplomats said. Western governments now face a stronger probability that military action eventually will be needed to stop the fighting in Bosnia-Herzegovina.

Although no Western consensus has been reached, they said that the Clinton administration seemed to be shifting closer to the more cau tious approach to intervention advocated by its European allies.

European leaders, visibly worned about U.S. lack of resolve over Bosnia, sought to play down trans-Atlantic recriminations and instead emphasized the common ground between themselves and

The British defense secretary, Malcolm Riskind, said that "the United Kingdom has not excluded military intervention in some

In Paris, the Foreign Ministry reminded reporters of official statements by the new center-right government supporting "more relaxed relations" between France and NATO, a new tone reflecting European concern that an impasse over Bosnia could undermine American support for NATO.

With Western governments seeking to decide what Mr. Rifkind called "what further pressure we're going to apply" to Bosnia's defiant serbs, the Russian foreign minister, Andrei V. Kozyrev, started a weeklong trip to the former Yugoslavia and in Western Europe to discuss ways of imposing a political solu-

Moscow, too, now faces more pressure for action against the Bosnian Serbs' defiance of international pressure. In place of the Vance-Owen plan, their leaders urged partitioning Bosnia-Herzegovina into three ethnic states for Serhs. Croats and Muslims -an outcome that would leave open the way for Serbian conquests later.

Even though the Clinton administration has been lukewarm about the Vance-Owen plan, a U.S. official said Monday that it provided "a lig leaf for the international community: the plan amounted to ethnic partition, but kept the symbolism of a multiethnic state called

As such, the plan provides a minimum of consensus among Western governments, partly because it fits with the need of European governments to be able to claim some continuity in their policies as they edge toward a tougher

Similarly, a French official said leaders in Britain and France "feel they cannot afford the backlash in public opinion of seeing our troops suddenly turn around and pull out just as the killing in Bosnia suddenly gets worse."

That, he said, is the root of European objections to U.S. proposals, including arming the Muslims and launching air strikes, that would increase the carnage, at least tem-

For Britain and France, steppedup military pressure should center on changing the UN-proclaimed "safe bavens" for Bosnia's Muslims into militarily defended areas.

European governments could defend that approach as an extension of their policies of bumanitarian assistance. Such defensive perimeters could be combined with U.S. air power, hut they would also need at least a token U.S. ground force of perhaps 1,000 men.

Despite the well-publicized contacts on Bosnia between Washington and its allies, European offi-cials asserted Monday that the Clinton administration had avoided the tough discussions that it

Disclosing what he called a revealing episode, a European official said that when Secretary of State Warren M. Christopher visited Brussels this month, the NATO sceretary-general, Manfred Worner, proposed a classic power play to spur action by the alliance.

He offered to convene a meeting of allied ambassadors to listen to ideas, which Mr. Worner would then support as a vital initia-tive for NATO's credibility.

But Mr. Christopher insisted on confining his persuasion to hilateral talks, saying that he feared that a strong-arm approach might open rifts in the alliance. This account was confirmed by a U.S. official who shares European concern about irresoluteness in the White



Bosnían Serbs loading machine guns Monday in Lipovac, near Brcko, as fighting between Serbs and Muslims continued in the area.

'No Excuse' Now for West, Muslims Say

Compiled by Our Staff From Dispatches PALE, Bosnia-Herzegovina - Bosnian Serbs called for a new peace plan for Bosnia after declaring the current one dead, but

senior officials of the Muslim-led govern-ment said on Monday this meant that the West no longer had any excuse to avoid "decisive action." "The plan is dead, long live the new plan, said the leader of the Bosnian Serbs, Rado-

van Karadzic, after his people finished voting in a referendum on whether to accept it or He said that preliminary results of the weekend referendum indicated "a vast majority" of "no" votes. And Bosnian Serbian radio said that 95 percent to 99 percent of voters had rejected the plan in seven munici-palities with ballots counted as of late Mon-

This should be a signal to the world community to take decisive action for Bosnia, said Tatjana Ljuic-Mijatovic, a member of the government's seven-person presidency, speaking in the capital, Sarajevo. "Now there

"Now there are only two options," said Mr. Ljuic-Mijatovic, an ethnic Serb in the mainly Muslim government. "The world can intervene and implement the Vance-Owen plan hy

force or the war will continue." The Bosnian Serbs under Mr. Karadzie oppose the plan drawn up hy the UN representative, Cyrus R. Vance, and the EC mediaup a third of the territory they now control and proposes dividing Bosnia into ethnie can-

The commander of Bosnian Serhian forces, General Ratko Mladic, asserted that the Serbian state in Bosnia-Herzegovina was already a reality and that the world could dn nothing

"Maybe you didn't want to have it with a certain lady, hnt there it is." Mr. Karadzie on Monday apologized for General Mladic, who threatened the day before to bomh Western cities if the West inter-

"It's like some newborn bahy," be said.

vened in Bosnia, That was an irresponsible and emotional reaction." Mr. Karadzic said in an interview with Sky News of Britain. "He shouldn't be authorized to make any statement and, sec-

ond, be is not deciding about such cases,"
General Mladic threatened Sunday to wreak revenge if the West resorted to air strikes in an attempt to force the Bosnia Serbs to support the Vance-Owen plan.

He also said that foreign troops would "leave their bones" in Bosnia if they inter-

Serbian forces continued on Monday to hreach a nearly two-week-old cease-fire around the strategic northern city of Breko, where the Serbs been trying to push Muslim forces from the few positions they still hold. More than 138,000 people have been killed

beiled against a Muslim-Croatian vote in February 1992 to secede from Serb-dominated Yugoslavia

General Philippe Morillon, the UN com-mander for Bosnia, said Monday that he favored expanding ground troops to protect Muslims in six UN "safe areas." But he also said, without elaboration, that be had asked his superiors for air support as part of that

Muslim-Croat fighting for Mostar contin-ued for the eighth day, further underscoring the difficulties of ending the 13-month-old war. Both Muslims and Croats have signed the peace plan rejected anew Sunday by their

Under the plan, giving each ethnic group control of three provinces and making them share a 10th, Mostar would be controlled by the Croats. UN officials say the Croats started the latest fighting, apparently seeking to push the Muslims out of the city.

Bosnia's Muslim president, Alija Izetbegovic, was to meet with President Franjo Tudjman of Croatia and Lord Owen in Mostar on

Tuesday to try to make peace. The meeting comes amid growing concerns in the Muslim-led Bosnian government that

Croatia has turned against Bosnia and may be party to a Serbian-Croatian deal to divide Bosnia-Herzegovina between them. (Reuters, AP)

WORLD BRIEFS

= JE-IIII Lafontaine Seeks to Head Bonn Party

BONN (Reuters) — Oskar Lafontaine, the Social Democrat who was defeated by Chancellor Helmut Kohl in 1990 in reunited Germany's first general election, said Monday he was ready to to run again.

Mr. Lafontaine said he would be ready to become the party's chairman

or its standard-bearer against Mr. Kohl in 1994, a party spokeswoman reported, as the Social Democrats, the main opposition party, met to search for a new leader. Its chairman, Björn Engholm, quit on May 3 over a political scandal.

Mr. Lafontaine, the Saar state premier who turned down the Social Democratic chairmanship after his shattering defeat in the December 1990 elections, was the fourth prominent Social Democrat to make a bid to take over the disoriented party. In the meeting, the front-running candidates Rudolf Scharping and Gerhard Schroeder urged the party to name a new leader before the summer break in July.

Egypt Curbs Militants' Phone Links

CAIRO (Reuters) — Egypt has cut direct-dial telephone links with Pakistan, Afghanistan, Iraq. Sudan and Iran to make it harder for Muslim militant leaders in exile to communicate with groups at home; although it is possible to place calls to those countries through an

The Al Akhbar newspaper on Monday said President Hosní Mubarakannounced the decision during a flight home from an eight-day tour of Gulf countries, in which he discussed his concern about outside support for violent militants in Egypt. Muslim radicals have attacked the police. tourists and Copts over the past year.

The president indicated that this measure had been taken because

investigations had proved telephone and fax calls had been made from these countries to hired elements to organize terrorist acts," the paper.

BANGKOK (AP) — That police have issued summonses for the owners of the doll factory where a fire last week killed 187 workers and Among the according to news reports Monday left 80 other missing, according to news reports Monday.

Among those summoned, the radio reports said, were Kenneth Ting, chairman of Hong Kong-based Kader Holdings, which is the indirect owner of a 40 percent share in the doll factory; executives of Thai Chiu.

Fu International, the Thai company holding a 40 percent stake; and three

Taiwanese investors who hold the remaining 20 percent. Kader Holdings issued a statement late Monday saying Mr. Ting had received no notice of any summons from Thai authorities.

The police said they were also seeking the factory's managing director, architect and engineer, according to The Nation newspaper. The report

added that if those summoned for questioning did not respond within three days, police would issue warrants for their arrests.

Peres Is in India to Solidify New Ties

NEW DELHI (NYT) - Foreign Minister Shimon Peres of Israel arrived here Monday on the first official trip in 40 years hy an Israeli leader to this country, which has long espoused the Palestinian cause, and spoke of the range of economic and technological areas where the two sides could cooperate.

"We have been waiting for this moment for 40 years," Mr. Peres told a gathering of India's industrial barons soon after he laid a wreath at the memorial to Mohandas K. Gandhi, who led the Indian independence movement against Britain more than 50 years ago.

Peru Terrorists Call 'Armed Strike'

LIMA (AFP) — Shining Path rebels set off a car bomb and killed a tani driver Monday at the start of a 72-hour "armed strike" that partly halted transportation here and in other cities, government officials said.

The latest attacks brought the death toll to 8 and the number of

wounded to about 10 since the terrorist group first announced it would stage the strike to mark the 13th anniversary of its guerrilla war.

Government officials said the strike had only partly disrupted transportation in Lima and other cities. The car bomb caused no casualties. but the taxi driver was apparently shot for ignoring the strike call.

TRAVEL UPDATE

British Rail Opens Tunnel Terminal

LONDON (Combined Dispatches) — British Rail opened a new terminal Monday at Waterloo Station from where passengers will travel by train to Paris and Brussels through the Channel tunnel.

Trains will initially leave London 15 times a day to both Paris and

Brussels but this will increase to eight an hour. Engineers and attendants Owen. Radovan Karadzic, the Bosnian Serbs' leader, declared the Vance-Owen plan dead.

will be able to speak both English and French and will stay on board from start to finish. The journey from Waterloo to Paris will take three hours that the travel time will be reduced later.

Meanwhile, a strike by motormen seriously disrupted service to the northern suburbs of Paris on Monday morning. The strikers were (Reuters, IHT) a Smator Back In Hospital for protesting an attack on a motorman Sunday.

President François Mitterrand will inaugurate the new high-speed rail service to Lille and the north of France on Tuesday. The service, which puts Lille within 50 minutes of Charles de Gaulle airport outside Paris, will later be extended through the Channel tunnel to London and to Brussels. Although the train will bring much of northern France closer to the rest of the country in traveling time, regular railroad users in the region have complained about an increase in fares. (IHT)

Has the Cheetah Outrun Its Chances for Survival? POLICY: are around to assonish animal the surviving population on earth for marketing their cause. Mrs.

By Bill Keller

New York Times Service two species the American conservationists work with here on the thorn-tree plains of central Namib-- cheetahs and farmers - it is hard to tell which is more vexing.

The cheetah, with its magnificent but overspecialized body and its genetic frailties, defies all the conventional strategies for protecting it from extinction. The farmer, who is inclined to see the cheetah as vermin and the conservationist as a hookish huttinsky, makes an unlikely partner in the salvation of the

Can these two troublesome vertebrates be reconciled? According to Daniel Kraus and Laurie Marker-Kraus, a husband-and-wife team who sold their belongings and moved to Namihia from Oregon two years ago to study the world's tion, the answer to that question will determine whether cheetahs

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OKAPUTA. Namibia — Of the wo species the American conservationists work with here on the ionists work with here on the construction of the species in their task for explosive sprints. With its of the species in their task for explosive sprints. With its of the cat got the idea.

Nature has been an accomplice in the cheetaln from Oregon to Namibia and taught it to hunt by sprinting after antelope herself times of the survival of the species in their task for explosive sprints. With its or not considered the cheetan from Oregon to Namibia and taught it to hunt by sprinting after antelope herself times and taught it to hunt by survival of the species in their task for explosive sprints. With its hands," Mrs. Marker-Kraus said at the borrowed farm that houses their Cheetah Conservation Fund The Americans' mission com-

bines science and salesmanship. Ooe day they are stapling car tags onto captured cheetahs to trace their range across the hrusby ranchlands. The next they are try-ing to persuade bemused farmers that, rather than gunning down the cats, they should ehectah-proof their livestock by mingling a few hard-kicking donkeys among the cattle, or hy tograding from border collies to more aggressive breeds of

guard dog.

The cheetah's decline, from more today, was largely manmade. They

Potentiates of past centuries were while the hreathless cheetah is still bewitched by the cheetah's willowy panting over his kill. grace and soulful hlack markings. Everyone from Charlemagne and all the Italian noblemen, they all had cheetahs in their royal courts," Mr. Kraus said. "Genghis Kublai Khan. Everyone. Akbar the Great in India in the 16th century had 9,000 cheetahs in

Nature has been an accomplice hand-raised cheetah from Oregon said.

long, angular body, its supple spine and cleat-like claws, and its enlarged masal passages for snorting

> It defies all conventional strategies for protecting it

in air during pursuit, the cheetah can chase down an impala at 115 kilometers (70 miles) an hour.

But the aerodynamic design left the cheetah too small and short in than 100,000 at the beginning of the tooth to defend its catch against the century to fewer than 12,000 more aggressive predators. In the crowded confines of a game prehave been hunted, crowded and serve, circling vultures will often captured to the brink of extinction. attract lions and other hijackers

Moreover, cheetahs do not propagate well in captivity, for reasons most scientists attribute to excessive inhreeding after a population decline thousands of years ago. The cat lacks the genetie variety it needs to assure fertility and to protect against disease

his 49-year reign. That's close to Because it frustrates its would-be aviors, Mr. Kraus said, the cheetah has not made the short list of charismatic vertebrates that excite fund-raisers and attract research

The couple are now a one-family

publishing house of both learned and popular tracts on the species. They say farms, not parks, are the cheetah's best hope.

Naminia has about 2,500 cheetahs, most of them roaming across huge cattle ranches, where game flourishes and rival predators are scarce, except for man. The Krauses estimate that population is half what it was in 1975,

and still slowly declining thanks to the traps and shotguns of farmers who see the cheetah as a menace to calves and other small livestock. The Krauses promote a variety of livestock management schemes aimed at reducing the conflict be-tween cheetahs and livestock: cor-

raling cows during calving season,

keeping horned steers in the herd, introducing donkeys or even bahoons as guardians, favoring tougher breeds of cattle. They say that after two years of nonconfrontational lohhving they have gradually won acceptance. They are regularly invited to farm-ers' meetings, and if there has not thing for cheetah would be land exactly been a boom in guard doo- reformkeys, at least no one laughs outright

mentary this year promoting some of their advice. Mrs. Marker-Kraus said there had also been a stirring of pride as farmers realized that they were cus-

when they broach the idea. Namib-

ian television broadcast a docu-

The two Amen us, have a flair todians of a species.

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VACATION RENTALS



Marker-Kraus once brought a cheetah capital of the world," she

necessary cost, and from skepnics

who refuse to believe that the cheetah is endangered. "I think the farmers might talk to the Krauses politely, but deep in their hearts they wonder, what are these people doing here?" said Jan Oelofse, who runs a private game preserve on a reclaimed farmland south of here. "In no way do they

believe the chcetah is threatened in this country."

Mr. Oclofse said be had to rid his property of several hundred cheetahs single-handedly when he saw them as a threat to his young antelope and other game. Now he re-

gards cheetahs as an asset, a tourist He contends that farmers would value the cheetah more if the rules were relaxed to allow trophy-hunting and easier sale to zoos, both

now limited by international law. The Krauses agree with him, provided the hunting and trade are strictly controlled. They also agree with Mr. Oelofse on another, politi-

Since Namihia won its indepen dence three years ago, the government has been under pressure to break up the big mainly whiteowned farms for redistribution to blacks. Mr. Kraus fears the new, smaller farmers would kill off the game on which the cheetah thrives,

and introduce goats, who would turn the land to desert. "That would pretty much be it for the cheetahs," Mr. Kraus said.

Yeltsin Plans Visit to Poland

MOSCOW - President Boris N. Yeltsin of Russia will visit Poland after a July meeting in Tokyo of the world's seven leading industrial nations. Deputy Prime Minister Alex-ander N. Shokhin said Monday.

DEATH NOTICE

SELIGMAN, ETHLYNE JACKSON, 86, died May 12, 1993, at New York Hospital after a long illness. She was the beloved wife of the

late prominent an dealer. Germain Seligman and was of invaluable assistance to him in his profession and in his writing. She was the Acting Director of the Rockhill Nelson Museum during the 1940's. Her devoted nieces, Ethlyne, Anne, and Mary-Jackson, as well as the Seligman family in Paris and her many filends will miss her.

Awaiting Allies

(Continued Irom page 1)

In the interim, Moscow pro-

posed a major meeting on the Bosnian conflict at the United Nations. The meeting called by the Russian forcign minister, Andrei V. Kozyrev, was to be part of a general gathering to discuss UN peacekeeping
Mr. Kozyrev's call caught the
Clinton administration off-guard,
and the State Department indicat-

ed that Mr. Christopher would not attend. The meeting will probably be postponed, State Department Mr. Christopher's reasons for re-

ecting the meeting were not made On the one hand, he has pledged to consider consulting with allies and Moscow; be spoke with Mr.

Kozyrev over the weekend. On the other hand, Mr. Christopher may be wary of getting too deeply involved with one Russian proposal: a plan to carry out the Vance-Owen accord step-by-step, without the approval of the Serbs. Washington has rejected the notion of enforcing a peace against the will of any of the combatants.

EMBARGO: A Porous Border

(Continued from page 1) cally. More than a week ago, border guards at the Loznica crossing said they sat for hours without see ing a single truck instead of the usual 50 to 100 a day.

ering sending observers to border crossings to verify compliance. Dragoslav Rancic, an aide to the Yugoslav president, Dobrica Cosic, said that Yugoslavia would welcome such observers, but only if they were also assigned to Bosnia's

lieved to flow freely across that

border.

The Drina River forms most of the border between Yugoslavia and Bosnia, but even if bridges at places like Sremska Raca were controlled. it could still be crossed. The river is narrow and shallow at many points, and rafts or boats, especially at night, would be difficult to detect. In addition, the Yugoslav Army is believed to maintain secret airstrips from which it has sent sup-

plies into Bosnia. Diplomats in Belgrade said they believed aid flowing from Yugosla-via to the Bosnian Serhs had declined hut added that it was impossible to know whether the cutoff was complete.

London Times Sees Hoax In Royal Bugging Story

LONDON — British newspapers may have been duped by hoax-ers into publishing a report that security services bugged a dispute between Prince Charles and Diana, The London Times said Moo-

The tabloid Sun caused a sensation last week when it published what it said was a transcript of a conversation between the heir to the throne and his estanged wife, in which they bickered and referred to a possible custody battle for their children. The anthenticity of the alleged conversation between the Prince

and Princess of Wales that so excited politicians and tabloid newspapers last week was in serious doubt yesterday," said The Times, a stablemate of the Sun. lts report said that a hoaxer, Joe Flynn, was credited "in some quarters" as having pulled off the scam while another prankster,

Rocky Ryan, well-known for feeding fictious "exclusives" in the tabloids, called the Times in say he wrote the transcript.

Buckingham Palace, cahinet ministers and the prince himself have poured scorn on the allegations while editors and royal writers have backed their stories, leaving readers wondering whether the royals were bugged or the stories faked.

Both the United Nations and the European Community are consid-May Have Had Death Pact

WASHINGTON — A forensic expert said Monday that the cult leader David Koresh and his senior border with Croatia. Arms are beaides may have died in a suicide pact when fire engulfed their be-sieged compound last month, kill-

ing more than 80 followers. Dr. Cyril Wecht, a forensic pathologist hired by lawyers for Mr. Koresh's family, said his preliminary investigation showed that the Branch Davidian leader and his senior assistant, Steven Schneider, had both been shot in the head.

"The body is that of David Koresh," Dr. Wecht said on ABC television. "He has two gunshot

wounds in the head." Dr. Wecht, who has worked on numerous mysterious deaths, in-

shot wound in his hip had helped with the identification.

There had been speculation that Mr. Koresh escaped from the cult headquarters near Waco, Texas. through a series of tunnels. The compound had been surrounded by the FBI for 51 days before the fiery end on April 19.

Dr. Wecht also confirmed that two of the bodies were those of Mr. Schneider, 48, and his wife, Judy. He said a gunshot wound to Mr. Schneider's head was "not consis-

so forth." The siege began when the Bureau of Alcohol, Tobacco and Firearms cluding that of Elvis Presley, said tried to serve arrest and search war an 18-year-old dental mold of Mr. rants. A gumlight erupted, killing



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The key to s al20-year-old

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tent with a self-inflicted wound." Dr. Wecht said his prehiminary

findings were "consistent with A shooting B and C shooting A and

Koresh's teeth and a known gun- four agents and six cult members:

STATESIDE / 'GIVE HIM A CHANCE'

Even Diehard Conservatives Hope Clinton Succeeds

GARDEN GROVE, California - Standing on her front lawn barely out of earshot of to be re-elected in 1996. Last year, Mr. Clinher husband, Berty lowered her voice and told a secret. "Yes, I did vote for Clinton," said the retired school secretary and longtime Reagan Democrat, giving only her first name because she feared scorn if her family found out. "I didn't tell my husband. He voted for Ross Perot."

Now, as Bill Clinton makes his second visit to California since becoming president, Betty is a bit uncertain thinks she made the right choice. "I don't know whether made the right choice. "I don't know whether he's on the right track or not," she said. "I just feel he's trying to do something."

Many in this city in Orange County, a bedrock of conservatism in the 1980s, of-fered similar views in door-to-door interviews in two voting precincts, saying they have not yet warmed up to Clinton but are ed to give him the benefit of the doubt as he struggles with issues that are close to home in this working-class commu-

run as he tries to sell his economic program ton received 32 percent of the vote and Mr. to the nation, and in the long term if he hopes Perot 24 percent. ton carried the state, the nation's largest electoral prize.

But the state's economy continues to lag behind the rest of the country because of continuing cuts in industries such as acrospace and banking and the closing of large military bases. Such woes are especially hard-felt in Orange County, home to thousands of blue-collar aerospace workers and several military bases that the Pentagon wants to shut down.

"Everybody was very excited that there was a change," said George T. Urch, chief of staff to Tom Umberg, the state assemblyman who represents Garden Grove in Sacramento. They really want to believe in Clinton.

They are really looking for an excuse to believe in Clinton, but he hasn't given them will be and Barbara Bush.

anything to believe in yet."
In the 1980s, Republicans won big in Or-Bush camp. But last fall George Bush got Instead, they attributed the country's ills to Congress, which they accused of trying to block many of Mr. Clinton's programs.

His trip to California is crucial in the short

His trip to California is crucial in the short

His trip to California is crucial in the short

His trip to California is crucial in the short

With the economy in trouble, many who were undecided as well as some leaning toward Mr. Bush ended up voting for Mr.

"At the last minute, I decided to vote for Chinton," Kathleen Kackley, 68, said. "But I'm kind of worried, the way things are going. I'm a senior. Hearing all this flak about the medical changes — I'm concerned

Last summer, the Kackleys, both registered Democrats, said they would vote for Mr. Bush even though Mr. Kackley said he was put off by the Republicans' stance on abortion. At the time, Mrs. Kackley said she liked Mr. Bush's strong stand on family values, but later she detected a weariness in

In the 1980s, Republicans won big in Orange County thanks to conservative Democrats who flocked in droves to the Reagansial. "I thought, "Give someone a chance here.' I didn't like Clinton at first at all. He seemed too much like a goody-boy, with his charm. He seemed more like a boy than a man. But I thought, What the heck. Give

Mr. Kackley, 74, stood by Mr. Bush to the end. But now he supports Mr. Clintoo and scorns Congress for blocking his programs.

"Give him a little more time," said Mr. Kackley, a retired school custodian. "I think he'll be all right. They keep holding him hack. They ought to get rid of them."

He added: "They don't want to give any-body else a chance. I didn't vote for Clinton, but oow that he's in there, give him a

Down the street, Robert Milhollin sat outside his wood-stucco house on a brick planter smoking a cigarette as the sun set. A registered Republican, he voted for Mr. Bush in 1988 and Ronald Reagan in 1980 and 1984, but last fall he supported Mr. Chinton. He plans to change his registration to Democratic before the next big election.

"Give him a chance," said Mr. Milhollin, 70. a retired building contractor who was a chief boatswain on the battleship Pennsylva-nia when the Japanese bombed Pearl Harbor. "You're oot going to change it over-night. I like Clinton because he seems to use a little common sense with what he's doing."

"He can't do any worse than some of the jerks we had before," Mr. Milhollin said.

vast majority of new drugs are re-sponsibly priced," he said in an interview. "When somebody sets an outrageous price, there are plen-

ty of public interest groups and elected officials who can focus at-

Last month, Merck proposed a

voluntary system of price re-straints, enforceable through con-

tracts between drug manufacturers

and the federal government. Merck

suggested that companies be given

the opportunity to sign such a con-

tract "rather than be forced into

mandatory legislative government

average of the price increases for all

of a company's prescription drugs

People working for the health panel, headed by Hillary Rodham

Clintoo, said they welcomed

Merck's proposal as an acknowl-

edgment that some drug prices

For a decade, drug prices have

ocen rising more than twice as fast

as the Consumer Price Index and

they are a ripe target for politicians

because consumers often pay such

Under the Merck proposal, the

tention on it."

price controls

sumer Price Index.

were too high.

ould take three to five years.

The White House says the inflacon, measured by the Con-

man of the House Ways and Means saw no need for a government

subcommittee on health, has intro-

Away From Politics

Joy Viole Land



SOMBER PROCESSION - Amish buggies going to a cemetery for the burial of five Amish children killed last week near Fredericksburg, Ohio. The children were hit by a car.

• The Supreme Court let stand a ruling that barred the distribution of Gideon Bihles to fifthgraders in the Rensselaer, Indiana, public school system. The justices, without comment, rejected arguments by school officials who said the practice did not violate the constitutionally required separation of church and state.

 The U.S. petroleum industry spills and leaks 11 billion gallons (nearly 42 billion liters) of oil each year, 1,000 times more oil than the 1989 Exxon Valdez spill in Alaska, Friends of the Earth charge. The covircomeotal group said in a report that the oil industry routinely allowed leakage, spilling, venting and evapo-ration through inefficient opera-

senior lieutenant of a New York Maiia godfather wanted in the United States for manslaughter, incitement to murder and extoroon, the Brussels prosecutor's office said. The 51-year-old man, identified only as Marino C., was arrested in a Brussels suburb on Saturday following an extradi-tion request from the FBL, an official in the prosecutor's office

• A man executed as a witch 300 years ago in Salem Village finally got a proper gravestone. The town of Danvers, Massachusetts, the name Salem Village took in 1752, made the gesture to George Jacobs Sr., who died during the witchcraft hysteria. His remains were uncovered at his bomestead in the 1950s, kept in storage for decades, then buried at the Rebecca Nurse Homestead.

Two men killed seven people and wounded two at a Fresno. California, nightelub popular with drunks and prostitutes. The police were searching for two men, one of whom authorities said had been thrown out of Carrillo's Club at least twice before he and a companioo returned around 2 A.M. Sunday and the club was sprayed with gunfire.

• Bill Lacy, an architect and the former president of the Cooper Union for the Advancement of Science and Art in Manhattan, has been named president of the State University of New York at

· New York City, in its camaign to ban tobacco advertising from public property, ao-nonnced an agreement with the New York Telephone Co. to prohihit such advertisements on thousands of telephone booths around the city-

AP. AFP. Renters, NYT

Clinton Agenda Has a Familiar Ring to Perot

WASHINGTON — Over a period of 10 days, President Bill Clinton has offered a campaign finance reform plan, embraced restrictions on lobbyists, railed against special-interest power and proposed a trust fund to guarantee that new taxes go to reduce the

"Sound familiar?" asks a spokesman for Ross Perot, who won 19 percent of the presidential vote in November.

Indeed, and the resemblance is no coincidence. For Mr. Clinton, emphasizing the parts of his agenda that are akin to items on the Perot agenda is not only good policy, it is also political necessity. Left alone with his electoral base, Mr. Clinton stands as a minority president supported by only the 43 percent of voters who sided with him last fall. But if he can add even 40 percent of the voters who backed Peros. Mr. Clinton could create a solid majority, good not only for re-election in 1996, but for pushing his programs through Congress in the meantime.

Accomplishing that goal, however, requires delicate balance, for the two groups of voters have sharply different priorities. Perot supporters, for example, consistently tell poll-takers that for them reducing the federal deficit is the overwhelming priority. But, according to a Democratic poll-taker, Celinda Lake, Americans who voted for Mr. Clinton by and large see the deficit as only one of several priorities and generally favor expanded government spending on major social programs.

Realities like that mean Mr. Clinton most worry about alienating his own core supporters as he tries to reach out to others. At the same time, he must contend with eciticism leveled by Mr. Perot at his every

Accord May Save a Vestige of the New Deal

WASHINGTON - After nearly three months of negotiation, a compromise has been reached on the Clinton administration's pro-posal to restructure the Rural Electrification Administration.

Should the plan be approved by Congress, it would mark a dramatic turning point for the agency, one of the last vestiges of the New Deal. During the page 12 years, repeated attempts by Republican administrations to either tell or revenup the agency were met with hostility or mistrast by resal co-ops and Democratic supporters on Capitol Hill. With a Debbilishelphenide field which there is one capitol with a people of the mark and its contration of the supporters were court in work and it contrations in the simulation.

agency supported were eager to work out a compromise rant would protect the agency in paniciple willie expanding its mission.

The agreement, worked out paramily on Capitol Hill, would cut loan subsidies to rural electric and telephone cooperatives —though not as deeply as the president recommended —and would even give the agency a new name. The agency would be folded into the Agriculture Department's Rural Development Administration. The new Rural Utilities Division would handle not only electric and telephone programs but also water and sewage programs. (WP)

Alabama Senator Back in Hospital for Tests

BIRMINGHAM, Alabama - Senator Howell Hellin, Democrat of Alabama, hospitalized for the second time in a week for chest pains, was in stable condition Monday as he awaited tests to determine if he needs heart surgery, a hospital spokesman said.

Mr. Heflin, 71, was flown from the Washington area to the University of Alabama Medical Center.

(AP)

Had Irah

Representative Dan Rostenkowski, the very independent chairman of the House Ways and Means Committee, when the president suggested a golf game some weekend: "Are you going to be in Chicago."

A Backing Off on Drug Prices? White House Said to Drop Idea of Rigid Curbs

duced a bill to create a similar board here, and the American As-

sociation of Retired Persons sup-

Drug companies dislike the idea

of a price review board, fearing it

would gain access to confidential

data on their research, marketing.

promotion and other costs. More-

over, they worry that after creating a board with limited authority.

Congress might later give it power

decision on such a review board,

nor has be decided how to prevent

drug companies, doctors, hospitals

and other suppliers from raising

prices during the transition to a new health-care system, which

health-care proposal, originally scheduled to be issued May 3, will

not be unveiled before mid-June.

crat of Arkansas, said it was rea-

sonable for the government to re-

straio drug prices becaose

manufacturers would get a windfall

when millions of people gain insur-ance coverage for drugs under Mr.

But Kevin Colgan, a spokesman because consume for Merck & Co., said his company

Senator David H. Pryor, Demo-

could take three to five years.

President Clinton has not made a

ports the proposal.

By Robert Pear New York Times Service

WASHINGTON - President Bill Clinton's health policy advisers have suggested that the government set guidelines for new drug prices, monitor compliance and reprimand companies whose prices are judged to be excessive.

But under heavy lobbying by the drug industry, the administration has apparently backed away from the idea of trying to impose rigid, legally binding controls on drug prices. Prominent Democratis, including the Senate majority leader, George J. Mitchell, have also expressed distaste for price controls in general.
While administration officials

still assert that drug prices are too high and have been rising too fast, they now appear willing to try gov-emment exhortation and voluntary restraints rather than compulsion as a means to curb such costs.

Confidential work papers ob-tained from the President's Task Force on National Health Care Reform suggest that the government should establish a drug price review board to set guidelines for drug prices. The board would collect data on drug prices and manufacturing costs and could, through "adverse publicity," put pressure on a company to reduce prices. "Under this option," the papers

say, "the board would collect inforestablish guidelines as to a reasonable price for prescription drugs that have no therapeutic alternative. It would have the anthority to publicly condemn any companies that violated the guidelines.

The board would be loosely modeled after a Canadian agency. the Patented Medicine Prices Review Board, which, according to a recent study by the congressional General Accounting Office, has beined slow the rise of drug prices

Representative Fortney H. (Pete) Stark Jr. of California, chair-

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ittle attention when it comes hat food is a otomobile for hing to eat, in

Herald International Cribune.
Published With The Ver. York Times and The Washington Post

The Palestinians' Opening

of the American-sponsored Middle East the explicit basis that the West Bank would peace talks at which the parties would get the approached in two bites, not one. This

ing back from their hasty deportation of anxieties but also a belief that two bites

Palestinian radicals and had finally agreed to were more feasible and ultimately more

Don't Rush Health Reform

down to brass tacks. The Israelis were elimb-

sit with a Palestinian moderate, Faisal Hus-

seini, a heavyweight whose East Jerusalem

residence and ties with the Palestine Libera-

tion Organization had kept him from the

table before. Given these attractive possibili-

ties, however, the Palestinians froze. Even

when the United States met their longstand-

ing request to come forward not as a coat holder hut as a "full partner" and offered its

own relevant paper, they found reason to

Americans described the paper as an at-

tempt to codify agreed principles on Pales-

tinian self-rule of the West Bank. Palestin-

ians detected in it a tilt to Israel. Their core

complaint seems to be with Israel's insis-

way to an early but separate discussion on the final status of the West Bank and not as

Palestinians prefer, on the way to an agreed

Palestinian state. But the United States -

there is no air between the Bush and Clin-

Shrouded in secrecy. Hillary Rodham Clinton's task force on health bas officially

revealed little about its deliberations. And

though many of its decisions have leaked, a

clear picture has yet to emerge, largely because the task force has not made up its mind on many fundamental questions.

Holding up progress is an internal battle

whose outlines were made clear last week

by Ira Magaziner, a senior task force offi-

cial, in remarks to a manufacturers group, On one side are those, like Mr. Maga-

ziner, who believe competition is the best

tool for reining in health care costs while

encouraging innovation. On the other side

are those who believe medical costs will

spiral higher until Washington slaps price

controls and regulations on insurers, doc-

tors and hospitals. The duterence is so

profound that it remains unclear whether the task force will emerge with a useful

hybrid or a mishmash of conflicting ideas,

deliberations underscores the downside of

planning in secret. Whatever plan emerges

will have to be sold to skeptical lawmakers

In its most promising decision, the task

force will call for phasing in universal cov-

erage. Eventually every American will be provided affordable insurance that incor-

porates a generous list of benefits, which

will probably include prescription drugs,

some mental health services and perhaps

If so, the package would be better than

the one provided for Medicare beneficiaries

- an enormous achievement for the only industrialized country, other than South

Africa, that does not provide medical insur-ance as a right of citizenship.

But the architecture of bealth care deliv-

ery is only partly settled. The task force

would encourage states to set up purchasing

cooperatives to negotiate coverage with net-

works of bealth care providers. Residents

Some plans would resemble bealth main-

and hospitals charging customers an annual premium. Other plans would resemble fee-tration — hut so is deliberate wisdom.

How to Slay Inflation?

Inflation in the United States this year moving money in and out of the hanking

tenance organizations - panels of doctors

for-service coverage where patients would

probably will be slightly higher than it was last year instead of falling slightly lower, as

the Clinton administration had hoped. But

these differences are small and so far not.

terribly significant. The chief importance of

the jump in prices last month is to remind

the doubters that the dragon of inflation

has not been slain; it is only dozing, and you just saw a twitch of its ugly tail. The April inflation numbers have had a

disproportionately sharp effect on the finan-

cial markets because people there remember

the Carter years. That is a burden that a

Democratic president now carries, just as the

next Republican president will bave to lean

over backward to reassure the country that

he for shel does not secretly intend to run up

the deficit again. When Jimmy Carter took

office, he found it hard to believe that with

an unemployment rate as high as 7 percent

he would not have plenty of latitude to stimulate the economy. Instead, the inflation

rate shot upward. It was one of the miscalcu-

lations, and perhaps the largest of them, that

No one has that painful history more

clearly in mind than President Bill Clinton's

economists - with, by coincidence, the

unemployment rate again stuck at 7 per-cent. That is why the proposed Clinton

stimulus program was minimal, too small to

have more than symbolic meaning. As for

the financial markets, a lot of investors lost

substantial amounts of money underesti-mating inflation in the late 1970s and do

This flicker of inflation will make life

marginally more difficult for the Federal

Reserve Board, which is widely believed -

especially in Congress — to have vast power

to set interest rates wherever it pleases.

interest rates more or less where it wants by

destroyed the Carter presidency.

not care to repeat that mistake.

would choose from among the plans.

even limited nursing bome care.

who have little stake in the proceedings.

The deep division at this advanced stage of

tence that self-rule must be a stage on the

quihhle and let the opportunity slip by.

be approached in two bites, not one. This

reflected not simply a concern for Israeli

It is far too early to say the negotiations

are off the track. The larger strategic factors

permitting progress — the ending of the Cold War and the Gulf War — still hold. So

do the larger political factors - the cur-

rents of leadership and society favoring

compromise in Israel and Syria. In these

two countries' shared interest in exploiting

the moment lies a continuing potential for a

separate arrangement. For now, nonethe-

less, regional consensus supports at least the idea of a quest for an Israeli-Palestinian

settlement to go with an Israeli-Syrian one.

That gives an opening to, and puts a burden on, the Palestinians, who have diffi-

cult decisions to make and a weak political

base on which to make them. So far their

representatives in the peace talks are lag-

ging. Their next chance comes when the

retain free choice of doctors, undouhtedly

in exchange for paying a higher premium. Every plan would be required to provide

extensive data on treatment outcomes information that consumers need to choose

plans that work. Reform, after all, should

be about improving the quality of care, not

But states will not have to follow this

model. Washington will insist that they

cover everyone with the federally defined

benefits. And they will have to meet a

global budget - a lid on the rate of growth

of health care expenditures or health care

premiums. But how they meet the global

budget will be left up to them - even if

they choose to bypass health care plans

and contract directly with individual doc-

State flexibility is a good idea. For exam-

ple, states that want to impose price con-

a danger in Washington providing 100 much flexibility. trols should be allowed to do so. But there is

Allowing states to bypass organized health plans would make the job of moni-

toring the quality and appropriateness of

care considerably more difficult. And 50

different state plans could lead to chaos,

The list of unresolved issues is long. How

quickly will universal coverage be phased

in? How generous will guaranteed coverage be? How will global budgets be set and

enforced? Will employers be required to

provide insurance for workers or will em-

ployers and workers pay a new payroll tax? More than dollars are at stake. If the task

force answers key questions wrong, the entire reform could fail. For example, if the basic

benefits package turns out skimpy, the rich

will buy extended coverage out of their own pockets. That will produce a two-tiered sys-

tem of health care, triggering resentment and undermining popular support.

The slow progress is less reason for despair than evidence that health care reform

is formidably difficult. Speed is important

nation-shaking legislation usually has its

system. But long-term rates are largely set by

investors betting on future inflation. In a

market nervous about inflation, any attempt by the Fed to push down the short-term rates

risks the perverse result of higher long-term

rates as investors jump to protect themselves.

It is the long-term rates, incidentally, that

finance industrial development, public infra-

structure and construction.

--- THE NEW YORK TIMES.

especially for multistate employers,

tors and bospitals.

- THE WASHINGTON POST.

talks resume in Washington in June.

promising for both parties.

Page

Once upon a time American presidents had two powerful instruments of policy available to them to speed up economic growth - increased deficit spending and lower interest rates. But that was years ago. Recent experience has now foreclosed use of both of those levers to Mr. Clinton.

- THE WASHINGTON POST.

Other Comment Sticking By Germany

Germany's descent from cupboria to de-

spondency since the glonous days of reunification in late 1989 goes on and on. Strikes by metal workers are now deepening Germany's economic doldrums. The

country that once assumed its industrial superiority now finds its work force overpaid and over-vacationed and its products increasingly less competitive. Yet the German economy remains the locomotive of Europe and the chief source of investment in the old Soviet bloc.

Germany remains the anchor of U.S. strategy in Europe and a key trading partner. It deserves U.S. understanding. In the end, a genuinely reunited and prospering Germany will be essential if the collapse of the old Soviet empire is to bring democracy That's only half true, it can put short-term rather than instability to Europe.

- The Baltimore Sun.

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International Herald Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neuilly-sur-Seine, France. Tel.: (1) 46.37.93.00. Telex: Circulation, 61.2832: Production, 630698.

Directeur de la Publication: Richard D. Smenons
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Pres.U.S.: Michael Courov, 850 Third Ave., New York, N.Y. 10022. Tel (212) 752-3890. Telex 427175
S.A. au capital de 1.200.000 F. RCS Nanzerre B 732021126. Commission Paritaire No. 61337
© 1993, International Herald Tribune. All rights reserved. ISSN: 0394-8052.



Peasants, All of Us? Time for a New Marx

ARIS — Karl Marx has been toppled. His useful insights, such as the importance of economic power, the organization of labor, the need for social justice and the role of the state in providing it have long since been absorbed in modern industrial societies. They are no longer identified as Marxist. His pernicious or merely fallacious ideas, such as inevitable class warfare. the evil of private property, the inability of capi-talism to adapt, the "scientific" determinism immutably setting the course of history, have been swept away with the fall of communism.

Rightly and wrongly, he played a key role in analyzing and calling attention to the vast prob-lems created by the shift from primarily agricultural and artisanal to machine-powered production—the first industrial revolution. Now we are entering what the American writer Peter Drucker calls "postcapitalist society," or "the Age of the Knowledge Society and a Society of Organizations." Whatever the name, it is bringing a vast

change in the way people work and consume, and underwining the accepted assumptions. The facts are visible: The transition is painful. It is now evident that unemployment, with its social, psychological and moral as well as economie distress, is not just a cyclical matter.

In some ways, economic growth is not the remedy but actually the cause of disappearing jobs, which will not return when the recession ends. The push for productivity and compensiveness, the sources of economic vigor in one sense, reduce the need for labor and its value.

As Raymond Barre, the former French prime minister, has pointed out, capital (high technolBy Flora Lewis

ogy) is cheaper than labor and is drying up its market. The American economist who signs him-self Adam Smith notes that for all the talk about decline of manufacturing in the United States, manufacturing still accounts for the same percentage of gross national product as it did in 1975 - but for a lot fewer jobs. "A computer doesn't charge overtime and doesn't get health care benefits," he writes.

The French writer Alain Lebaube asks if we are all becoming peasants, driven off from our existing livelihoods by irresistible economic forces as farm workers have been. In 1962, 21.3 percent of the French labor force was on the farm. Thirty years later it is 5.5 percent, thanks to subsidies, and still declining.

This profound economic process has not been analyzed and intellectually digested, as Marx set out to do for his time. Mr. Drucker says we do not yet understand how knowledge works as a resource. "We need a theory," he says.

Most urgently, we need a theory that redefines labor and how to set its value. The difference between work and play is now essentially defined by money, whether you are paid for what you do or pay for doing it. Singing, playing football, sounding off on television, or carving wood is a joh or not depending on whether it brings earn-ings. Even sex — performing in a pornographic movie, for example — is a job if it's paid.

And the value of labor depends on supply and demand - how much do you have to pay to get

what you want done the way you want it, how much are you willing to pay for that? The luckiest ones are those who earn their living doing what they would want to do anyway. Those opportunities are rather limited, but they could be much expanded by new definitions of labor and leisure, perhaps giving more weight to social usefulness.

Industrial society has made labor a crucial element of identity. You are what you work at. That is why being unemployed is such a blow, even if the safety net is adequate. Being without a job is being made to feel a nobody. But at least in the transition phase of this new industrial revolution,

there are not going to be enough jobs for all.

There will probably have to be some kind of labor-sharing — reducing hours, establishing more part-time work on a more secure basis. But there also needs to be a new way of recognizing and appreciating the use of skills, the expendi-ture of effort, the value of learning and service beyond what the existing job market rewards, This is not a question of charity or welfare. It is

a question of sustaining the human role in an economic system which, although it is of no good to anybody but people, has been theorized down to statistics and equations that squeeze people out. Socialists, inspired by Marx's thought, claim to advance this concern, but their Marxian approach has been discredited by underiable failure. So a new analyst, a new theory, a new under-standing of the role of labor is required. Let us hope that when the new Marx appears he will not be so arrogant, so fertile in spawning error and terror as was the old. Still, we do need one.

O Flora Lewis.

Mideast: Weak David and Weary Goliath Give Hope

WASHINGTON — Weakness and fatigue have replaced war and grand diplomacy as the primary forces working for change in the Arab-Israeli conflict. Out of this mglorious shift comes a chance for movement toward lessened conflict

even if peace remains a distant goal.

Weakness drove the Palestinians
back to the negotiating table in
Washington last month after a lengthy hiatus in the 18-month-old U.S.-sponsored negotiations. And the Palestinians stayed at the table even though Israel sealed off the West Bank and Gaza after attacks on Israeli civilians and soldiers. The Palestinians protested by — are you sit-ting down? — reducing the size of

their delegation at the talks. That wet-noodle response captures the weakness of the Palestinians, who are trying to recoup some of the credit they bad in the international community and the Arah world and then squandered by blindly supporting Saddam Hussein in the Gulf War.

But the Palestinian negotiators had another reason to respond mildly: The decision to seal off the territories in fact did not upset them much. The the Palestinian workers who normally cross into Israel every day. It underlines the growing separation of the West Bank and Gaza from Israel at a moment when Palestinian negotia-

By Jim Hoagland tors are trying to find a formula for

limited self-government and control over part of the land they claim. The Palestinians will not of course concede that weakness is a motivating factor in their strategy. Nor will the Israelis acknowledge that fatigue with the strife and problems of the West Bank and Gaza could affect their negotiating positions. But such weariness was apparent in the television film showing Foreign Minister Shimon Peres telling the Israelis the other day that sealing off the territo-

that could become the norm, not an Fatigue is not limited to the Israeli government, Most Arab regimes are worn out or atrophied by the long exercise of power on a base of steadily shrinking resources. Instead of eagerly championing the Palestinian cause, as they did two decades ago, the Egyptians, Saudis, Algerians and others are eager for an Arab-Israeli settlement that would allow them to

ries was a deliberate act of separation

concentrate on domestie challenges. This lay of the land has encouraged Prime Minister Yitzhak Rahln to seek an agreement with Syria by dangling the prospect of an Israeli withdrawal from the Golan territory occupied in 1967 in return for peace, and to pursue seriously with the Palestinians the Camp David peace treaty's provisions for interim autonomy.

In one sense, Syria has already ined an important symbol. Mr. Rabin has formally accepted that the Golan is occupied territory to which Syria has a claim that is negotiable. Syria might not get all of the Golan back, Mr. Rabin is saying, hut it is worth trying. Faisal Husseini, who formally led the Palestinian delegation for the first

time in the just-concluded ninth round of the U.S.-sponsored talks in Washington, hopes Mr. Rabin also will recognize in the negoriations that the West Bank and Gaza are occupied territories on which political argements can be reached. Unlike his Likud predecessors, "Rabin is not talking about ideology

and he is not talking about a land that is promised to his people by God,"
Mr. Husseini told a Washington
think-tank audience just before the talks ended Thursday. "He is talking about needing land for security reasons. Security we can discuss." And unlike past Palestinian spokes-men, Mr. Husseini is not insisting that

a Palestinian state has to be the outcome of the peace process, although that is his clear preference. "We want to build a 10-story house, the Israelis want to build a one-story house," be

said. "The important thing is to leave all options open." Such options, he explained, would be resolved in negotiations after a three-year period of

the Israelis' willingness to have Mr. Husseini on the delegation despite his strong links to the Palestine Libera-non Organization and his residence in East Jerusalem, are important benchmarks that the Clinton admin-

ians and the Israelis at this point are as uneven as the battle between David and Goliath — except this time David is not Jewish and has no sling-shot. David's only hope can be that Goliath is growing tired of this par-ticular fight.

The Delectricing are in Ma Huse

in June, it is the only shot he's got.

The Washington Post.

go beyond diplomacy to confront

violent challenges to regional order because its members do not share a

common perception of external threat, which is a precondition for

forming an alliance. Moreover, there

is no prospect of the residual East

Asian system of security being reac-

tivated in Southeast Asia. The Unit-

ed States is unwilling to assume ad-

dinonal ohligations, while Japan

Palestinian self-government.

On the surface, the ninth round produced little concrete progress. The talks are set to resume next month. But Mr. Husseini's willingness to come to Washington after Mr. Rabin had refused further concessions on the explosive dispute over the deportation of Palestinians, and

istration hopes to build on, Negotiations between the Palestin-

The Palestinians are, in Mr. Husseini's view, too weak to compromise. He hopes the Israelis will be strong enough to make concessions. It is a long shot, but as Mr. Husseini implicitly said by showing up here and agreeing to come back for more talk

Asia: Two Models for a Broader Security Umbrella

T ONDON - How can Asia-Pacifie Ly nations defuse some of the p tential threats to regional security following the end of the Cold War? The question will be taken up in a serious way for the first time at two linked meetings of senior officials in Singa-

After delegates of the six-member Association of South East Asian Na-nons meet Tuesday and Wednesday. they will be joined Thursday and Friday by officials from the United States, Japan, Canada, Australia, New Zealand. South Korea and the European Community (their representatives attend the meetings held after every annual conference of ASEAN foreign ministers).

This week's meetings aim to set a security agenda for the next postministerial conference, in Singapore in July. Economic and political issues have dominated past conferences.

One problem facing East Asia is that two working models of security, applied in different sectors of the region, do not readily transpose from

one to the other. ASEAN, with an amhit restricted

TOKYO - The time has come for

A substantial effort by the

Southeast Asian nations to tackle se-

curity problems. The discussions so

far have been so vague as to suggest a

lack of serious intent.

ASEAN could begin with the most minimal form of arms control

- the attempt to huild confidence

by enhancing transparency in mili-tary affairs. To make matters easier

in a region notoriously averse to for-

mal arms control, there is a ready-

Amid fear of China's

intentions, Asia has

become the world's

in East Asia.

largest arms market.

made mechanism at hand: the Unit-

ed Nations Conventional Arms

Register. With only minor modifica-

tion, the register could be developed and expanded on a regional basis

After laborious negotiations in

which East Asian states were often

among the least enthusiastic advo-

cates, the UN General Assembly

agreed in December 1991 to establish

a register for arms transfers. The date

for submission of reports to the UN was April 30, 1993, though provision

was made for those who wished to

register existing holdings.

Most countries are late in reporting.

By Michael Leifer to Southeast Asia, provides a model

for conflict avoidance and manage-ment. It works through quiet diplomacy, not formal arrangements for dispute settlement that have never been invoked. ASEAN — whose member states are Indonesia, Malaysia, the Philippines, Singapore, Thai-land and Brunei — also acts as a diplomatic community by registering a corporate view on regional security issues such as the Cambodian conflict and the dispute over ownership of the Spratly Islands in the South China Sea, which purs China, Vietnam, Taiwan, Malaysia, the Philippines and Brunei at odds.

The other working model of securi-ty is a network of bilateral alliances covering much of East Asia. The United States forms the hub of this alliance system, which was formed in the Cold War. Since the U.S. withdrawal from bases in the Philippines, the Southeast Asian dimension of the system has lapsed into paper commitment with-out military underpinning. U.S. forces stationed in the region are now con-

Getting Serious About Arms Control

By Gerald Segal

New Zealand - are from the Asia-

Pacific region. Japan has taken the lead, along with Britain, in formulat-

ing and supporting the register. Japan has gone further than most Western states by suggesting that it might be willing to use its power as the world's

largest aid donor to get other countries to reveal their weapons holdings. The most surprising of the early

adherents to the register was China.

which filed on May 3. Beijing had

opposed the arms register but is now showing the way to make it serve East

Asian security. For those who fear

that China is a hindrance to efforts to

develop regional arms control and confidence-building measures, Chi-

nese participation is welcome.

If ASEAN countries are serious

about using their annual postminis-

terial conference as an important fo-

rum for a security dialogue with other

interested nations, there are some

useful steps they can take. At a mini-mum, the conference could be the

venue for explanation of arms hold-

ings and acquisitions, and of the de-

fense doctrines that lie behind them.

It might then become possible for

East Asia to develop a regional ver-sion of the UN register and expand

the categories of weapons included.

difficult. Apart from Japan, Austra-lia and New Zealand, the Philippines

and Vanuatu have been the only

Asia-Pacific nations to adhere to the

terms of the register. There are also

troubling trends in the pattern of

arms sales in the region.

However, rapid progress may be

centrated in Japan and South Korea. The issue of security in East Asia has come to the fore since the end of the Cold War. The Soviet Union has disintegrated and Russia is a lesser factor in the regional balance of pow-er, Japan is not inclined to undertake conventional security obligations.

China, hy contrast, has a strong interest in regional security on its terms and a growing capability for shaping them. Now without a major adversary, China has a unique strate-gic lantude in East Asia, being ca-hanced by a program of rearmament.

A primary concern of many region-al countries, including Japan and the ASEAN states, is how to contain Beijing's territorial ambitions in the South China Sea. If the sovereignty claims of China were realized, it would become the dominant power in the maritime heart of Southeast Asia.

ASEAN's security model has never made provision for the collective projection of military power to counter forcible changes in the territorial status quo. The group cannot

Russia is trying to expand sales of advanced military equipment to Chi-na and other East Asian buyers. Chi-

na, the region's largest domestic pro-

ducer of weapons, increased its share of the global arms market to 8.3 per-

cent last year, from 6.9 percent in 1991. Beijing has discovered that at a

time of pressure from the United States, arms sales buy China influ-

ence; the West is forced to negotiate with it to limit the transfers.

Asia is the world's largest arms mar-

ket, with five countries in the top 15

importers last year. Fear of China's mientions led to major purchases by Taiwan from the United States and

France. Singapore and Malaysia have

a hidden arms race with each other

With tensions on the Korean Pen-

insula again on the boil and Cambodia

sliding toward intensified conflict.

worries must grow about a new push

for weapons purchases, unless region-

al security planners can produce a

convincing plan for containment and

The writer, a senior fellow at the

International Institute for Strategic Studies and editor of The Pacific Re-view, contributed this comment to the

Letters intended for publication should be addressed "Letters to the

Editor" and contain the writer's sig-

nature, name and full address. Leners

should be brief and are subject to

editing. We cannot be responsible for

the return of unsolicited manuscripts.

control in Singapore this week.

International Herald Tribune.

and with other ASEAN members.

With an extended alliance network out of the question, the issue is whether and on what hasis the ASEAN model might incorporate the wider East Asian region.
This week's security dialogue in Singapore has much to recommend

will not undertake new ones.

it. For example, opportunities may be found for confidence-building measures through forms of arms control by East Asian states, as well as for functional cooperation in fighting piracy and pollution. A move from the relatively intimate

security culture of ASEAN to a wider multilateral structure must give rise to problems of adjustment. Nonetheless, there is a common wish to embark on the venture, in particular to discuss how to engage China. The rationale is that Beijing's participation, tied to burgeoning trade and investment in East Asia, would give it a stronger interest in maintaining regional peace and stability.

Yet persuasive though such a rationale is, it fails to address the problem of power which, in a region beset by territorial disputes, cannot necessarily be overcome by dialogue.

The writer, professor of international relations at the London School of Economics and Political Science, contri ed this comment to the Herald Tribune.

national process.

This can be a starting point in ending the historical cycle of collec-tive revenge and in introducing the rule of law into our societies.

IN OUR PAGES: 100. 75 AND 50 YEARS AGO

1893: Regal President PARIS - Some fuss has been made

about M. Carnot declining to receive General Dodds on the ground that the gallant officer had only brought his midress uniform to Paris and that the protocol required that generals wear full-dress uniform. It is considered strange that this Court etiquette should prevail at the Elysee, that a President, whose state dress is a plain dress coat, should insist that generals should be decked in plumes and gold lace. The papers consider this deplorable. "It was not in order to preserve Monarchical customs that France elected a President of the Republic."

1918: War on Women

NEW YORK - Mr. Henry Davison, president of the American Red Cross, who has returned from the war zone. says that the most striking method employed by the Germans is their offensive of frightfulness against women old men and children behind

the lines. "It is the theory that if you deprive a mother of four of her five children she will implore that a stop be put to the war to save her fifth. These methods have resulted in the mutilation of thousands of women and children and have driven hundreds of thousands of terror-stricken human beings from their homes."

1943: 299 Medics Perish ALLIED HEADQUARTERS IN

AUSTRALIA — [From our New York edition:] Two-bundred-eighty-eight Australian and English medical personnel and eleven women nurses perished when a Japanese submarine torpedoed the Australian hospital ship Centaur a few miles off the Oneensland coast in the darkness of the morning of May 14 it was an-nounced today [May 18]. Only 64 people were rescued. No patients were aboard the Centaur. The survivors passed 36 hours on flimsy rafts before they were picked up in the middle of the afternoon a day later.





They Fight
For Peace

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And Reason By Vesna Pesic

The writer is director of the Center for

Anti-War Action in Belgrade. This is

an excerpt from her recent remarks in

Washington to the National Endowment for Democracy, which presented her its 1993 Democracy Award. teoce of those who do not support the policies of national hatred and WANT TO STRESS the exiswar. For example, a group of people in the Bosnian Serb stronghold of Banja Luka have formed an organization called the Civic Forum. These people — Muslims, Croats and Serbs, — reject the notion that they cannot

live together. They resist the nationalist propaganda.

There are independent women's groups speaking out against the war and caring for women who have been raped and abused. There are independent associations of intellectuals who are trying to raise the voice of reason, journalists challenging the official accounts of the war, and people from all over ex-Yugoslavia working in the

struggle for real peace and democracy.

These people need to be recognized and supported. When I speak to U.S. and European officials about these efforts, they often respond, "You are in only a small minority." My answer to them is: "Do you want us to disappear altogether? To not exist at all?
Who is going to build democracy if our efforts are both silenced by our regimes and ignored by the outside

emocratic world?"
To those who are all too ready to accept any deal with nationalist forces, to those for whom "never again" means another time, but not now," I would point our that the so-

Who is going to build democracy if our efforts are silenced by our regimes and ignored by

the outside world? called Utopias have a concrete basis in the basic norms of international and humanitarian law. This moral vision is the only one that is practical

in the long run.
We feel that the international community can and must do more for all : 11 those trapped by the power games Time and violence in the war in the former

Yugoslavia.
The vacuum of the post-Communist period allowed the extreme forces in the country to gain momenturn, to push as into a vicious cycle of threats, aggression and drastic viola-tions of human rights. The interna-tional response to date has been con-

fused and without any consistent or understandable policy. In between packages of food and bombs there are steps that can be taken. First, there should be rapid and effective establishment of protective zones for civilians in Bosnia and Her zegovina and distribution of humani tarian aid by all means. Ultimately the international community should esrablish a civil administration for the whole territory of Bosnia-Herzegovi-na. Rather than spending all efforts and resources in order to create elaborate peace plans, the international community must attend to the imme-

diate suffering of civilians. Long-term solutions for the region can be deliber-ated after an effective cease-fire. In addition, help must be given to establish and maintain a free press, television and radio throughout the region. This is essential in order to rebuild communications, to break the monopoly over information and to

end the psychology of war.
Third, we need support for our commitment to the idea of individual rights. We must be able to move away from the notion and practice of col lective responsibility and guilt and develop foundations for individual responsibility, which is a basis for democratic citizenship. Not all members of a national or ethnic group are guilty of war crimes, but the individuals who can be named must be made accountable. I'm not suggesting that we engage in witch-hunts after the war, but we do need fair trials for those who have committed crimes.

The Center for Anti-War Action

has developed a project for an inter-national war crimes tribunal which should be supported and which could ultimately fit into the inter-

The Washington Post.

OPINION

Beware the Talk of Focus: Clinton's 'on the Message' By William Safire In the White tration is in now. Treasury Secretar tration is in now.

slip — especially when your "negatives" are abnormally high — you put forward two reasons.

The first is that you are "failing to communicate." This admits no misdirection or wrongdoing — merely that your press operation has flopped, or that the media are against you.

After this excuse draws a large hoot, you fall back on the second line of defense: what has been lacking is not content or action or direction, but "focus."

Focus is the hottest term in political discourse today. In Latin, it means "hearth, fireside," the place in the home where the family gathers, but in the lingo of today's spin doctors focus means to be "on the message" - con-centrating on the one or two simple issues that ignite a campaign.

When you are on the message, you can put up a sign that says, "It's the (whatever the message is), Stupid."
When you stray off the message, support erodes — not because your strategy is wrong, you insist, but because you're putting so many necessary things on the public plate that people, uncomfortable with complexity, cannot digest it all.

This theory reached its elitist apoget

when an academic argued that Ronald Reagan succeeded in his opening months because he was too dumb to govern and b chew gum at once, and that Bill Clinton was failing because he was too smart and complicated. His solution? Focus. That's the mode the Clinton adminis-

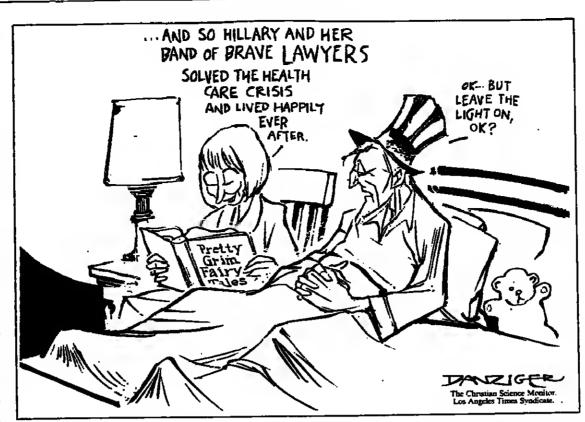
Lloyd Bentsen admits to a "diffusion of objective"; George Stephanopoulos talks of a "new phase"; the president asserts the need to "refocus." The tumult of "bold experimentation," in the phrase of FDR's quoted in Mr. Clinton's inaugural, is out; focus is in.

I say this is baloney not merely to be contrarian, which is always fun, but be-cause conventionally wise focus theory fails to grasp the essence of what has emerged as the Clinton approach to governing: activism on all fronts. He precring: activism on all fronts. He presses everywhere for openings that will enable him to get a purchase on the power to change the direction of government.

Neither the Great Commoner nor the Great Communicator, be may be remembered as the Great Turnmler — the quick-thinking, fast-talking national social director — eager to espouse ideas that reverse the stodgy notion of individual responsibility, determined to engage central government in solving society's ills.

Consider the way a tie salesman sells ties. Not the way a jeweler sells jewelry, placing a single item on black velvet for close study; on the contrary, a tie salesman spreads out an array of merchan-dise, and if it doesn't appeal, out comes another bunch of ties. How about this or this? You like this?

That's the Clinton way. He's adaptable and energede; he can take rejection and keep coming back. If be were an old-time prizefighter, he would be Henry Armstrong, absorbing blows, swarming in, pressing the fight.



The hocus-pocus about focus misses all that. He is the prisoner of his own style. The moment he accepts more than a modicum of policy discipline or the or-derliness of hierarchical management —

in that moment, be would become Jimmy Carter or ersatz Dwight Eisenhower. That tie-salesman style explains the four-month internal battle going on unseen and much-denied. Should he fight for his surprising tax-and-spend budget this year, putting off his health-care revolution until he wins that first battle should he risk all by going for everything at once?

That's been answered. His budget chief and Treasury secretary, who both urged "focus" on one budget at a time, were overwhelmed by Hillary Clinton and her health-care spending group, who made this year's budget proposal outdated on arrival.

Mr. Clinton decided to put acrossthe-board domestic activism ahead of

focus. The current White House line about a new discipline responds willingto criticism that misses the point.

Forget complaints about loss of focus by taking on too many issues; that's throwing Brer Rabbit into his beloved briar patch. Instead, conservatives should recognize two troubling themes where the Clintons are on their message: centralized power in the name of fairness and quotas in the name of diversity.

The New York Times.

LETTERS TO THE EDITOR

One Face of Islam

Regarding "Satanic Blasphemy" (Letters, April 9) from Suraiya Rahman; It is not clear whether Ms. Rahman wishes us to conclude that Muslim sensitivities justify the death sentence on Salman Rushdie. But she should be under no misapprehensions about the sensitivitles of persons of the Western liberal democratic tradition. We take an extremely negative view of the incitement to murder of anyone, especially if that incitement is due to the artist's exercise

of his or her freedom of expression. On this point there is, in our view, absolutely no room for negotiation. An examination of the art and literature of the world would reveal that much of it is offensive to one group or another. Were it appropriate for offended groups to put out murder contracts on the heads of the artists, and remove the works from public availability, the world

The reaction seems to be one of insecurity and blind hostility to the notions of freedom. For several hundred years,

would be a poorer place.

Islam was the repository of freedom and civilization at a time when Europe was engulfed in feudalism and most of the rest of the world in savagery. It is a tragic irony that a major part of Islam should now present such a face to the rest of the world.

ROBERT J. WOLFSON.

Israelis Are Hard at Work Regarding "Israel, Palestinian-Less, Finds Little Work Is Getting Done"

(April 27) by Clyde Haberman: Mr. Haberman quotes Prime Minister

Mr. Haberman quotes Prime Minister
Yizhak Rabin as mentioning a "culture
of idleness" afflicting Jews in Israel, and
goes on to refer to "backbreaking jobs in
construction and agriculture" that Israelis have "increasingly refused to go near."
My metals company employs only
Jews, from cleaners to managing director (the undersigned). We export 60 percent of our production in competition

cent of our production in competition

experienced in a lifetime of industrial management in Europe and the Far East. Our productivity and quality are tested daily in competition with the world's best,

HARVEY A. CHESTERMAN. Holon, Israel,

The Traveler as the Trip

Regarding "The Real Goal for Us Travelers Is Home (Meanwhile, April 27) by Andrew Ward:

Mr. Ward says that most sojourners haven't much to report about their travels other than their arguments with airlines or the oddities of fellow tourists. We are too concerned, he writes, with our own reactions to travel rather than with what glories lie around us. He's being much too hard on himself and the rest of us.

I agree that if travelers are not perceptive to begin with, they are not "going to be flooded with insight as soon as they pass through customs." But as one who with manufacturers in Taiwan, South pass through customs." But as one who Korea and China. Our personnel has a has kept journals covering trips abroad, higher work ethic than any other I have

tions can put an indelible mark on the places we have seen. It is a method of possessing the illusive. That is how we trim history, exotica and overwhelming vastness down to size and make it ours. It is also how we stand out from the crowd. Like Mark Twain in "Innocents Abroad," we let it be known that we do not give in to the awe expected of us. In

trivia we conquer.

The world is already full of vacation brochures, books and newspaper travel sections. As tourists, we could memorize word-for-word what has been written, pass ourselves off as intrepid explorers and not go farther than our own sub-urbs. But in becoming a walking page out of Fodor's (and losing most of our friends as a result), we'd be denying private memory. Somehow humans like watching themselves as bit players against the magnificent backdrop of a Machu Picchu or Stonehenge, So what if we remember only the rotten case of indigestion we had at the pyramids? It reminds us that we actually were there.

If we tourists had the kind of imagination to register brilliant observations

covering every step on the itinerary, wby should we travel at all? The Portuguese poet Fernando Pessoa wrote in "To travel you sim-Book of Disquiet," ply need to exist ... It is only within us that landscapes become landscapes ... The traveler is the journey."

MOLLEE KRUGER.

Living With History

Your "In Our Pages 100, 75 and 50 Years Ago" column is appreciated not only because it provides a historical backdrop for the events of the day, but because of its personal significance to me. The events of 75 and 50 years ago make me think of the first and second world wars and my grandfather and fa-ther wbo fought in Europe in those wars — and, to a lesser extent of myself working on the reconstruction and development of Eastern Europe, an artificial geographical region that was the product of both those wars.

HOWARD F. REITZ

Easing the Sarajevo Siege, Armed Only With a Song

By Joan Baez

MENLO PARK. California — Haunting images of the bloodied citizens of Bosnia, uprooted and defiled as they try to go about the desperate business of their daily byes, have bung like a muttering shadow over my privileged, happy life. Like all who watch in horror as the slaughter proceeds, I have felt outraged and frustrated. But what could I do? What could anyone do?

Joy Vin Siller

Then, on the eve of my recent concert tour, I was invited to Bosnia to sing. "When do we leave?" I replied. Postpon-

MEANWHILE

ing three concerts in response to the urgency of my Bosnian hosts, I flew to Sarajevo with my guitarist, Paul Pesco. Perhaps, I thought, I could lift the spirits of a people who had been under siege for more than a year.

I had nothing to offer but an act of love, sharing, witness and music. I did not have an answer to the horror. There is as yet no answer to this nightmare of mindless violence. But I could respond with an act of nonviolence. When a journalist suggested that I would be fid-dling while Rome burns, I recalled a line from a millworker's song: "Hearts starve as well as bodies; give us bread but give us roses." I would take my

finest roses to Sarajevo.

The Sarajevo Holiday Inn is a notoriously dangerous place, the front entrance a favorite target for snipers. A man was shot there during our stay.

My room had running water and elec-tricity, both rarrives, and, more common, a huge plastic-covered hole where the window had been. Every night reverberated with the sound of exploding artillery shells. And every morning the staff swept up the broken glass and debris. A man came to fix a broken pipe in my bathroom and explained animatedly, wrench in hand, what a magnificent botel this had once been and how it would be again. I began to understand how important was the pretense of normalcy in the midst of chaos.

We saw the famous local production of "Hair," defiantly presented once a week despite the siege. "It keeps me from going completely crazy," one actor told me. As the young cast began its soulfully energetic performance. I realized the starving cast was performing on spirit alone. A week before, two of them had been taken to the hospital for fatigue and malnutrition. But they were not crazy. They were inventing a life.

Our aging armored car collapsed one day and we had to walk, the echo of artillery punctuating every step. Amid the rubble of a bakery, I heard the strains of a cello and saw Vedran Smailovic, dressed in a tuxedo. He was play-ing the adagto he had played there for 22 days in memory of the 22 people, includ-

ing his brother, who were killed when a shell hit the bakery. I knelt next to his chair, overcome with emotion. His face was drenched in tears. His playing celebrated the marvel of survival and mourned the madness of death. We embraced, and I sang "Amazing Grace." I spent the rest of the day in the dazed calm of sorrow. That would not have been a bad day to die.

Another evening found us in a haze of smoke and booze, laughter and music. Paul played requests and local musicians sang and drummed on the tables. A Serbian star of "Hair" sang a Macedonian Gypsy rumba, and suddenly our host, a law professor who had watched over us with meticulous care, was on a table, dancing, and reaching was on a table, dancing, and reaching for my hand. I jumped up, and as we danced, the table collapsed. We fell in a hilarious heap of bread and wine and ashtrays. Too happy to leave, I sang until my throat was raw. And, for a few

hours, there was no war. Our public concert was a major risk. It is dangerous to have many people in one place in Sarajevo, and the theater held 300. Twice as many came and refused to leave. I looked out at the faces of Sarajevo, some of them exhausted, others weeping softly. The shelling provided a staccato accompaniment to Paul's superb guitar. But no one blinked. It was as if we had conspired to pretend it didn't exist. and there was only the music. We played

familiar songs, and people sang along. We ended the concert with our friends from "Hair" and a song they had taught us in their language. The audience erupt-

ed in excitement. For brief moments then, as now, I shared the righteous and understandable desire to bring in the big guns and blast Sarajevo's tormentors out of the hills. But history rises before me. That way lies more retaliation, more hatred, more agony, more dead children. The real enemy, the enemy of us all, is nationalism gone mad.

The day I left, a girl said to me: Thank you for coming to Sarajevo. You brought us life." The Bosnians are not afraid to die. They are only afraid they will be forgotten. To overcome that fear, we must rise above the horror and bring other performers to Sarajevo. By treating Sarajevo as the cultural center it once was, actors, artists, musicians and performers of all kinds could give its brave people a powerful weapon in their struggle against extermination. The young people hope the next miracle will bring Magie Johnson to Sarajevo, Now, there would be some mighty roses!

Ms. Baez visited Sarajevo at the invita-tion of the Open Society Fund of Bosma-Herzegovina and in association with Refugees International. She contributed this comment to The Washington Past.

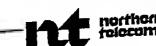
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hat food is a utomobile for

Los Angeles Times Service HOMER, Alaska — Somewhere on the oceans of the world a weather-beaten fishing trawler is about to dock at a tiny island. Tonight, tomorrow - but surely someday soon — a leaky grain barge is headed aground on a far-off atoli. And so will commence another maritime disaster destined to inflict greater punishment on the world's wildlife than the Exxon Valdez oil spill. Only no one will clean up this mess, probably ever.

And judging by history, no news reporters and cameras will rush to the scene. Rather than the 400,000 birds that died in Exxon's crude oil, the worst spill in U.S. history, this disaster may kill 4 million birds or more worldwide and pre-

By John Balzar

vent their return forever. The rats are coming. Stowed away in the lockers of the trawler might be a

pair of one-pound Norway rats ready to scoot down a hawser after sunset, dragging their naked tails behind them to a new bomestead. Deep in the hold of the grain barge are a family of Polynesian rats about to ride the surf onto a lush beachhead. We know this will happen because it has been

happening for generations - at the rate of six or seven island invasions a year every year since 1841, by one count. And the world's hirds are paying a horrible Here at the gateway to the great arc of the Aleutian

Islands, south down the Pacific coast offshore of California, in the Indian Ocean, off the coast of New Zealand - any place where there are islands, nesting hirds have been, and remain, sitting ducks.

Through commerce and fishing, exploration and military maneuvers, we have spread rats to 82 percent of the world's islands, according to federal scientists. Rats prey on birds in several ways, with eggs and chicks particularly vulnerable. Scientists said rats bring down larger hirds by hiting the backs of their necks, severing their spines or sometimes, gruesomely, chewing off their legs.

In the last few centuries these rodents have wiped out millions of island-nesting birds and other creatures, driven a significant number to extinction, transmitted disease to other species and dug in against everything we can put up against them.

For all that, however, the United States and many other coastal nations have prepared virtually no island defenses against tomorrow's invasion by rats.

The U.S. Fish and Wildlife Service recently sent a letter to fishing and shipping companies and island residents seeking cooperation in rat control. But offi-threats that are far worse," said a hiologist of the Fish cials concede that is only a modest effort, and blame and Wildlife Service, Edgar Bailey.

budget constraints and a lack of foresight by policy makers for preventing a serious approach.

The Rats Are Coming Ashore

As a Result, Island Birds Face Extinction

The state of Alaska, for instance, which is bome to North America's richest sea-hird nesting grounds, has a budget of \$5 million for oil spill prevention. Cleanup of the 1989 Exxon spill cost more than \$2 billion.

The federal officials charged with rat control, by comparison, have an \$8,000 annual hudget for Alaska. The only weapon that has shown any success — poison — is denied them by pesticide regulations. And they are worried that two pristine, bird-rich islands in the Pribilof chain in the Bering Sea might be under rat invasion right now.

If one adds cats, foxes and mongooses to the mix of

There were hattles of World War II fought in the Aleutian Islands, they tested nuclear devices there, we've had oil spills and toxic chemical releases all over the place. And none of these things have done anything remotely compared to the destruction of native animals by rats and other introduced species," says Vernon Byrd, supervising wildlife biologist for the vast Alaska Maritime National Wildlife Refuge. The

refuge encompasses 3,000 islands.
A global sampler of the problem:

 In Channel Islands National Park off Ventura, California, roof rats - the third of the three damaging varieties - have been established for decades on Anacapa Island. An eradication effor in the 1980s failed. Park officials say that hirds which colonize other islands are not found on Anacapa, but they do not know if rats are to blame.

 In the southern Indian Ocean, rats and Ieral house cats annually kill an estimated 450,000 hurrowing petrels on just one island — Marion Island — and another 1.3 million birds of different varieties in the Kerguelen Archipelago.

 According to study last year by Australian and New Zealand ornithologists, 93 percent of the terrestrial and fresh water hirds that have become extinct in the past 400 years were on oceanic islands. And of these. 70 percent were caused by rats. Island colonies of snakes, ginkos, frogs and other creatures also have been driven to extinction.

 Just south of the Alaska state line in British Columbia, Langara Island lost four species of hirds that, 20 years ago, numbered 50,000 to 100,000, This because of a shipwreck that established rats on the



The white ensign of the Tamar, lowered for the last time Monday at its historic Hong Kong base, being folded at a ceremony.

Royal Navy Leaves Disputed Hong Kong Base

HONG KONG - Britain's Royal Navy pulled down the flag on its base in central Hong Kong on Monday, ignoring complaints from the colony's future Chinese rulers. The Royal Navy withdrew from the land

high-rise office complex can be built on the

The naval headquarters is moving across the harbor to a new base on Stonecutiers Island, which has been joined to the main-

base, known as the HMS Tamar, so that a land by so-called reclaimed land, but the high-rise office complex can be built on the transfer has become another issue in the Chinese-British quarrel over Hong Kong's futacked Britain for making what it said was an absolutely unacceptable, unilateral decision.

RIVALS: Bitter Fratricidal Fighting by Militias Is Tearing Kabul Apart

fighting have got a long way to go before they're fed up with it."

the Soviet troops who had invaded their country to prop the govern-ment up. The mujahidin guerrillas. Afghanistan's 16 million people ed States, Pakistan and Sandi Araput ethnic, trihal and religious dif-bia, forced the Soviets to withdraw in 1989 and toppled the Afghan armed and supported by the Unitthey fought the government and Communists in April 1992.

cording to estimates, nearly a million people died, a third of the country's villages were destroyed and 6 million residents fled to refugee camps in neighboring Iran and Pakistan. Now the ethnic, tribal

and religious rivalries remain to help fuel the current fighting. Defense Minister Ahmed Shah Massoud, one of the strongest mujahidin leaders, controls key neighborhoods and mountains in central

He said U.S. policy incorrectly regarded all of Afghanistan's Islamic parties as fundamentalist, and they think what happened in Iran will happen in Afghanistan. "We want a moderate Islamic

Gulbuddin Hekmatyar, leader of the Islamic Party, and others, however, are fighting for a radical, theocratic state, making religion one obstacle — though probably not the most significant one - to

The 14-year war against the Soviet troops and the Afghan Commists ravaged the country. According Pashtums, while Urbeks, Tajiks and others are also fighting for

The resulting turmoil has led many foreigners to express pessi-mism that any solution can be

The leaders of the nine strongest factions have agreed on numerous peace accords in the last year, hnt each has fallen apart within days. In the most recent agreement, the nine groups selected Mr. Hekma-tyar as prime minister and said he could appoint his own defense minister. But Mr. Massoud, the current defense minister, was not a party to

■ Rivals Clash in Kabul

Fighting between rival factions entered a sixth day in Kabul on Monday as attempts to establish a cease-fire were under way, Agence France-Presse reported. Defense the belief that women would be more sympathetic to the young the positions of the Islamic Party achieving peace in Afghanistan.

There are other factors. For example, Mr. Hekmatyar, who was built up as a force during the 1980s when Pakistan favored him in its

Batson principle in the context of gender. The issue comes up fre-quently, because there are categories of cases, such as rape trials and sex discrimination complaints, where one side may find it advantageous to select jurors on the basis of Last month, the Maryland Court of Appeals overturned the convic-

High Court

To Rule on

Gender and

Jury Choice

By Linda Greenhouse

New York Times Service

WASHINGTON - Seven years

after the Supreme Court first ruled

that race may not play a part mjury selection, the justices agreed Mon-

day to decide whether the same principle of equal protection also bars the exclusion of potential je-

The court accepted an appeal

from an Alabama man who was the

defendant in a civil case brought by the state to establish that he had fathered a child and was respons-

ble for paying child support. After the state used its peremptory dial-lenges to exclude nine men from

the group of potential jurors, a jury of 12 women heard the evidence

and, despite the man's denial, de-

tion remaining from a remarkable

series of Supreme Court rulings

that, within a period of six years, redefined the age-old concept of the peremptory jury challenge. Traditionally, each side in a trial was

free to remove a set number of

jurors without giving any explana

In a 1986 case, Batson v. Ken-

tucky, the court ruled that the con-

stitutional guarantee of equal pro-

tection barred the prosecution from removing black jurors, solely because of their race, from the

criminal trial of a black defendant

In the series of rulings that fol-

lowed, the court quickly expanded the principle underlying the Batson decision to hold that both sides in a

case, civil as well as criminal, were

barred from making race a criterion in jury selection, whatever the

State courts and lower federal

courts, meanwhile, have been un-

certain about whether to apply the

race of the excluded jurors.

clared him to be the father. The role of gender in jury selec-tion is the major unanswered ques-

rors on the basis of their sex.

tions of two men in a highly publicized murder case because the prosecutor bad used a dozet peremptory challenges to exclude women from the jury, apparently in the belief that women would be state court based its ruling o Maryland's equal rights amend ment, rather than on the U.S. Col stitution or federal law, its decisic,

cannot be appealed to the Suprem The Alabama courts have re fused to bar the use of gender is 121 jury selection in either criminal o civil cases. The Supreme Court har refused twice in the past year to issue by the Alabama Court of Criminal Appeals. The justices de

who brought the appeal, is arguing that because a paternity suit 'part's male,' there are particularly strong reasons for ensuring that jury selection in such cases is not manipular the because a paternity strong reasons for ensuring that jury selection in such cases is not manipular.

composition of the jury was reject

lang Lotz. 73.

blelped in Rain

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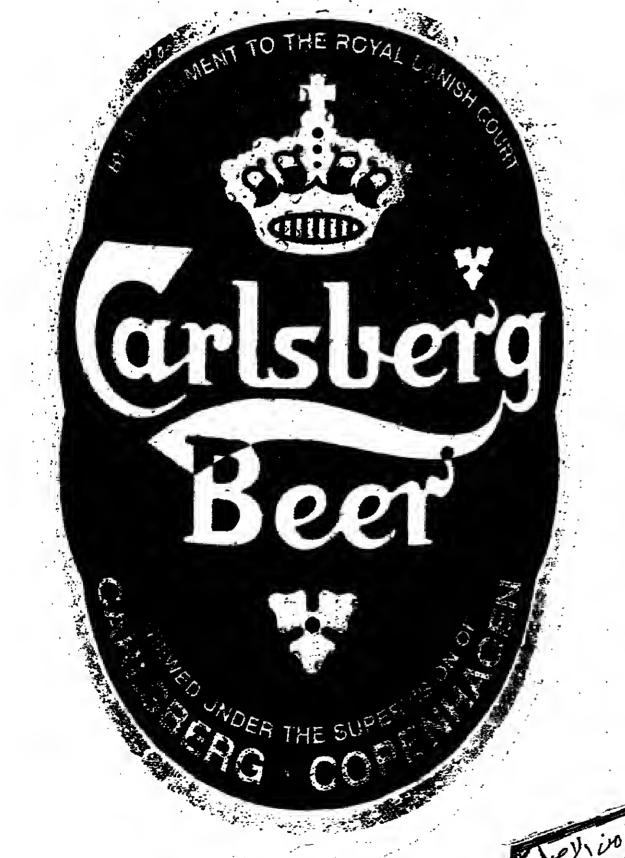
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The defendants, Lars Christiansen, left, and Michael Peters, waiting Monday for the trial to start.

Trial Starts in German Attack

SCHLESWIG, Germany - Two rightist radicals went on trial Monday on charges of killing three Turks in November in a firebombing that shocked German authorities into cracking down on neo-Nazi violence.

One suspect, Lars Christiansen, 19, has denied throwing the firebombs that killed two girls and a woman at an apartment in the northern German city of Mölln on Nov. 23, 1992.

Michael Peters, 25, has admitted to his role in the attack. Prosecutors say he led a neo-Nazi gang. Both are charged with three counts of murder, attempted murder and arson, and could face life in

The firebombing killed Yeliz Arslan, 10, Ayse Yilmaz, 14, and the younger girl's grandmother,

Bahide Arslan, 51. It was the deadliest neo-Nazi outrage since such attacks began shortly after German remaification in 1990. More than 2,000 far-right attacks were

carried out last year, causing 17 deaths. Michael Peters and Lars Christiansen acknowledged that until recently they had been skinheads, with close-cropped hair and paratrooper boots whose white laces were an insider's sign of hatred

Mr. Peters also acknowledged on the opening

day of their mal that he had decorated his run-

down flat with Nazi emblems. But be denied prosecution allegations that he was a leading activist for the far-right National Democratic Party, in his

home village of Gudow, near of Mölin.

Asked why be attended meetings of the party, he said: "I was hoping for free beer." Both confessed to the firebombing shortly after being detained within days of the attack. But Mr. Christiansen has withdrawn his confession, saying

it was coerced. "Motivated by hatred of foreigners, the two defendants were willing to accept the deaths of

people," the federal prosecutor, Klaus Pflieger, people," the reueral read from the charge sheet.

The accused made no pleas on the first day.

(AP, Reuers)

Austrian Rightist Charged The Austrian far-right leader Gottfried Kässel was charged on Monday with the offense of fascist

revivalism for saying he wanted to resuscitate the National Socialist Party. Reuters reported from

Mr. Küssel, 35, leader of the People's Extraparliamentary Opposition, was arrested in January 1992 after saying in interviews with German and American television that he wanted to register the His trial is expected begin in July.

Optimism for Cambodia Vote

PHNOM PENH — The UN military commander said Monday that the Khmer Rouge would not be able to force cancellation of next week's Cambodian elections.

"I believe they're not capable of stopping it provided everybody maintains their commitment," said the commander. Lieutenant General John Sanderson of Australia. Government soldiers with ma-

chine guns and rocket launchers spread out along the Mekeng River bank, and armored cars were parked at important intersections.
The Khmer Rouge have threatened that they will at all costs launch an attack, Prime Minister

Hun Sen said on Cambodian state "We want to present a Khmer Rouge attack aimed at sab-That Army sources said at least

three people were killed and seven injured when 50 Khmer Rouge guerrillas firing mortars stormed a Phnom Penh government position

northwestern Cambodia on The jittery capital was bombed with leaflets on Monday by the

It distributed thousands of election leaflets aimed at discrediting the opposition royalist party, "A vote for Funcinpec is a vote for the Khmer Rouge and supports their return to power," the leaflets

Funciapee is a French acronym for United Front for an Indepen-dent, Neutral, Peaceful and Coop-

General Sanderson said the threat to disrupt next week's voting was being taken "very seriously." He added that the 22,000-strong peacekeeping force could not be expected to "secure the Cambodian

Mr. Hun Sen said. "We cannot afford to let Phnom Penh fail under Khmer Rouge control due to our

A Western diplomat in Phnom

real danger of Khmer Rouge at-tack, it was in the interests of Mr. Hun Sen's government to play up the Khmer Rouge threat.

The Khmer Rouge has not attacked Phnom Penh in any force since 1975, when its troops overran the capital to start a reign of terror that killed, by some estimate million people in Cambodia.

It is the only one of the four factions that signed a 1991 peace accord that refuses to participate in elections organized by the United Nations that are scheduled for May 23-28. The guerrillas say the elecdons will serve only to make Mr. Hun Sen's government legitimate, and they have vowed to disrupt the

voting with violence. The Khmer Rouge has been blamed for mounting several bloody attacks this month, including some that targeted UN peace-

keeping forces,

Wolfgang Lotz, 73, Dies, Israeli Spy Who Helped in Raids on Egypt in '67

JERUSALEM - Wolfgang Lotz, 73, an Israeli spy who uncosered Egyptian military secrets while posing as a former Nazi, a playboy and a horse trainer, died

Thursday. Known as the "Champagne spy for his high living. Mr. Lotz died in Munich of heart trouble. Der Spiegel magazine reported. Mr. Lotz will be buried in Israel, the Yedioth Ahatonoth newspaper said.

Mr. Lotz was born in Mannbeim, Germany. His mother, who was Jewish, fled with him to Britsh-ruled Palestine following the Nazi rise to power in 1933.

He served in the British Army in World War II and with Israe, s underground militia in its fight for independence. Later, he was a major in the Israeli Arms.

He was recruited as a spy by Israeli intelligence because it was thought his blond hair, blue eves and fluent German would allow him to inflitrate a group of former Nazi scientists working for Egypt. Mr. Lotz returned to Germany

in 1959 to create his cover as a ing in Paris from 1938 to 1940. In wealthy playboy. He operated in 1955, he settled in New York. Egypt between 1961 and 1965, where he produced a large number training horses and partying with of abstract works, and stayed for 20 the Egyptian elite.

He uncovered secrets that later aided Israel's victory in the 1967 Middle East War. He learned which airfields were real and which tackers, setting up the destruction of the Emptian Air Force on the first day of the war.

Mr. Lotz also reportedly was involved in mail-bomb attacks on former Nazi scientists that left several people dead or maimed.

Egyptian authorities exposed him and his wife in 1965 and sentenced them to life in prison. They were released in 1968 in a prisoner each.mge.

Genichiro Inokuma, 90, the standard bearer of Japanese modernist painting, died of a reptured artery Monday in Tokyo. A student of kuha Kyokai school of painting in and took a 1936 with Ryohai Keiso, before liv-

where he produced a large number

Mangle Hemingmay, 47, a British novelist whose first book. The Bridge," won a prize from the Roycommined take planes to fool at- al Society of Literature, died of anemia May 9. Miss Hemingway, a distant relative of the American author Ernest Hemingway won the society's Winifred Holtby Memorial Prize in 1986 for the best regional novel of the year.

> Captain John Treasure Jones, 8? the last master of the Queen Mary died Wednesday in Chandler's Ford, southern England.

Meyer Jais, 86, chief rabbi of Paris for nearly a quarter of a century before his retirement in 1979, died Sanurday. Born in Algeria, then a part of France, Rabbi Jais left North Africa at 13. He studied Matisse, he founded the Shin Seisa-kuha Kyokai school of painting in and took a degree in letters at the

Revelation Puts De Benedetti on the Suspect List

MILAN — The chief of Olivetti SpA, cause he had gone to speak to magistrates to the list of suspects in Italy's mushrooming inquiry into political graft.

inquiry into political graft.
The industrialist, who on Sunday acknowledged before Milan magistrates that his computer company had paid bribes to politicians to obtain work, sometimes with his knowledge, was added to the legal regis-ter of people under inquiry.

Judicial sources said that inscription in the register fell short of being an official warning of investigation — the so-called avalso all garantia — with which magistrates advise suspects that evidence is mounting against them and that they should here a lawyer.

Company lawyers issued a statement on Monday and the lawyers and the lawyers are the lawyers. Monday saying that Mr. De Benedetti, 58,

executive as well as the controlling shareholder in Olivetti since 1978, said that the company had been forced into paying kickbacks to political parties to gain orders from

them the carmaker Fiat SpA.

As an example, Mr. De Benedetti cited Olivetti's relations with the state postal system, saying that from 1980 to 1986 the con-

the public sector. Similar charges against Italy's political leadership have been made by other major companies involved in the scandal, among

pany's orders fell to just two hillion lire (\$1.4

After Olivetti agreed to pay bribes to poli-

"I was forced to give in, but only when I was faced with having to defend the survival of the company and the interests of tens of thousands of workers and shareholders," Mr. De Benedetti said in a statement re-

leased Sunday after his questioning.
Fiat, too, argues that it had no alternative
but to pay if it wished to work with the public

For Mr. De Benedetti, who turned Olivetti from a small typewriter-maker into a major international force in computers, the kickback scandal is not the only legal headache.
He is appealing a six-year jail sentence for
his part in the collapse a decade ago of Banco
Ambrosiano, Italy's largest postwar bank-

ticians, the volume of its business soared a hundredfold to 200 billion lire, he asserted.

The industrialist had been vice president of the bank for a brief period.

Mr. De Benedetti's voluntary testimony over the weekend marked the first time that a major corporate head from the private sector had admitted to knowing about the payment of kickbacks to political parties in order to

allegations that the Olivetti group was involved in the corruption scandal. It also followed extensive press reports of

More than 200 people have been arrested in connection with the corruption scandal, although most of them are now free pending

More than 700 are formally under investi-gation in the 15-month-old inquiry that has toppled Italy's political old guard.

Alleged Racism in Military Jolts Canada

premacists and other rightist mili-

Altogether, four Somalis died in the custody of the Canadian Airborne Regiment, the equivalent of

by a United Nations command. Spurring the broad inquiry were reports by the Canadian Broadcasting Corp. that members of the Airborne unit have been involved in white supremacist activities.

New Fort Times Service

Airborne members at their base at tion of any cohesive organization

TORONTO — What started as Petawawa, about 160 miles (250 or relationship between the few inan allegation in March that a So-mali man was killed by racist sol-wore tatoos with the letters WAR, Canada's military does not spe-

standing below a swastika. That man, Private Matt McKay, told a Winnipeg newspaper that he had the American Green Berets. The regiment is now returning after five months in Belet Huen, in northern Somalia, and five Canadian soldiers are under investigation in connection with those deaths.

The Canadian forces were part of the U.S.-led multinational task force, which has just been replaced by a United Nations command.

Winnipeg newspaper that he had been a member of the Winnipeg Kn Rian but quit in 1991.

The Heritage Front is headed by Wolfgang Droege, 43, who has spent time in prison in the United States for trafficking in drugs and for an attempt to overthrow the government of the Caribbean is interview with CBC last week that

interview with CBC last week that as many as two dozen members of the Canadian military had joined his organization. The Defense Department has confirmed that "a very small num-The CBC said that a former Airber" of the military are linked to

By Clyde H. Farnsworth

based in Toronto, and that some ment added, "There is no indica
New York Times Service Airborne members at their base at tion of any cohesive organization

diers of a Canadian peacekeeping for White Aryan Resistance, a cifically forbid members to take group based in California that part in such organizations. The Defense Ministry inquiry into links moved to Toronto last year.

The CBC also showed a photo
The CBC also showed a photograph of one member of the peaceder Canada's Charter of Rights and keeping force in a Hitler T-shirt

Defense Minister Kim Camp bell, who ordered the inquiry and is the favorite to succeed Brian Mulroney as prime minister, said she thought that screening procedures should be instituted to weed out military recruits with "inappropri-

She said that during a military to Star, "We were told his life was inquiry into the activities of Private in danger."

McKay, related to the photo in a Hitler T-shirt, he "described his in-volvement in the KKK as a youth-

The inquiry got under way in March after disclosure of a letter by a Canadian Forces doctor, Major Barry Armstrong, to his wife, as-serting that a Somali had been killed by Airborne soldiers March

The letter said the Somali was marmed and had been shot in the back, then in the head and neck. The publication led to Major Armstrong's immediate return home. His wife, Jennifer, told The Toron-

Phones Tapped, 63% in Athens Say

ATHENS — Nearly 63 percent Mitsotakis ordered eavesdropping of Athens' residents believe their on the phones of politicians and phone lines are bugged, according The CBC said that a former Airbonne soldier gives paramilitary rightist militancy, spread over "sevaraining to recruits of the Heritage eral locations." In a statement a week and a half ago, the departiment leaders.

The CBC said that a former Airbonne Airbonne soldier gives paramilitary rightist militancy, spread over "sevaraining to recruits of the Heritage eral locations." In a statement a week and a half ago, the departiment leaders.

that Prime Minister Constantine journalists from February 1988 to the end of 1989. The poll's results, published Monday by Ethnos, an

opposition daily, were based on in-

Swedish Party Suggests Quota To Aid Women

STOCKHOLM - Sweden may force public bodies to ensure that at least half the members of their governing boards the opposition Social Democratic Party was quoted as say-

ing Monday.

A law forbidding discrimination against women has not achieved the goal of sexual equality in public life, the secretary, Mona Sahlin, told the liberal daily Dagens Nyheter. status in the next couple of years, I think parliament will need to bring in quotas," she

waiting. Those of us who are between 30 and 40 thought it was only a matter of time before we got the same chances as men. Now we realize the inequality goes much deeper." A Social Democratic spokesman said the issue would be debated at the party

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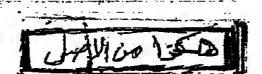
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amply served by its own expanding resources? What if it grows into a mighty fashion sweatshop for the world? Suppose that the Beijing show this weekend marked the awakening of a dragon that will gobble up the world's clothing in-dustry? The prospect of China as the coming fashion force is both reciprocate," said Gerard Roudine, thrilling and chilling.

industry. They show an increase in exports of 31.4 percent over 1990 to

The fever and fervor for fashion is displayed by shoppers in the Beijing stores and in the 18-deep crowd that ringed the atrium at the

China World Hotel for a glimpse of

the French fashion show. The potential market of this nation of 1.17 billion consumers is overwhelming. But what if China's needs are

scannars given by retreated valen-tino, who was appointed a senior, clothing art consultant for the Chi-nese textile industry. Judy Mann, chairman of the Hong Kong de-signers' association, also gave a seminar on how to nurture Chinese A Real Contender ${\it For the Palme d'Or}$

tiques for Louis Vinitton, Ermene-gildo Zegna and Cèline. ures (for 1991) are revealing about the hopes and fears of the fashion Diekson Poon of the Hong industry. They show an increase in

By Thomas Quinn Curtiss

ANNES, France — Jane Campion's new film, "The Piano," is a triumph, and the betting along the Croisette is that it will win the Palme d'Or, although prize day is a

week away. It has, as they say in Hollywood, everything: a passionate heroine fought over by a husband and a lover, a hright child, adultery and forgiveness, persuasive music and expert direction

Akira Kurosawa received a standing ovation when he arrived in the Grand Lumière theater of Cannes to attend his latest film.

"Madadayo" (The Master). After its projection, he received another Now 83. Kurosawa has ahandoned grand spectacles of ancient Japanese wars to reminisce about a university professor he affectionately remembers, a teacher who gave him fortitude. Many famous dramatists of tragedy have turned to comedy to test their ran

similarly Kurosawa has felt the urge to express himself in new fields He portrays his subject with tender humor and admiration.

André Téchiné's "Ma Saison Préférée" undertakes the psychoanalysis of a Toulouse family. The widowed mother of the clan has dominated her son and daughter and prevented them from developing emotionally. When the mother sinks into senility, the hrother and sixter—both your middlife. sister — both now in midlife — confer on their problems in the hope

of mending their broken lives.

Téchiné's Frendian complexes are dense and sometimes confusing, but he has recruited a competent company to interpret them. Catherine Deneuve throws away her icy reserve in her role as the distressed woman, and Daniel Auteuil plays the tormented brother with force. Marthe Villalonga as the dying mother who has lost her ability to dominate impressively conveys the pathos of the role. In support, there are Jean-Pierre Boutier as the heroine's ex-husband; Chiara Mastroianni, Deneuve's daughter, and Carmen Chaplin as

The clothes (clockwise, from top left): Cardin's satellite tunic with bell-bottom pants; Ferré's quilted leather coat

and pants; Valentino's chiffon embroidered evening outfit with tasseled belt; and red-star chic on coat and cap.

By Sharon Waxman Washington Post Service ANNES, France - It has been a long time since the Cannes Film Festival chose a seifi/horror film to compete for the Palme d'Or, hut there it was, Abel Ferrara's "Body Snatchers," greet-ed with polite applause. The Amer-

ican director, wearing his lucky St.

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John's baseball cap with his tux-

Body Snatchers' Are Back, This Time in Cannes

The film, stylishly done if not quite as, um, deep as some competition entries, stars Terry Kinney, Gabrielle Anwar — she did that short but memorable dance with Al Pacino in "Scent of a Woman" -and Forest Whitaker in the classic tale of aliens who suck the life from human beings and take over their

Ferrara updates the story and adds his own twist: This time the body snatchers — portrayed as pulsing mounds of swamp muck about the size of footballs — take over a military compound. This is an apt jah, since early on it is im-possible to tell whether the soldiers are really human shells or whether they just talk woodenly all the time. Kinney plays Steve Malone, a field researcher for the Environmental Protection Agency who has brought his family to the base for

the summer to take samples. Soon

the body snatchers invade the fam-

If the genre is unusual for Cannes, the choice of director is not. Ferrara was invited last year with "Bad Lieutenant," starring Harvey Keitel. Also, this was ap-parently what Hollywood was willing to offer, since Steven Spiel- four - which may be one reflection herg's "Jurassic Park" was absolutely not available. "Body

Snatchers" was produced by Warner Bros. "The festival wanted to have a movie that touches a large audience," said Wayne Duband, president of Warner Bros. International. The festival keeps telling us that they're looking for a broader base

of films. We're getting a great reac-tion from the critics." Well, not all of them. One British critic called the movie "trash" to Ferrara's face during a press conference. The ordinarily irascible di-rector was a bit dumbstruck, but

Otherwise, Hollywood is notable for its absence at the festival. Only three American films are among the 23 in compatition. the 23 in competition — fewer even than the number of British entries,

"Is there a crisis in Hollywood?" asked the British director Stephen Frears (who went Hollywood with "The Grifters" and "Hero") when informed the there was one. "They

dustry "dead" and "finished." Robert De Niro was asked about rector was a bit dumbstruck, but later defended the film. He said he wasn't surprised that it had been shown at a special screening. The She added: "The thing is that if I want an interview with Wim Wenderson't surprised that it had been shown at a special screening. The

edo, made up for the general lack of cuthusiasm by whooping, "Yeah, all riiiight!" as the lights went guys.

ly unit; this too confuses the classic chosen. "You know, it's an art questioner quoted Spielberg, who apparently had told a trade maga-limiting the said.

"Body Snatchers" will be out this zine that Hollywood has never

(Continued from page 1) its kind and with the help of the famous fashion masters we have a

chance to promote our culture and our commence," said Wu Wen Ying, the chairwoman of the National Textile Council.
The significance of Chic 93 is that it marked the official opening of the forbidden city of fashion. Since Ferre and Valentino were

summoned to meet President Ziang

Zemin, the decision has clearly

been made at the highest level to

promote a booming industry.
What is a Chinese fashion show

like? The international designers

did not have much competition

from the mishmash of local styles,

which included cute ehildren's wear and dresses made of wicker-

work that owed more to Cardin than to China's basket-weaving tradition. The French designer was

greeted at his morning show as a superstar and in the evening with

bouquets of flowers hurled oo stage

the change is so gigantic and so rapid," be says. There is no Chi-oese fashioo; they are just influ-enced by international fashioo, But

they are going to be a very impor-tant replacement for Hong Kong. Taiper and Manila."

The revelation was the natural grace of the Chinese models who

howed Ferre's skinny silhouettes in a vivid lacquer red that matched the temple pillars. Valentino chose a graphie black-and-white theme, which included a slender lace-back

dress and a low-cut ball gown -

both eyed in wonder by the soldiers

"It is very flattering and very emotional," said Valentino, who

found T-shirts, books and scraps of

paper thrust at him for signature.
When I was sitting there and I

saw the temple lit up. I was very moved," said Ferré. "And I would

on heavy-security duty.

"I have been here 18 times and

at the models' feet.

There are about 10 journalists from the former Yugoslavia in Cannes, and it's oot easy.

CANNES FESTIVAL

of what people here commonly refer to as the "crisis in Hollywood."

"Is there a crisis in Hollywood."

"Is there a crisis in Hollywood."

"Only if Fee all and it s oot easy.

Branks Bogavac le Comte, a Montenegrin journalist based in Paris, said. "it's very unpleasant working with the press people. It's horrible. I get no help whatsoever. "Only if I'm able to get in touch

with the director directly, and I sympathize with him, then it's O.K." "I was very determined to come seem to be getting very rich in makto Cannes because of this bloody
ing action films. I don't know what
war." said Jasmina Lekic, a film
the crisis is." On the other hand,
critic for Nin, a Belgrade newsFrears declared the British film inweekly. "Not to escape, but just to weekly. "Not to escape, but just to

have 10 nice, normal days in my life and to do my job."

Chic 93: Valentino, Wu Wen Ying, the chairwoman of the National Textile Council, and Gianfranco Ferré.

cheongsam — proved that 40 years of Communist rule has been a

grave loss for fashion. It not only

severed all links with the past in

dress, but also any aesthetic sense.

The hideous combinations of color and print in the department stores

contrast with the mellifluous com-

hinations that still appear on the

Beijing Opera stage. How could a shadow-play pattern on chiffon be transmuted into soggy silk geor-gette in murky prints? Why with a

som pink, tea-leaf green and cloi-

sonne blue — choose garish shades of grass green and poisonous mauve? Why are fledgling Chinese designers oot inspired by patterns of pebbles in the Imperial Gardens, the alphanete pided descent or the

the elaborate gilded dragons or the delicate tracery of Chinese calligra-

seminars given by Ferré and Valen-

Eager fashion workers attended

"In 1990 I started to put Chinese elegance into my clothes, just the buttons or a wrap jacket from the

Tang dynasty worn today with skirts or leggings — a modern sil-

houette, using the Chinese trac

tion just in the way of tying a belt,"

she said. Mann will open a Beijing

shop in June because she believes that there is a niche for her.

Are they boying or selling? That is what everyone in fashion wants

China Dresses Up, and Shows It Off

put my hand in the fire if these people in 10 years have not gone very far in fashion."

to know about China. The red cardelégué-général of the French pet treatment offered to European ready-to-wear federation. But if there is a willingness to the archere is an infarmación The red cardelegué-général of the French people in 10 years have not gone pet treatment offered to European ready-to-wear federation. But if

The parade of costumes from China's classic dynasties — the prints of Ming peomies, the seductive fluttering fabrics and fantastic headdresses, the evolution of the traditional qi pao into the slinky chemisary — proved that 40 years.

Kong-based inxury goods compa-oy opened at the Palace last week

the first of seven upscale boutiques in Beijing, with plans for a retail and wholesale network across Chi-

Italian designer who specializes in cashmere, held a gala evening in Beijing to celebrate the signing of a contract with Citic, China's over-

seas investment company, for cre-

ating her own-label lines for the

The Enropean exhibitors at Chic 93 found that it was also strictly an

The problem is that there is no

political will — and these things can only work with countries which

exercise in making contacts.

On May 5, Laura Biagiotti, the

na hy the end of 1993.

internal market.

ly say, "Oh, hut your country's not going to buy the movie," Arnold Schwarzenegger was in town for the screening of 15 min-utes of footage from his new adven-ture film, "Last Action Hero." For this auspicious — however brief — occasion, Columbia Pictures floated a giant inflatable Arnold in the harbor and brought in Muscles himself on a yacht, looking very

James Bond in a tuxedo. "Cannes is the best place in the world if you have a film coming out," he said. This is a nuance not lost on many in the film industry. We came to create a lot of noise,

to create a spectacle." This he did, as well as a notconsequential traffic jam.

the nonstop dancing secretary.

By Robert Byrne

AVID Vigorito of Massachu-setts, a national master, had anticipated the chief line of attack that the Manhattan grandmaster Lev Alburt had intended to snare him with in their Round 4 encoun-

ter in the New York Open in April. The type of Benoni Defense with 4_.Bc3 5 bc f5 was developed by the New York grandmaster Roman Dziodzichashvili, whose strategy was to exploit White's doubled e pawns while using 5...15 to prevent White from building up a strong attacking center. Of course, the departure of the black king bishop caves him with a weakness on the

dark squares in his kingside. Alburt said he had been tempted to sacrifice a pawn with 6 g4 fg 7 h3 for a kingside attack, but saw that Black could play 7... 23, keeping the critical lines closed. He added, "But 6 h3 aimed at Bh6 later on, denying the reply ... Ng4."

On 13 Qh3, Vigorito could not

exchange queens without repairing exchange queens without repairing White's damaged queenside pawn structure. He should, however, have protected his king with 13...O-O-O, instead of venturing 13...Ne4. The point was that 14 Be4 fe was strong for White. Alburt said, "I like hishors but here it's a must to Ref 28 ft 29 Rt like bishops, but here it's a must to exchange, in connection with 15 Nd2 O-O-O 16 f3!, which secured White a small edge (the f file and the seventh rank.)"

Vigorito should have defended with 19_Rd7. About this possibility Alburt said, "I hadn't made up my mind whether to sacrifice a pawn with 20 Rafl or to mobilize more slowly with 20 Rf4 followed by 21 Raf1."

In capturing with 19...No4 20

Nc4, Vigorito was looking ahead to

CHESS

a particularly sharp defense. But so was Alburt, who said, "In playing 19 Qb2, I for the first time saw the idea of a queen sacrifice." After 21 Rbi Qd5 22 Re7, the correct defense would have been 22... Bd7 22 c4 Qcf. Indeed, he could have recovered it quickly and powerfully with 23 Bf4 b6 24 Rd1 Bf5 25 Bd6!

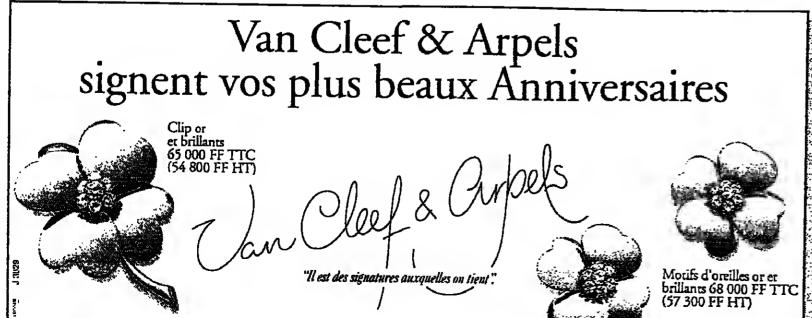
Instead, Vigorito played 22... Bc6?, pinning his hopes on his clever trap with 23 o4 Qd3 24 Rb7?! Qb1! 25 Qb1 Bb7, which gives him two rooks for a queen. He had not foreseen Alburt's explosive queen sacrifice with 24 Qb7!

Bg7 Rf8 29 Bf8 Qe5 30 g3 is decisive. For example, 30...Qc3 31 Rdc7 Kd8 32 Be7 Ke8 33 Rb8 Kf7 34 Bh4 Ke6 35 Re7 Kf5 sets up 36



Position after 23 . . . Qdi

Vigorito played 26...Qi5, but ter 27 Rdc7 Kd8 28 Rf7, be of not play 28...Qc8 because of 29 Ke8 30 Rbe7 Kd8 31 Re6 ii Moreover, 28...Qe5 29 Bf4 fo him to drop his queen to delay, mate. Vigorito gave up.



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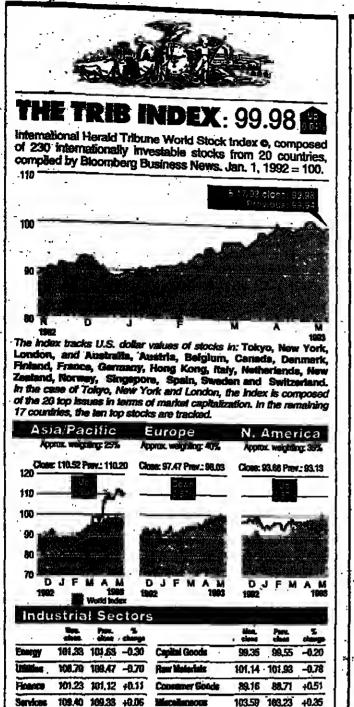
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(Continued on page 17)

Section 1 Sectio



Microsoft: Window of Opportunity Office-Machine Plan Would Consign Paper to Trash

By John Markoff

New York Times Service SEATTLE - Microsoft Corp. has quietly assembled an alliance of equipment makers through which it bopes to establish a software standard that would link business machines into what is called a paperless office.

Microsoft plans to use its Windows software, already the leading operating environment for personal computers, as the means for consolidating control of virtually every piece of electronic equipment in the modern business office. Its standard would allow links among computers, copiers, facsimile machines, printers and telephones.

Under this strategy, which Microsoft plans to announce early next month, an employee at a personal computer could orchestrate tasks such as sending a document to a fax machine for automatic distribution to branch offices, or program an in-house copying ma-chine to print 500 copies of a corporate brochure — with the 501st produced on a laser printer in the office of an overseas client.

"The notion is tremendously appealing," said Esther Dyson, editor of Release 1.0, a computer-industry newsletter. "As a competBut as a user, it makes my life simpler."

The paperless office, a concept first floated n the 1970s, has remained clusive because of the lack of software standards enabling different brands of office equipment to work together and to share computer files and electronic documents.

But at a news conference in New York on June 9, Microsoft plans to identify a group of leading office-equipment vendors that have agreed to incorporate its software into their products, company executives said.

Microsoft has so far refused to disclose which vendors have agreed to join this alli-ance, but the executives did say that the group included a leading manufacturer in each business-equipment category.

Once barriers between different kinds of office equipment start to disappear, it will be possible to perform tasks like commanding a computer to watch incoming faxes for specific information and then sort, route and file documents electronically. Such a system could be instructed to watch the fax machine for a specific piece of financial data, capture

itor, I might not want Microsoft to do this. it, and then place it in a report that is printed But as a user, it makes my life simpler." at another location.

The office-of-the-future concept was put forth in the early 1970s at Xerox Corp.'s Paln Alto Research Center as a means of increasing productivity of office workers.

The copier maker developed office-computing systems based on a prototype computer called the Also, which could be networked with other computers as well as connected to laser printers. But the Xerox effort stumbled because the technology was too expensive and the company refused to establish open standards that could be freely adopted by other manufacturers.

Since Microsoft's well-publicized dispute with International Business Machines Corp. over operating systems several years ago, the Seattle-area software publisher has increasingly been the standard setter for personal computers. Now it is attempting to use the success of its Windows operating-system program as leverage to establish de facto software standards in industries such as television, office equipment and consumer electronics. A precursor to the Microsoft digital office

See OFFICE, Page 13

New Japanese Environment Takes Tokyo by Storm

By T. R. Reid

TOKYO-Bill Gates, the Microsoft Corp. chairman, staged a spectacular launch Monday of the latest Japanese version of his Windows software, a product with a good chance of becoming a runaway hit in the world's second-largest personal-computer

With an orchestra blaring upbeat tunes, three enormous screens showing Windows commercials, and purple and green laser beams glistening off the gold rims of his glasses, the floppy-haired Mr. Gates stood before a packed house in a huge exhibition hall to announce that "Windows is the future."

In Japan, at least, it would be hard to contest that statement, given the striking sup-porting cast Mr. Gates brought along. The presidents of all the major Japanese personalcomputer makers plus the heads of Interna-tional Business Machines Corp. and Compaq Computer Corp. promised to offer Japanese Windows as standard equipment on their

machines in Japan. This should give Microsoft a near-lock on the operating environment market, and a leg up in selling application programs for Windows-based personal computers. That should help other U.S. software companies sell their products in Japan. Another big American winner will be the Silicon Valley chip giant Intel Corp., which is scoring explosive sales growth here as Japanese makers buy its microprocessors for their Windows computers.

Microsoft and Intel rode to prominence on IBM's forzy into the personal-computer market in the 1980s. While Intel's chips did the processing work, Microsoft developed its disk-operating system, which controls basic computer functions such as starting and stopping programs, creating and copying files, and sending signals to printers and monitors.

But Microsoft split with IBM in 1990. IBM was promoting a new operating system, OS/2, which Microsoft designed for it, But Microsoft's Windows system, which used the original DOS as a base but was based on graphics rather than alphanumeric commands, was gaining popularity. Now Windows has become the world's most popular system, and Microsoft and Intel are allied in a number of projects to expand their reach.

Monday's extravaganza - which Microsoft named "The Day of Windows" - was focused, surprisingly, on the new Japaneselanguage implementation of version 3.1 of Windows. Io America, that version was a relatively minor upgrade of the hugely suc-

See WINDOWS, Page 13

IG Metall Chief **Under Fire as** Strike Drags On

Compiled by Our Staff From Dispatches

BERLIN - Wage negotiators in second East German state agreed Monday on a pay deal for engineering-sector workers but talks in other Eastern regions were deadlocked and angry workers planned to ex-tend a two-week walkout, raising more questions about labor peace. Adding to the disarray were allegations of insider trading leveled

against the metalworkers' union president, just four days after he was declared the victor in a tough conflict with employers.

Franz Steinkühler, the Ilamboyant chief of the IG Metall union.

denied charges that he had used confidential company data to reap a personal fortune. He said that the allegations were merely an attempt to discredit him.

Stern magazine reported that Mr. Steinkühler made a profit of more than 106,000 Deutsche marks (\$66,280) after he was confidentially informed that the industrial giant Daimler-Benz was going to restructure its shares.

Mr. Steinkühler said that he had bought almost 1 millinn DM worth of shares in Mercedes AG Holding, and had then resold them at a considerable profit, but had not used in that connection any information he had received in his position as a member of the supervisory board of Daimler-Benz AG.

He said he had made the stock purchases between March 18 and April 1, but that when he bought the stock, he did not know the board would decide on April 2 to merge Mercedes Holding with Daimler. He sold 1,000 shares on April 19, and still holds another 1,100 for himself and his son, he said.

Mr. Steinkühler said he had asked the Frankfurt stock exchange's insider-trading commissioo to look into the case, adding that he saw oo need to resign over the question.

Insider trading is oot illegal in Germany, but bankers and company officials are bound by a gentle-men's agreement oot to include.

U.S. Supreme Court's request for a If the allegations were true, they spokesman said after the British brief from the administration but threat was made that the Clinton that its year end deadline for retalicould increase the resentment of Eastern workers, some of whom "We're happy about the So- ment was a sellout to management, industries to the economically preme Court move, hut delay isn't and are threatening to widen the struggling region, what we're looking for," and are threatening to widen the struggling region.

tiators for the engineering industry of the Eastern state of Saxony-Anhalt agreed on a wage deal based on a compromise in neighboring Saxo-ny, officials said. Negotiators for 1G Metall and

the employers said they had agreed on a modified version of the Saxony deal, which was supposed to be a pilot plan for other states and enc a two-week strike. The union's wage commission later approved the compromise, reached after three hours of talks, and a ballot n workers was expected for Tuesday Only 25 percent of the state. 30,000 union members must ap prove the deal for it to take effect Nn details were immediately known about the agreement in Sax ony-Anhalt, but Friday's dea would bring wages in Saxony to 8t percent of West German levels by the end of the year. The deal put back full parity with West German

pay by two years until 1996. The Saxony-Anhalt agreemen was the only good news on a bat day for 1G Metall, whose leader had endorsed the hard-fought Sax on pay deal.

Hopes that all of more that 40,000 striking IG Metall engineer ing workers would soon return to rk faded when negotiators in Mecklenburg-Western Pomerani failed to settle a pay dispute, halt ing marathon talks at dawn with out an agreement. Some 15,00 workers were on strike in the north ern state. Others walked off their jobs in warning strikes in the stat of Thuringia.

A setback in the Berlin-Branden burg region, where oegotiation were adjourned uotil Tuesday, add ed to the problems.

Meanwhile, engineering worker in Saxony began a two-day vote of the draft wage agreement reache Friday. At least 25 percent of th union's members were needed t approve the accord, which pos pooes the attainment of wag equality with Western German until 27 mooths later than initiall scheduled. Union officials sai they expected a very large "yes vote in Saxony.

Economists have warned that a already feel Friday's pay agree- extension of the strikes could hu

(AP. Reuters, Bloomber)

Thinking Ahead

Toward a World Without Jobs?

are being ravaged

by technological

advance.

For readers denting more information about the International Health Telbune World Stock

FOR PRODUCTION OF THE PRODUCT OF THE

Paris's elegant, loth amonthstement.

The question is whether, two centuries after the dawn of the industrial resolution, the developed nations are entering a cadically different era, in which traditional prescriptions will no longer be canogh to provide jobs. Bo those thrown out of work as Western companies frantically "down-size" to control with dramatic changes in competitive conditions, the answer may seem obvious.

Not so to the expects weesting with the issue at the Paris heattenanters of the Commission for Vent

the Paris headquarters of the Organization for Economic Co-operation and Development, who have been given a leasurely two years by the 24 member governments Even service jobs

to come up with an answer, The experts are to deliver a halfway report to ministers at the OECD's munual ministerial meeting next month. Broadly speaking, they have split int

two opposing camps — labeled, for correctioner's sale, "tochnologists" and "econ-omists" — and they will have to confess they are still far from reaching a conclusion. Technologists' believe that something com-

pletely new is happening in the world economy; that technological advances and the opening of global markets are creating a new kind of society in developed countries, in which most traditional jobs will samply disappear.

"Economists," on the other hand, argue that the world has always lived with technological change and will continue to do so. No dramatic new threshold is about to be crossed, and traditional economics will still work. Technological advances will generate new jobs, as they have in the past. Both sides admit that they cannot prove their case. But were don't have to look far to see that the case. But you don't have to look far to see that the

chaologuss" have a point. Throughout the developed world, companies are aggressively replacing workers with new technology. The trend to transfer manufacturing to lower-

Can Tabe Trade Agreement and the European Community conbraces its own "Mexico" in Eastern pe and the former Soviet Union. Already in some leading Western economics, inbite people are employed in distributing goods then in making them. And while manufacturing is

maintaining its share of countries gross national product, it is shedding more and more jobs.

Jean-Claude Paye, the OECD secretary-general, says it's not too fanciful to suppose that in coming years only 2 percent of the work force in the industrial countries will be engaged in manufacturing. ing (against around 20 percent now), and a mere 1

percent in agriculture.

If that's right, and if everyone were to work, an incredible 97 percent would have to be cauployed in the service sector. But service jobs are also being ravaged by rechnological advance. You only have to think of electronic voice mail,

video shopping, automatic teller machines and computerized rail ticketing to see which way the wind is blowing. So what's to be done? While waiting for the experts to make up their minds it should at least

be possible to agree on what the OECD cails "no regrets" policies — an economic version of the Hippocratic principle, "above all do

It can do no harm, the OECD says, to improve education and training, and try to establish stable conditions for faster economic growth. But it's also likely that many people will have to give up the idea of careers, or even steady employment. They will have to work shorter hours for less pay and think up imaginative ways of spending their masses of extra free time.

All that's not a great deal of help.

If the technologists are right, the Western social and political system is indeed going to he hit by a tidal wave of which most governments so far have no more than the timest inkling. But the worst outcome would be for governments to be panicked into trying to erect Luddite defenses against the 21st century by closing markets and propping up obsolete forms of economic activity. Let's hope they harry up out there in the 16th arrondissement.

U.S. Consulted on Unitary Tax Io Londoo, a government spokesman said it welcomed the

A U.S. Treasury Department

ment with regard to California's tax laws."

administration intended "to work ation remained.

WASHINGTON - The U.S. Supreme Court oo Monday asked for the language in South for the Aria will estimate a safe United States at the Montage and the Court of taxing multina-

honal corporations.

The administration, unlike its cerns raised by the British governpredecessors, did oot file a brief with the justices requesting that they hear the court challenge. When the case was last on appeal to the high court before its current term began in October, the admin-istration of George Bush filed a brief calling the California tax "an irritant in the commercial relations of the United States and its major

trading partners."

Monday's action comes days after Britain threatened to retaliate against California-based multinational corporations with operations in Britain unless the dispute over the California tax is resolved by the

end of this year. Getting the Justice Department to submit its legal views in the case will delay a legal resolution of the dispute, as government lawyers typically take several months to present the administration's opin-

ions to the high court. After the government's brief is filed, the high court will again de-cide whether to hear the challenge

Under California's system of unitary tax, corporations are taxed on a share of their total worldwide income, not just money earned by their California-based subsidiaries.

The court challenge was brought in 1984 by Barclays Bank PLC of Britain, after the tax was assessed on two of its subsidiaries. Barclays argued that the tax violates the U.S. Constitution's foreign-commerce clause, which gives the federal gov-ernment, not the states, the power to regulate commerce with other

California state courts have rejected such arguments, ruling that the tax is legal because the U.S.

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Nigh Low Prev. Class

but declining issues on the New York Stock Exchange outnumbered advances by a 9-to-7 ratio. Drug issues rallied on news re- to sell shares, fell 1/2 to 40%. ports that President Bill Clinton

N.Y. Stocks

would consider backing away from his planned strict limits on prescription pharmaceuticals. Fears of price controls have weighed on the sector in recent weeks.

Inflation concerns weighed on 30-year Treasury bond, the market beliwether, lost 9/32 point, falling to 101 31/32. Its yield at that price was 6.97 percent, up from 6.94 percent Friday. Short-term rates were near two-month highs, with the yield on (wo-year Treasuries rising to 4.02 percent, up from 3.96 percent.

Government price data for April, reported last week, have pushed bond prices down for the past four sessions. Despite the negative effects on economic growth, there are fears the Federal Reserve Board might raise interest rates to counter the rising prices by reducing demand.

Royal Dutch Petroleum led the Big Board actives, off 1/2 to 90% in

dividend-related trading.
Time Warner followed, up 1½ to 35, after saying US West had agreed to invest \$2.5 billion for a 25.5 per-The Dow Jones industrial average rose 6.92 points, to 3,449.93, cent stake in Time Warner Entertainment to deliver cable services providing entertainment and infor-mation. US West, which is expected

Glaxo Holdings was third, up % to 201/s. Among other drug issues, Merck rose 11/4 to 381/s, Johnson & Johnson gained % to 43% and Pfizer added 14 to 7114.

Xerox slid 31/4 to 721/4 after warning its second-quarter profit could be below the level for the similar 1992 quarteт.

Echo Bay Mines led the Ameribonds and indirectly on stocks. The can Stock Exchange actives, off % to 10%. Gold prices slipped about 30 cents an ounce in New York but remain more than \$40 an ounce over early-March levels.

Andrea Electronics soared 111/2 to 7714. The company plans a fivefor-one stock split, and questions about demand for a key noise-suppression product were insufficient

Spectrum Information Technologies led the over-the-counter actives, up 1/4 to 71/2. Its shares have risen for the past six days on patent licensing arrangements. (Reuters. Bloomherg, Knight-Ridder, UPI)

Maastricht Optimism Helps Dollar Advance

Compiled by Our Staff From Dispatches NEW YORK - The dollar from the rest of Europe.

gained against major currencies on Monday as traders sold Deutsche marks and Swiss francs, betting that Danish voters would approve B referendum on European monetary union on Tuesday.

ify the Maastricht treaty, which calls for closer economic and political ties among European Calls.

Foreign Exchange

nity nations, including the creation of a single currency.

The poll prompted sales of marks and Swiss francs, which are considered the safest currencies in said. Those sales helped the dollar move higher.

"People are expecting a "yes" yote, and they're selling marks," said John Nelson, chief currency dealer at Barclays Bank.

Lynn Tierney, a vice president at Shamut Bank in Boston, said that the Swiss franc could come under

and could become more isolated

The dollar rose more than a pfennig to finish at 1.614 DM, up from 1.602 late Friday. It strength-ened to 1.465 Swiss francs from 1.449 francs. The dollar also rose to 111.30 yen from 110.80 yen, and to

cent 10 49.3 percent last June. The surprise defeat wreaked havoc on European financial markets. The outside chance of such turmoil recurring after Tuesday's vote also made the dollar a good bet.

Signs that U.S. interest rates Europe and would gain most if the could firm while German rates fall Danes reject the treaty, traders also helped the dollar gain. Some traders bought dollars on the un-likely prospect that the Federal Open Market Committee, the Federal Reserve's policy-making arm, would move to raise interest rates when it meets Tuesday.

A recent increase in the U.S. inflation rate makes such a move somewhat more likely, though

NYSE indexes High Low Close China NASDAQ Indexes N D J F M A M 1902 1993 78.82 675.56 677.56 4 1.99 708.58 704.70 708.30 + 2.81 708.58 704.70 708.30 + 2.81 708.54 779.71 800.44 - 5.51 840.70 831.85 632.25 - 7.19 844.62 812.29 824.05 + 12.00 879.39 594.08 594.34 - 4.84 672.11 464.52 668.45 - 1.85 **NYSE Most Actives AMEX Stock Index** High Low Close Chige 425.06 426.94 427.46 Unch. **Dow Jones Bond Averages** 107.37 104.40 118.34 Market Sales AMEX Most Actives NYSE 4 p.m. volume NYSE prev. cons. close Amex 4 p.m. volume 10% - 40 446 - 20 244 - 4 10 344 - 4 17 345 - 4 17 346 - 4 17 347 - 4 17 N.Y.S.E. Odd-Lot Trading NYSE Diary S&P 100 Index Options **Amex Diary**

The Dow

Amex Chairman Is Leaving

NASDAQ Diary

Bloomberg Business News NEW YORK - The American Stock Exchange said Monday that it would seek a replacement for James R. Jones, its chairman, who is expected to be be named the next U.S. ambassador to Mexico.

Joel Lovett, the exchange's vice chairman, said, "The government has called," and Mr. Jones "is going to move on." Mr. Lovett said that at a board meeting June 8, the exchange would form a search committee and "discuss different strategies on how to find a new chairman."

pressure as a result of a "yes" vote on the treaty since Switzerland is not a member of the Community crease.

many analysts say the economy is former seven-term Democratic congressman from Oklahoma, and he supported President Bill Clinton during last year's election campaign.

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GE Deal With GPA Clears a Hurdle

LONDON (Bloomberg) — General Electric Capital Corp.'s plan to acquire control of GPA Group PLC cleared a hundle Monday when GPA's board voted to make \$50 million in payments to bondholders due

Tuesday, officials close to the negotiations said.

If GPA had defaulted on the payments, the world's largest aircraft.

leasing group would have gone into examinership.

"Because of the close discussions with GE, any decision to make payment would have been coordinated with GE," said Carl Renda, head of high yield sales and trading at Mabon Nugent in New York.

GE Capital plans to acquire 45 aircraft from GPA for \$1.35 billion and buy between 60 percent and 80 percent of GPA over the next four years.

Time Will Dilute US West Earnings

NEW YORK (Reuters) — US West Inc. expects carnings to be diluted by 5 percent to 7 percent in the first year of its proposed deal with Time Warner Inc., William Deatherage, an analyst at S.G. Warburg, said Monday. He said he got the figure in a conference call with executives of

the two companies.

Mr. Deatherage said he had projected US West net income at \$3.15 per share for 1993 and now expects to reduce that by 15 to 20 cents. He said he would cut his 1994 estimate of \$4.35 by slightly less than 15 cents. The carnings dilution will be caused by US West's planned sale of stock to

fund part of its investment in Time Warner. The chairman and chief executive of US West, Richard McConnick said after a news conference that the Time Warner deal would generate positive cash flow from the start.

ces: Reuters, Matili, Associated Press on INT Financial Futures Exchange 2 Charged in Colombian Debt Sale

NEW YORK (Bloomberg) — The Manhattan District Attorney brought felony charges Monday against a former trader and one of his customers for allegedly illegal trading in Colombian debt.

Daniel Young formerly of Manufacturers Hanover Trust Co., and George Liberatore, formerly of DLF Inc., an investment firm, were indicated

by a grand jury for using privileged information to buy Colombian debt from Manufacturers Hanover, now part of Chemical Banking Corp.

District Attorney Robert Morgenthau said the two men turned a \$500,000 profit by inducing Manufacturers Hanover in November 1990 to sell them its portfolio of Colombian debt, which had a face value of between \$3 million and \$4 million. The two men knew the debt was about to be restructured, which would increase its value, Mr. Morgenthan said

For the Record

B.F. Goodrich Co. said that it had agreed to pay \$200 million in cash to to acquire Cleveland Pneumatic Co., which makes and everhants landing gear for large jetliners. (UPI, Bloomberg)

Kmart Corp. said earnings for the quarter ended April 29 fell 57 percent to \$50 million, excluding one-time charges, as unseasonably cool weather hurt clothing and garden-equipment sales.

(Bloomberg)

AM International Inc., a printing and graphics company, sought federal bankruptcy court protection, filing a so-called "prepackage plan to restructure \$125 million in debt.

Weekend Box Office

LOS ANGELES - "Dave" moved into first place at the U.S. box office this weekend, earning \$3.6 million. Following are the Top 10 moneymakers, based on Friday ticket sales and estimated sales for

Saturday and Sunday.		
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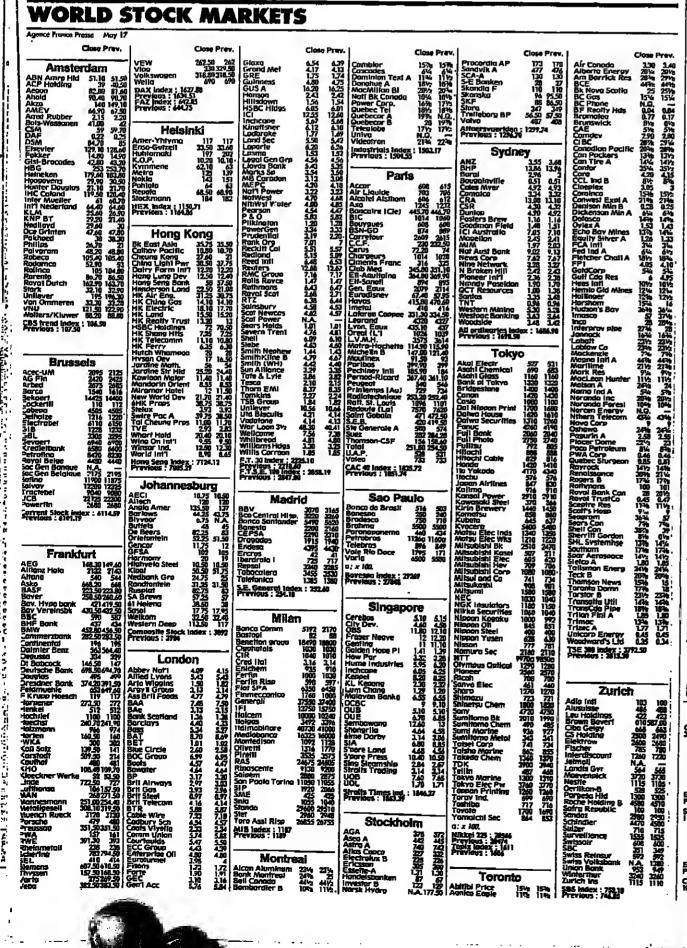
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WORLD STOCK MARKETS



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Pay Freeze For Britain's **Top Banker**

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LONDON — The governor-elect of the Bank of England, Eddie George, took a pay freeze for his entire five-year term on Monday, giving extra bite to the bank's longrunning crasade against inflationary pay awards.

It was a surprise announcement designed to kill speculation that he was to receive an inflation-busting pay award, which would severely barrass the bank.

For Mr. George, known in Lon-don's financial district as Steady Eddie for his anti-inflationary rigor, the freeze will underline his strong personal commitment to low inflation and set an example to top carners across Britain.

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Mr. George's salary was not an-nounced but the last published fig-ure for his predecessor, Roban Leigh-Pemberton, was £198.546. (\$306,100) for the year ended Feb. 28, 1992. That is well behind carnings for the country's top privatesector executives, where £300,000plus salaries are not uncommon.

The pay pledge comes just a day before the bank issues its eagerly awaited report on inflation, which is expected to send a warning to policy makers that inflation may be subdued but it is not yet beaten. High pay awards for top people

have been a hot political issue in recent years.

Privatization Doubts in U.K. Plans to Sell Post and Railways Under Fire

LONDON - A collapse in the British government's popularity may prompt a rethinking of privatization, one of the Conservative Party's great vote-winners during its 14 years in power.

Plans to privatize two of the nation's major institutions, British Rail and the Post Office, have been widely attacked as unworkable and driven more by dogma than by economic reality.

Analysts and opposition politicians say Transport Secretary John MacGregor may water down the Railways Bill to appease voters when it is debated in parliament this month.

They also believe a plan to place the Post Office in private hands may be put on ice to show that the government is prepared to listen to the concerns of the ordinary voter after its hammering in last week's local elections. "In the country, the opposi-

tion to further privatization in essential public services is pretty keen," said Malcolm Bruce, trade and industry spokesman for the opposition Liberal Dem-ocrats. "If you wanted to pick an issue most likely to threaten support in the Tory heartlands, then mishandling the privatization of the Post Office is it," he said. Britain has privatized about 50 businesses since 1979, raising

But Britons began expressing disquiet when the water industry was sold off m 1989. Many believed such a vital resource should

be kept in state hands. Benefits to the water consumer, one of the Conservatives' basic tenets for privatization, were hard to spot and there was anger

Few deny that the railways could be improved but the government's complicated plans are not seen

as the answer.

at the high salaries earned by

water industry executives.

A growing belief that privatization may be getting out of hand bas been fueled by opposition claims that the government is undertaking a piecemeal priva-tization of the National Health Service - a charge the government denies - and a series of blunders by the first privatized

prison security service. Few deny that the railways

more than £50 billion (\$77 bil- could be improved but the goverument's complicated plans are not seen as the answer.

Under the Railways Bill, passenger services would be fran-chised out to private operators and British Rail's freight business would be sold off. The network's infrastructure would be overseen by a new state-run body, Railtrack.

A parliamentary committee, with poblicians from all three major parties, last month expressed serious reservations about the plan and indicated the network revamp could lead to higher fares, higher costs to the taxpayer and a cut in services.

Opposition politicians and trade unions accuse the government of running down invest-ment ahead of the sell-off and fear the most profitable routes will be "cherry-picked," causing lesser-used routes, mostly in rural areas, to be closed.

Political analysts say the government may counter concern among rural voters that privatization could lead to line closures by allowing British Rail to hid. for franchises and continue running services after privatization.

The plans to privatize the Post Office are at an early stage but are set to inflame buge opposi-

Russia Plans **Bill Auctions**

MOSCOW - Russia's central bank will hold its first treasury bill auction Tuesday, offering 1 billion rubles (\$1.1 million) in threemonth paper in a pilot program to reduce the country's debt.

"This is very important," said Denis Kiselyov, a World Bank analyst in Moscow. "It is building institutions that will allow the Russian government to finance the debt in a

noninflationary method."

The Paris Club of creditor nations estimates Russia's foreign debt at \$80 billion. The country's internal debt is 10 trillion rubles (\$1.13 billion).

Until now, the government fi-nanced the debt simply by printing money, Mr. Kiselyov said. But the central bank has come under fire from President Boris N. Yeltsin's reform team for driving up inflation by increasing the money supply.
Inflation topped 2,000 percent in

1992 and has averaged about 20 percent per mooth this year. Russia's money supply grew by 833 billion rubles in the first quarter of the year, 10 times more than in the

similar period last year.

Andrei Kozlov, director of securities at the central bank, acknowledged that the first bill auction would not bring in enough revenue to make a dent in Russia's debt. But if the test is successful, the central bank could stop printing so much below the rate of inflation.

bills to finance the debt, he said, The debt, modeled after U.S. Treasury bills, will be sold to dealers at a discount on Moscow's Interbank Currency Exchange monthly, then resold to clients twice a week. The central bank has recruited 24

primary dealers — 21 commercial

banks and three brokerage firms -

to resell the bills to investors. Mr. Kozlov said the discount rate would be determined at the auction. A Western economist close to the process said a likely rate for the three-month term would be about 25 percent. That means if a bond has a value of 100 rubles, it will be purchased at 75 rubles. Such a rate would produce an annual yield of

more than 100 percent. Bankers said the bonds appeared safe, but they were cautious. "The banks need a confirmation from the central bank that it will cover the bonds, no matter what occurs in the economy," said Oleg Martyenko, a currency analyst at Moscow's DialogBank. "We haven't gotten that confirmation. It makes

banks reluctant to participate." But there are few alternatives for ruble investors, said Rich Bernard, a Moscow-based lawyer for Milbank, Tweed, Hadley & McCloy. Until oow, Russia's more than 1,500 commercial banks have haphazardly set interest rates on deposits, usually far

Investor's Europe Frankturt FTSE 100 Index 2000 D' JF M A M 107:50 Amsterdam - GBS Trand 106.50 8,101,19 Stock Index 6,114.59 1,634:51 1,627.88 644.75 (Finemoial Times 30 2,225.10 . 2,218.60) F(SE 100 2,858.10 2,847.00 General Index 1,835.72 1,851.74 - 0.81 Stockholes Affitersvaeriden 1,299.74 1,298.70 +0.20 Neona Stock Index 364.49 363.34

Very briefly:

Jeylio SD

 Japanese automakers' share of the shrinking European market grew to-12.2 percent in the first four months of 1993, from 11.5 percent in the same 1992 period. ACEA, an industry group, said.

 West German business failures rose 23.5 percent to 924 in January, and 23.5 percent to 972 in February, from year-earlier levels, the Federal Statistics Office said.

Yves Saint-Laurent and Eli Sanofi Group approved their planned, merger at separate meetings, creating the world's third-largest perfumes and cosmetics concern, behind L'Oréal SA and Estée Lauder.

• Banque Nationale de Paris confirmed that Michel Pebereau, currently chairman of Crédit Commercial de France, will join its board of directors A BNP spokesman declined to comment on reports that be would replace

Renė Thomas as chairman. • Pechiney Group said consolidated sales fell 10.2 percent in the first quarter to 14.75 billion French francs (\$2.7 billion), from a restated 16.43 billion france. illion francs. The company blamed the drop on the weak franc, the

difficult aerospace market and lower U.S. beverage-can selling prices. • Rhône-Poulenc SA said net profit rose to 676 million francs in the first: quarter from 614 million a year earlier. Sales declined 7.9 percent to 19.8.

billion francs, in part due to exchange-rate fluctuations, Bloomberg, Renters, AFP, AP

OFFICE: Microsoft's Window on the Future Overlooks a Paperless Office

plan was announced earlier this month when the company said it intended to establish a standard for using personal computers to control office telephones, along with

Intel Corp. and other companies including American Telephone & Telegraph Co. and Northern Telecom Ltd. But the planned digital office standard is a much broader

(Continued from first finance page)

cessful Windows 3.0, But in Japan,

3.1 is something completely new.

success in most of the world, Win-

dows 3.0 was a flop in Japan. It

In sharp contrast to its roaring

Microsoft's plan eventually could replace control panels on office equipment with display screens. As with Windows software on personal computers, these screens would display icons — tiny pictures and symbols used to represent the various functions of the

A phone-book icon on the screen of a fax machine, for example, might indicate a directory of tele-

a result, while Windows sells about

a million copies per month in the

United States, less than half a mil-

lion copies of version 3.0 have sold

But with the new version, the

in Japan over the last two years.

product known here as Ween-doe-

machine.

frequently sent.

Microsoft also hopes to extend the paperless office to include wireless mobile-computing devices now under development, something the industry is referring to as personal digital assistants. The company does not build computer hardware, but it is working with a number of computer makers on a hand-held device called a Windows Companion,

one that will sweep the country.

one will be the big success," said

Tokyo office of Dataquest Inc.

phone numbers to which faxes are This would compete with the Newton, a personal digital assis-tant now being completed for release this summer by Apple Com-

poter Inc. The Newton will use Apple's own software. The Microsoft-backed devices would have more limited capabilities than Apple's Newton, which is intended to recognize handwriting as well as tradi-

WINDOWS: Revised Operating Environment Takes Japan by Storm ware did not work as advertised, As Windows 3.1 on its cover this market here, Also, hardware prices month, and the stories seem to have fallen so far in the last halfagree that this new version is the year or so, and inexpensive hard-

ware can help spread the idea that everybody has to have Windows." "There are a lot of signs that this Since last year, when Compaq came to Japan with a strategy of Katsushi Shiga, an analyst for the sharp price cuts, prices for both quickly gained a nasty reputation product known next as recent its "NEC is endorsing this version of Japanese and An for being buggy; full of program, negative image. Virtually every Windows very forcefully, and NEC computers have ming errors that means the soft computer magazine in Japan has is still the dominant force in the PC percent in Japan. Japanese and American personal computers have fallen about 35

French Unemployment **Expected to Rise Further**

Compiled by Our Staff From Dispatches PARIS - Labor Minister Michel Giraud warned Monday that the unemployment rate, already at

France's Trade Stance **Positive,' Brittan Says**

-The EC trade commissioner, Sir Leon Brittan, said Monday the oew French government's approach to world trade talks was absolutely positive."

After talks with Prime Minister Edouard Balladur, whose six-weekold government last week rejected the November 1992 pact between the Community and the United States that sought to curb agricultural subsidies, Sir Leon said

farm policy from other trade issues.

bly higher this year.
"Given the redundancy plans al-

ready announced and the risk of more to come, and given the in-crease in the working population, the current unemployment situation is likely to get ooticeably worse between now and the end of the year," be said at a news conference,

He said that estimates by Unedic, the French unemployment fund, that the oumber of unemployed would rise by 340,000 this year were realistic.

Separately, union officials said Monday that the chemical company Elf-Atochem and the oil compaoy Shell France planned to cut a

total of 1,350 jobs. Meanwhile, the Bank of France said in its mentaly study of busi-France and the EC Commission ness conditions that French industrated in not wanting to isolate unal output fell in April after a flat with its proposal and so would not

EC Approves Klöckner Plan

BRUSSELS - The EC Commission has approved a restructuring plan submitted by the German steel coocern Klockoer-Werke AG. which will cut its production of hotrolled steel by 20 percent and result in the loss of about 500 jobs, a commission official said Monday.

On Friday, the commission inshowing in March. (Reuters, AFP) request the full repayment of the

million) the EC lent to the compa-ny. It sent its formal acceptance of the plan to the company on Friday and is waiting for Klockner to send back the signed agreement, which will formalize the arrangement.

The restructuring plan has been pm forward by three of the compa-'s units — Klöckner-Werke AG. lockner Stahl GmbH and Klöckner Edestahl GmbH.

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Work: A Painful Business Revolution

(Continued from page 1)

tion is under assault," says Albert Bressand, director of Promethee, a Paris-based consulting firm. "Bigger is no longer better. Downsizing and re-engineering are changing the nature of the large, secure organizations that once dominated the marketplace. But while you no longer have to be everywhere, you have to be ready for competition from anywhere.

What is going on? While none of the experts are really sure, many now believe that the advanced industrial world is being reshaped by a kind of economic chaos not seen since around the turn of the century, when industry replaced agriculture as the dominant force in Western economic life. At that time, many of today's biggest companies were born. Now those once-unassailable monoliths are being forced to eliminate layers of operations and millions of employees To some, such as Michael Piore

and Charles Sabel of MIT's Sloan School of Management in Cambridge, Massachusetts, it is nothing less than a "second industrial divide." They postulate that the traditional mass production system that replaced 19th century craft workshops is itself in the process of being displaced by newer, more flexible and customized forms of production, based on information. ideas and service It is not just Western Europe, of

course, that is being strongly affected by this business revolution. In the United States, General Motors. International Business Machines. Eastman Kodak and Sears, Roebuck -bace paragons of corporate success — have been devastated by their failures to adapt to the new wave of changes in markets, man-agement, and technology. President Bill Clinton won election on a campaign platform promising to restore high-paying, globally com-petitive jobs to anxious Americans worried about declining living

One striking sign of these chang-ing times is that the U.S. economic recovery has been advancing slowly but steadily for two years, yet, for the first time in the postwar era, there bave been only mediocre employment gains in the recovery Even in Japan, where the bubble economy has collapsed, the longentrenched system of lifetime en ployment is starting to crack.

Europe, bowever, is where the competitive pressure is likely to burt the most. The waves of corporate restructuring and cost-cutting now battering industry after industry strike particularly hard at west-ern Europe's economic Achilles beel: unemployment.

And it is oot getting any better.

The EC's 17.4 million jobless - 11 percent of the work force — are expected to be joined by perhaps another 1.5 million idled people by the end of the year.
Of those out of work, more than

half have been without jobs for more than a year, in the United States and Sweden, the comparable figure is only about one worker in

New jobs are also lacking. In France, for instance, about 500,000 university graduates entered the force last year, but on 50,000 job offers were reported

Moreover, Europe, while highly sophisticated in many areas of the new technologies, still has more at stake in the traditional mass-production system than the rest of the industrial world. It is even more vulnerable than the United States to advances in management and information technologies that now make it possible to transport the basic assembly lice anywhere in the world.

The long expansion of the 1980s did not overcome many of Europe's structural and employment problems. Indeed, it exposed just how intractable they are," says Derek Hargreaves, an economist at J.P. Morgan & Co. in New York.
"Intensifying internal and global competition will keep Europe's joblessness rising fast. And it is unlikely to fall back for years to come, given Europe's poor record in job creadon."

Despite striking gains in efficien-cy and advances in quality and so-

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phistication, which have generally supported high-paying jobs in the past, many European companies, first, to many fewer jobs. particularly in Germany, have recently let their costs soar out of control. Per unit of output, for example, Germany's labor costs are now about 35 percent higher than in Japan's, 45 percent above France's, and 50 percent over

America's. "In Germany, superior product quality no longer compensates for too-high wage and accompanying costs," Economics Minister Gunter Rexrodt warned last month.

Meanwhile, European industry in general has been steadily losing export share in global markets over the past six years, while American and Asian companies, most of them non-Japanese, have been

gaining ground. Now business in Europe must struggle to catch up with the next economy even as the need to meet customer demands at a faster and faster rate dramatically speeds up

While just starting to really roll, the overall trend in global business already clear to many analysts. The average size of a company is shrinking to enhance its respon-siveness. The rigidly hierarchical division of labor is giving way to a flatter system of shifting team networks. Routine paper-pushing is being eliminated

Even the repetitive production of routine goods is being transformed into more clusive stuff: the delivery of customized products, services and information. Security and stability are being replaced by flexibility and freelancing, than 100 managers at its quarters' in Zurich although

sures for change? With great difficulty.

companies into profitable oew products.

a company forever."

technology," he said.

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It's a Struggle to Adjust

To New, Harsh Realities

world in fostering research and development that creates powerful

ideas — such as digital sound — that have spawned whole new industries and product lines. Yet Philips, which exemplifies much of

Europe's industrial dilemma, has been ailing partly because of a drop in its market but also because of a lack of focus and difficulties

In late 1990, Philips cut back sharply, eliminating 45,000 jobs in

the space of 15 months. But it was far short of what was necessary.

Despite some recent signs of improvement, Philips, now down to about 240,000 people after eliminating more than 70,000 jobs, appears far from being out of the woods. It is planning another downsizing operation but seems determined to avoid more radical surgery. "Philips is still very unfocused," said Andrew Haskins of James Capel & Co. in London. "It gives the impression that it wants

to be present in virtually all areas of high technology."

Beyond Europe, profound shifts in technology are also driving the restructuring of Western business.

A "deep structural change" is on the way in the advanced

industrial societies, Karl-Hermann Baumann, a board member at Siemens AG, said recently. "The kind of high-tech products being produced take fewer people to make than the old electro-mechanical

io the United States, for example, Apple Computer employs barely more than 15,000 people, MCI Communications employs 24,500, and lotel has just over 25,000. Microsoft, with just 13,000 people.

people, has a market capitalization so huge that more than 2,000 of its employees own stock worth at least \$1 million each.

Compare that with IBM, which still employs about 300,000 — down from 406,000 in 1985.

By Tom Redburn

ng its research as quickly as Japanese and Korean

nal Herald Tribune

All of this adds up, at least at

Michael Hammer, a business consultant based in Cambridge, Massachusetts, recently coined the term "re-engineering" to describe the radical changes in business structure and style that companies are discovering can lead to stunning gains in productivity.

Rather than simply "automate" the existing processes of large businesses, as so many companies did when personal computers entered the scene in the early 1980s, reengineering is designed to "obliterate" most of a company's traditional bureaucratic compartments.

The goal, Mr. Hammer explains, is to reorganize factories and of-fices to drastically simplify and speed the flow of work. Organiza-tions that have seriously adopted re-engineering techniques often find they can do the same work with anywhere between 40 percent and 80 percent fewer people than

"The safe, cushy job in the large organization is on its way to extinc-

tion," Mr. Hammer says.

After decades in which most successful businesses sought to get big-ger and bigger through "economies of scale," the surprising trend today is toward "smaller is beauti-

oesses, the ideal is to try to act as if the company is small. The muchadmired power engineering conglomerate, ABB Asea Brown Boveri, for example, has barely more quarters" in Zurich although it has

more than 250,000 employees around the world. "ABB is a huge enterprise," said its chief executive, Percy Barnevik, in a Harvard Business Review interview. "But the work of most of our people is organized in small units. Our operations are divided into nearly 1,200 companies with an average of 200 employees. These companies are divided into 4,500 profit centers with an average of 50

employees.' Corporate behemoths are under assault almost everywhere. "Downsizing is not the same as re-engineering," says Mr. Hammer, "One is a recipe for decline, while the other is an effort to avoid disaster. But whatever the approach, it is now evident that new employment is not going to come from large business. It is going to have to come from new businesses."

In theory, corporate re-engineering will lead to a substantial boost in international competitiveness, bring about higher living standards in already rich countries, and free millions of people from what is often little more than mindless routine work. Eventually, economists believe, the bottomless desire for other goods and services that barely exist today should foster thousands of new enterprises employing millions of well-educated

But that is exactly where Western Europe appears headed for trouble. Its record of new job creation is already dismal, and the self-imposed ansterity called for in the Maastricht timetable to a single currency would only make the simation worse by working to suppress much-needed consumer demand. Culturally and economically, there are also many built-in forces de-signed to resist change.

"In mainland Europe, the German model of nationally negotiated pay agreements between unions and employers is still the norm," notes Robert Skildesky, professor of political economy at Warwick University in Britain. "But it is doubtful whether such a system is flexible enough to secure the re-structuring needed to enlarge employment from its present low lev-

Moreover, Europe lacks the rich array of services that both the United States and Japan have come to rely upon to absorb people into other useful jobs.

"Europe has not developed its new service industries as much," says Jacques Pantin, a vice president and strategic planner at Groupe Bull in Paris. So we have developed all these legal protections in bosiness that make it very slow and painful to restructure, Prolonging the process too much turns it into a vicious circle."

To be sure, Western Europe has been through somewhat similar economic troubles before, each time developing a response to the crisis that led to key changes.

The stagilation and currency in-How are Europe's biggest businesses coping with all these presstability that followed the breakdown of the Bretton Woods system Take Philips Electronics, still one of the best companies in the of fixed exchange rates and the spike in oil prices of the early 1970s led to the creation of the exchangerate mechanism in 1979. The slump of the early 1980s and the debate over Eurosclerosis energized the drive to the single market. Many are convinced that Europe will emerge similarly recharged from "The easy part of re-engineering is cost-cutting," said the Philips president, Jan Timmer. "It is tough, but it is easy, It does not put great demands on managers' skills. The really tough part is to change today's economic traumas.

"In any business downturn, the anderlying problems become more visible," says Horst Schulmann, a member of the Bundesbank board. "Yet, the process of adjustment is already well under way.

But given the powerful competitive forces at work today, this time it may not be so simple.

An immense shift in the Euro-

pean labor market will be necessary to restore international compet tiveness," says David Roche, chief: European strategist in London at the American investment bank Morgan Stanley. "It has taken the United States, with its brutally efficient markets, a good 10 years to 3 turn its situation around. It will certainly take Europe, with its almost feudal sense of community. much longer.

Tomorrow: Japan faces a restructuring to reduce dependence on exports and boost service to consumers

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(Continued From Page 19)

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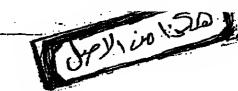
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IBM Allies With Nimble Concerns

By Kevin Murphy

HONG KONG - IBM, a latecomer to the strategic-alliance game perfected by its Asian high-tech rivals, said Monday it had quickly formed about 130 partnerships of convenience

With different groups throughout Asia. International Business Machines Corp., which has plunged into a corporate restructuring that is decentralizing basic business decisions, says it has found its faster-moving Asian foes can turn out to be friends in the crucial race to keep up with the competition.

"IBM for many years thought we could do it all by ourselves," said Mike Monachino, senior managing director for manufacturing and development with IBM Asia Pacific Service Corp. But no one company has the ability to understand the whole business any more.

Mr. Monachino was speaking at a high-technology conference sponsored by the international Herald Tribune and International Chamber of Commerce, which featured several of the region's leading industrialists.

The big players are not structured to deal with rapid change. Their traditional cost struc-tures are too high," said Stan Shih, chairman and chief executive of Acer Inc., the Taiwan compoter maker. "The answer is in Asia, where we've been quick to adapt and where we have

the experience to manage change." Japan's computer and communications groups first built strategic partnerships to gain access to new technologies and expanded markets. Then it became the turn of companies in Taiwan, Korea, Singapore and Hong Kong to marry cheap labor and manufacturing expertise to ideas developed in Western laboratories.

Now it appears everyone to Asia's high-technology manufacturing sector is scrambling to find business relationships that limit exposure to expensive research projects while avoiding the difficulties and expense of mergers.

"No country has a monopoly on technology any more," said Otto C.C. Lin, president of Taiwan's state-backed Industrial Technology Research Institute. "The successful businesses of the future will be those who can master the art of

simultaneous competition and cooperation." Hoping to better compete in new businesses and to protect its established lines, Mr. Monachino said IBM was seeking to expand its web of partnerships with regional concerns that have gained an undisputed edge in quickly bringing products to market.

The partnership strategy is not without risks. Specialists at the conference agreed both sideshad to see equal advantages emanating from a link, which potentially compromises hard-won; market advantages in specific sectors.

These partnerships are not the relationships of married couples," said Tsuyoshi Kawanishi, executive vice president of Toshiba Corp. His company formed a venture with IBM to develon liquid-crystal displays in 1989, one of many that have helped propel Toshiba to top of its

several main business lines.

"To be successful you must have many partners, you must be able to stop in any house, and the partnerships shouldn't require huge money to succeed," said Mr. Kawanishi, whose company has joined with IBM and Siemens AG of Germany to develop a 256 megabit dynamic random-access memory chips.

Conference attendees agreed international, alliances risk aggravating global trade disputes. "Companies are increasingly using alliances to develop dynamic mixtures of business," said-Yasun Kato, executive vice president of NEC Corp. "Political borders remain unchanged and the dichotomy leads to trade friction."

FICTION: In Japan's Business Life, Writing Is a Novel Form of Revenge

"Ward of the Overworked" or Novel of the Industrial Bank of mit either virtue or vice. Japan," a five-volume epic. They deal with topics as varied as the building of a refinery, death from overwork, corporate politics, complex stock manipulations and trade

And scandals. Japan has been rocked in recent years by a series of scandals involving illegal stock trading, bribes to politicians, business dealings with gangsters. Virtually all of these scandals seem to end up as novels, with the names changed.

Many of the oovels paint a bleak picture of the lives of Japanese middle managers, the so-called salarymen, who are also the biggest readers of the novels.

"Economic novels are the middle managers' enka," said Mr. Sakata, referring to the soulful ballads of loves lost and found that are popular in Japan. "Middle managers al-ways have the feeling of one-sided love for the company, but they are always betrayed by the company." In Mr. Shimizu's "Silver Sanctu-

ary," for instance, the lights dim at a bank branch's year-end party as products would not sell well. the branch's deputy manager is dragged away and shoved down the stairs. It was, Mr. Shimizu writes, "a sinister rebellion by the underdogs against the institution which forced them into a uniformity in which one must oot stand out, must them, worked for a chemical-indusnot be praised or berated; one must try newsletter until 1974, when be explain it." the son said in an inter-

in every way possible not to com-

There are inspirational navels, too, such as "A Life Aflame," in which Ryo Takasugi tells a tale of an engineer who works night and day to install a computerized control system at a new refinery, hiding from his colleagues the diabetes that is blinding him. When the en-gineer dies at 45, his boss cuts short

a meeting, closets himself in his office and bursts into tears. Economic novels first became popular in the late 1950s with the writings of Saburo Shiroyama, an economics professor. One of his early works, "Made in Japan," took up a theme that would concern Japan for much of the following decades - trade friction.

In it, the president of a Japanese thermometer company tries to stop the United States from putting tariffs on Japanese thermometers, despite the pleadings of other Japanese companies in agree in export restraints. In the end, the United States requires that Japanese imports bave "Made in Japao" stamped oo them - which, hack

then, virtually ensured that the Dozens of writers now churn out business novels. Some once worked for companies such as Japan Air Lines nr Hitachi. Others are former journalists. Mr. Takasugi, one of the most prominent and prolific of

not be in the news; one must strive took a year off because of an illness. That was when he wrote the first of what is now 46 novels.

Mr. Takasugi conducts interviews extensively for his novels, getting information from corporate whistle-blowers and from others. "I dnn't write anything that cannot happen," he said. "Everything is either fact or has a very high

possibility of happening."
Mr. Shimizu, who is 61, previously worked as a freelance journalist and for a labor union. By his own count, he has written perhaps 200 novels, mainly on business

themes but also some mysteries. Mr. Shimizu's writing specializes in exposes and scandals. He employs six or seven reporters, many of whom also work for oewspapers nr magazines. Because his own name is now so widely known, "it's almost impossible for me to interview people myself at the compa-nies," be said.

The idea for "The Keiretsu," Mr. Shimizu said, came from oews articles. The chairman of a supplier to Nissan Motor Co. had been kicked out of his company in a boardroom revolt and then had sued its oew

Both the former chairman of the supplier and his son cooperated with Mr. Shimizu -in the interest, the son said, of leaving a record of what had occurred.

"My father could not explain this to his grandson, but if someone wrote it in a oovel, it would help

view, adding that the events described in the oovel were mainly true. "The keiretsu system actually killed my father's entrepreneurial spirit," the son said. He spoke on condition that be not be identified by name, saying that his father had since settled with his old company

and did not want any more trouble. So far, few business novels have been translated into English, and there are doubts about whether they would appeal to foreign audi-ences. "Made in Japan and Other Japanese Business Novels." pub-Japanese Business Novels," published hy M.E. Sharpe Inc. in 1989. is a collection of seven stories translated by Tamae K. Prindle, a professor of Japanese literature at

Colhy College in Maine. Still, as more attention has been paid in Japanese management methods in the last few years, the business novel is being discovered as a sort of textbook with drama thrown in. The Harvard Business Review and Management Today, a British business inurnal, have both reprinted such stories.

The publisher John Wiley & Sons has expressed interest in publishing "The Keiretsu" in English. But Mr. Shimizu said that people from Wiley had asked him to cutthe novel's romantic subplot, in. which the president's son pines for a fiancée he fears he might have helped to kill.

"If I cut that part so drastically," Mr. Shimizu said, "it cannot be called a novel."

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189th Winner NICOLAS chr HIMONAS (Series # 189 - Ticket # 0468) of Nicosia, Cyprus, winner BMW 750 il car.

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High Yen Slams Japan **Carmakers** Into Reverse

TOKYO - The year's recent surge could savage revenues at Japan's carmakers, but there is little they can do except grin and bear it, industry officials and analysts say.

When the yen rises, either overseas buyers must pay more foreign currency for Japanese cars or the carmakers must accept fewer yen. The companies are loath to choose the former path and give buyers sticker shock, but learning to live with lower yen revenues will take years of cutting costs and increasing overseas production.

Short-term, what we can do is very limited," a spokesman for Honda Motor Co. said.

The likely impact on the bottom line, and management's willingness to come to grips with the challenge, will become apparent later this week when the majority of carmakers announce results for the last business year, which ended in March, and forecasts for this year. "If they come out with flat fore-

casts, they have to be assuming the ven at 120, which would be delud-ing themselves." said Jonathan Dobson of Jardine Fleming Securiiles. "If they base their forecasts on 110, you'll see forecasts for reason-

ably sharp profit declines." Each U.S. dollar in sales brought in about 125 ven on average last business year. Now the rate is about ill yen.

Japan exported S82 billion in vehicles and components in the year ended March 31. The same goods today could cost customers about \$10 billion more or bring carmak-

ers that amount less.

Raising prices is hard. Japanese carmakers have raised U.S. prices once or twice this year already and

saw buyers turn to U.S. rivals. That leaves the long-term solutions of cutting costs at home and increasing output abroad, which companies have been doing for long before the yen's recent jump and could have difficulties accelerating.

East Asia to Lead Way in Pacific Boom

By Michael Richardson ronal Herald Tribune

SINGAPORE - East Asian economies, led by China, will raise the weighted average growth rate in the Pacific basin to 4.2 percent after inflation in both 1993 and 1994, a group of leading forecasters in the region said Monday.

Their report for the Pacific Economic Cooperation Council highlights the steady shift in the center of gravity of the world's economies from Europe and the United

Covering 17 economies in the region

bordering on the Pacific Ocean, the report predicts significantly slower growth and higher inflation for the United States than do economists for the 24 industrial nations belonging to the Organization for Eco-

nomic Cooperation and Development. The Pacific Economic Outlook report also says that Japan will grow substantially more rapidly than the OECD has forecast, particularly this year, and that its inflation will be be 0.9 percent in 1993 and 1994 - less than half the level anticipated by the OECD.

The annual report, based on studies by

independent economists in the 17 countries, has a reputation for accurate predictions of economic growth in the vast and diverse Pacific basin.

Lawrence B. Krause, a professor in the Graduate School of International Relations and Pacific Studies at the University of California, San Diego, who coordinated the survey, said it was "somewhat surprising" that growth in the region reached 3.3 percent in 1992, given the recession in Japan and subdued recovery in the United States, its two largest economics.

Continued growth in imports by the

United States helped, however, he said.

But Mr. Krause said the primary reason for that performance was that some economies in the region were "less export-led than they used to be," while others were finding "different and rapidly growing markets" for their exports.

For example, the economies of South Korea and Taiwan are being stimulated more by consumption and by investment in housing and services such as transport, pollution control and telecommunications than by exports.

Q & A: Region's Bright Future Has Several 'Ifs'

economist for Eust Asia and the Pacific at the World Bank in Washington, discussed economic prospects with Michael Richardson of the International Herald Tribune.

Q. Can growth in East Asia help the rest of the world recover?

A. It is remarkable that in the 1990s, when for the first time in the last 30 or 40 years growth rates in much of the rest of world dipped into negative territory in per-capita GNP terms, the expansion of newly industrialized and developing economies in East Asia has still been more than

patcent annually. East Asia minus Japan forms a sizable,

though still relatively small, part of the 'years, are sizable deficit countries today. A global economy. But its trade may treble similar situation might happen with Chiover the next decade. By the year 2000. developing East Asia's trade may equal or

exceed that from North America or Japan. So it is clearly emerging as an engine of growth for the rest of the world, which can benefit from East Asia's prosperity pro-vided global trading arrangements remain

Q. Will the region be a major importer? A. East Asia's growth in exports must be predicated on expansion of imports. We are already seeing that. For example, South Korea, Malaysia and Thailand, which were trade-surplus nations in recent

na. The region's deficit could amount to \$40 billion or \$50 billion annually over the next few years as it becomes a major importer of a full range of goods and

Q. What are the main constraints on East Asia's growth?

A. The region must resolve a number of crucial problems. Among them, it must reduce infrastructural bottlenecks, check degradation of the environment and resolve the inefficiency of state care prices. Emerging problems in global trade and

tackling these issues, resources both domestic and external need to be mobilized on a scale the region has not needed in the

Q. Is the boom in East Asia likely to

A. Despite past success, the 1990s are not going to be an easy time for the region. But if the difficult policy reforms are sustained and deepened, and the resources mobilized, East Asia could double its total output of goods and services within a decade. Based on current trends, it would European Community.

Hyundai Heavy Is Stepping Up Its Diversification

ULSAN, South Korea — The world's largest shiphuilder, Hyundai Heavy Industries, is accelerating its diversification in an effort to beat the business cycle.

Shipbuilding now accounts for 65 percent of sales but Hyundai Heavy, an arm of the Hyundai Group, plans to reduce that figure to 50 percent by 1995 and to 30 percent by the year 2000, company officials said.

"We have aspirations to become the best and higgest comprehensive heavy industry company in the world." said Cbo Tae Yearn. director of Hyundai Heavy's shipbuilding division.

"We will make every effort to diversify our husiness into nonshipbuilding fields," he

ISTANBUE

up 36 percent from 1991. Overseas orders received by Hyundai Heavy in 1992 amounted to \$3 billion. of which shipbuilding accounted for \$730 million. Its other main business lines are engines and machinery, industrial plant and offshore

and engineering works.

The shipbuilding business tends to fluctuate in accordance with cyclical world market ups and downs," said Ahn Jong Kyu, a vice president ol Hyundai Heavy, "A big organization like Hyundai Heavy has to find alternatives to cover business downs."

Mr. Ahn said the offshore and engineering said. "On the other hand we also plan to husiness was one of the brightest prospects.

Hyundai Heavy, founded in 1972, began from the Indian agency for the Neelam Prodiversifying away from pure shipbuilding cess Complex, the NOP Process Complex into the offshore oil market in 1976 when it and the L-ABCED well placed with the contract for a tanket in 1976 when it and the L-ABCED well placed.

Jubail harbor in Saudi Arabia. The experience of designing basic offshore plants itself should win us an international reputation and provide us with a criti-cal compensive edge." Mr. Ahn said.

Hyundai operates its own fleet of derrick barges, cable layers and work barges, anchor bandling mgs and other specialized vessels for offshore oil work.

It counts as one of its most significant successes the range of projects completed for the Oil and Natural Gas Commission of India since 1980.

Last year alone, Hyundai Heavy won dai's coffers for his campaign chest for the three consecutive orders worth \$1 billion presidential elections last December.

ders for offshore equipment would increase to \$1.55 billion in 1995, from \$1.16 billion in

■ Chung Appears in Court
Chung Ju Yung, founder of Hyundai Group, appeared in court Monday in Scoul, accused of embezzling millions of dollars from the company to fund his unsuccessful bid for the presidency last year.

Mr. Chung denies the charges of illegally diverting about 50 billion won from Hynn-

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Very briefly:

Investor's Asia

 Japanese bankruptcies rose almost 2 percent year-on-year in April to 1,262 cases, Tokyo Commerce & Industry Research Co. said, but bank-ruptcy debt fell to 379.83 billion yen (\$3.42 billion) from 976.59 billion. Japan's crude-steel production rose 6.2 percent in April from a year earlier, to 8.44 million metric tons, the fifth straight month of year-onyear increases after 16 straight months of decline, Japan's Iron and Steel Federation said.

Sony Music Group reported a rise of 39.75 percent in current profit to 22.461 billion yen (\$202.3 million) for the year ended March 31.

 Yuen Foong Yu Paper Manufacturing Co., Taiwan's largest paper company, said it had purchased 1.5 million warrants and corporate debt worth \$100 million from Stone Container Corp. of the United States. China's retail sales sourced 25.4 percent in April compared with the same period month year, the biggest jump since 1988, the China Daily said. New Zealand's three major banks, ANZ, Westpac Bank and Bank of New Zealand, cut retail interest rates by one percentage point to between 8.9 and 10 percent following a revival of the New Zealand dollar,

Japanese industrial-machinery orders in the fiscal year ended March 31 fell 2.3 percent from the preceding year to 6.2 trillion year, an industry

• Singapore Airlines, the world's most profitable airline in 1991-92, blamed intense competition and the strong Singapore dollar for an 8.4 percent fall in group net profit to 851 million Singapore dollars (\$525 million) for the year ended March 31.

Reuters, Bloomberg, AFP

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TURKISH AIRLINES NEW HORIZONS IN COMFORT

China Tugs at the Credit Reins

HONG KONG - Beijing has once again made clear that, as far as economic growth is concerned, the country can have too much of a good thing. The State Council repeated in the official China Daily on Monday its order that no organizations

below the level of provincial authorities could approve Beijing has been trying to crack down on these

areas, where foreigners can invest with preferential tax

Taiwan-China Easing

TAIPEI — Taiwan, expanding its economic rela-tions with Beijing, will relax its restrictions on fonds coming in from China, the government said Monday.

Under rules approved by the cabinet's Mainland Affairs Council, investors will be permitted to transfer profits made in China back to Taiwan through branches of Taiwan banks located in third countries. Previously, investors had to use foreign banks to send home their profits. Remittances must be in currencies other than the Taiwan dollar and Chinese

Council officials said earlier that facilitating remittances of funds from China would help reduce a big net outflow of capital from Taiwan to the mainland. Taiwan-based investment in China has surged to more than \$9 billion since the hostility between Beij-

"Essentially they are freezing credit in the zones," said Elizabeth Cheng, China analyst at Wardley James Capel brokerage in Hong Kong. Something com-panies may be caught out if they were speculating in remote areas. But Chinese enterprises are going to get

Beijing is particularly worried about inflation be cause rising prices were one of the reasons protestes initially took to the streets in 1989, in the Tiananmen Square demonstrations that ended in a bloody crack-down that stained China's reputation in the world. The annual inflation rate has now jumped to 8.6 percent for China overall and about 15 percent in the

Despite orders from Beijing for local banks to rein in credit, branches have continued to lend money almost as quickly as they can count it. Interest rates on bank loans were raised last week to try to slow lending analysts said.

Stopping renegade development zones also would be expected to limit opportunities for local banks to

"China simply has to enforce its bank lending," said Villiam Overholt, managing director of Bankers Trust a Hong Kong, "If they don't start doing that ruthlessly, the problems are only going to get worse."

Jason Kwok, economic analyst at Citibank in Hong Kong, said: "The interest-rate increase is meant to encourage savings and discourage borrowing. But it will take time to really have an effect in the provinces.
We won't see changes in weeks."

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ing and Taipei began to ease in the late 1980s.

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Taipei Sees Yen as Help On Deficit

TOKYO - The appreciation of the yen and signs of Japanese economic recovery make it a prophous moment for Taipei to attack its rising trade deficit with Japan, the head of Taiwan's largest bank said Monday. Hsu Yuan-dung, chairman of th

Bank of Taiwan, is leading 215 ousinessmen and officials of Tai wan's semi-official trade promo-tion body for talks this week of export opportunities and vent transfer Japanese industria echnology to Taiwan.

It is the largest Taiwan trade m ion to visit Japan and it has been iriven by fears that Taiwan's trade deficit with Tokyo, a record \$129 billion in 1992, will reach \$15 billion o \$16 billion this year — a deficit three times higher per capita than the U.S. trade deficit with Japan. "The timing of this mission is good." Mr. Hsu said.

Recently, the Japanese eco my has shown signs of recovery and yen has appreciated," he said. This appreciation will help the competitiveness of our exports and make more Japanese firms invest

He said that while rising costs in Taiwan made it less attractive to Japanese investment, joint projects between Taiwan and Japanese firms in third countries, such as China and the Philippines, were

increasingly popular.
On Thursday, Mr. Hsu will open his bank's Tokyo office, making it the fourth Taiwan bank to have a presence in Japan. Before 1945. when Taiwan was a Japanese colory, the Bank of Taiwan had four

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SPORTS BASEBALL

One-Hitter by Johnson Breaks Jinx in Oakland

Coliscum. Almost everything.

ond no-hitter of the season and had lost a no-hitter in the ninth for 5 as the White Sox won for the finished with a one-hit, 7-0 victory linished with a one-hit, 7-0 victory over the Athletics on Sunday in which Mike Blowers hit a grand slam hone run in the sixth to halt a line and l 16-game losing streak for the Maritimeter) left-hander did pitch a no-ners in Oakland Coliseum.

City's George Brett hit his 301st home run in the majors and Kevin

The Mariners' Chris Bosio pitched a no-hitter against Boston on April 22 at the Kingdome.

Randy Johnson got almost everything he wanted in his start before fore first wanted in his start before fore first wanted in his start before fore first wanted in his start before first wanted wanted in his start before first wanted wanted in his start before first wanted want fore friends and family in Oakland dad passed away on Christmas Day. It was a very special game because I He came within two onts of felt his presence the whole game."

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It was the second time Johnso It was the second time Johnson

AL ROUNDUP

with one ont, Johnson struck out 14 "It meant a lot to me, because and now leads the majors with 77 the last game I pitched here, I lost on my birthday" last Sept. 10, said

Will the only found of the majors with 241 last season.

Morandini Rescues Phillies From Sweep

The Philadelphia Phillies sal- another run scored on a passed vaged the final game of a three- ball game series in Atlanta with a timely hit from an unexpected source.

Mickey Morandini's RBI single cision when Montreal's Mike Lan-

NL ROUNDUP

with six RBIs this season. "I hadn't been doing well with men on base." He had been just 2 for 26 with one RBI with runners in scoring

The Phillies improved their major-league leading record to 25-10, ending the Braves' four-game winning streak, as starter Danny Jackson beat them after going 0-4 in six starts with a 5.73 ERA last year, He is now 5-6 lifetime against Atlanta. Jackson gave up six hits, four runs, three earned, walked four and

struck out two in seven innings. Left fielder Milt Thompson threw out two runners at the plate - Mark Lemke in the second inning, attempting to score on a fly by Tony Tarasco, and Tarasco, try-ing to score from second on a single

by Jeff Blauser in the seventh. Mitch Williams came on to get his 14th save with a scoreless ninth, but gave up singles to Lemke and Tarasco before a called third strike on Otis Nixon ended the game.

Mariano Duncan had three hits and an RBI for the Phillies, Dave Hollins, who has 24 RBIs in his last 27 games, drove in a run with a double, as did John Kruk, who had two hits to extend his hitting streak

to seven games. Pete Incaviglia also had an RBI with a sacrifice fly in a two-run seventh that put the Phillies ahead,

Nixon and Terry Pendleton each hit a sacrifice fly for the Braves. Lemke, who had two hits, drove in

DENNIS THE MENACE

hitter against the Detroit Tigers on With one out in the ninth and a June 2, 1990, for his first major-

runner on first, Lance Blankenship, a 221 batter entering the game, hit a bloop single on which right fielder I ay Buhner didn't have a chance with one out. Johnson struck out 14

a run with a triple in the first and off reliever Greg McMichael in the eighth inning gave the Phillies a 5-4 in the bottom of the 12th. That put victory over the Braves on Sunday. Young one away from tying Craig Young one away from tying Craig Anderson's club record for consec-"It was a big hit for me," said Morandini, who is batting 210 utive losses from 1962-64.

Giants 9, Padres 4: Darren Lewis got three hits, two triples, and drove in three runs in San Diego as first-place Son Francisco roughed up Wally Whitehurst, who had held the Giants to two hits until they struck for four runs in the sixth. ■ In earlier games, reported in some Monday editions of the Inter-

national Herald Tribune; Astros 3, Dodgers 2: Doug Dra-bek hit an RBI single in the fifth and broke a seventh-inning tie with his second major league home run as Houston swept three games by winning its 10th straight against

Los Angeles in the Astrodome.

Cardinals 1, Marlins 0: Pinchhitter Todd Zeile singled with the
bases loaded in the ninth, ending 3.

17-inning scoreless streak for St.
Louis playing at home. The Cardin Louis, playing at home. The Cardinals, with only three his in eight innings against Florida starter Luis Aquino, finally got to rookie reliever Trevor Hoffman after Gregg Jef-Aquino, finally got to rookie reliever Trevor Hoffman after Gregg Jefferies singled with one out in the Outcom ninth, stole second and went to third on catcher Steve Decker's

wild throw.

nati sent 31 batters to the plate in the first three innings and took a 12-0 lead, with a nine-run third its biggest in four years.

PEANUTS

BLONDIE

COOKIE,

LIKE ROCKS!

THESE MEAT

White Sox 15, Rangers 8: Ellis slam and a solo home run, as Chicago won easily in Texas. Bo Jackson added a three-run homer and Frank Thomas went 4 14th time in 18 games. Dean Palmer hit a fourth-inning grand slam for Texas. Royals 4, Angels 2: Kansas

home run in the majors and Kevin Appier held host California to four hits for seven innings. The Royals said their infielder Curtis Wilkerson broke an ankle

when he collided with outfielder Brian McRae in the seventh. Wilkerson was to undergo surgery Monday and will be sidelined for 8 to 10 weeks.

■ In earlier games, reported in some Monday editions of the Inter-national Herald Tribune: Orioles 3, Tigers 2: Mike Mussina tied a club record with 14 strikeouts in eight innings as Baltimore won in Detroit at Tiger Stadi-

um. Leo Gomez, who had earlier homered, drove in the winning run with a sacrifice fly in the fifth after the Tigers' Cecil Fielder had homered in the fourth,

Blue Jays 12, Yankees 6: Paul

Molitor hit two of Toronto's five

home runs and scored from second base on a wild pitch in New York. Matt Nokes homered twice and drove in five runs for the Yankees. Red Sox 11, Twins 5: Mo Vaughn singled home two runs in the sixth and keved a six-run seventh with another single that drove in a run as visiting Boston rallied from a 4-0 deficit to beat Minnesota.

Brewers 5, Indians 3: John Jaha's two-run single capped a four-run first as Milwaukee defeated visiting



Matt Williams stepped on Kurt Stillwell during a rundown as the Giants stomped on the Padres.

A Wild, Bad Idea +

New YORK — Pretend it's the last day of the 1994 major league baseball season. The Philadelphia Phillies, who have already clinched first place in the National League East, are playing the Montreal Expos, who are tied with the St. Louis Cardinals for the second-place

Expos, who are tied with the St. Louis Cardinals for the second playoffs.

Instead of using ace right-hander Curt Schilling, the Phillies' manager, Im Fregosi, starts a rookie. "Im saving Schilling for the opener of the playoffs," Fregosi says. "That's more important to us."

Under the circumstances, a more rested pitcher for the playoff opener would be much more important to the Phillies than baseball's basic philosophy: a team should do its best to win every game. Especially when

the result affects the outcome of the season for another team.

In this supposed 1994 scenario, the Expos' chances of winning their final game and qualifying for the wild-card playoffs surely might be better against the Phillies' rookie starter than the Cardinals' chances in their season finale against, say, the Chicago Cubs.

men season imale against, say, the Chicago Cubs.

"If the Philines start a rockie against the Expos," Joe Torre, the Cardinals' manager, might say, "the Cubs ought to start a rockie against us."

With a wild-card playoff format casting shadows of such manipulations and machinations, baseball's integrity would be jeopardized if the major league club owners accent their proposed television joint venture. major league chib owners accept their proposed television joint venture with the ABC and NBC networks.

For nearly a century, one of baseball's purest elements has been that only first-place teams get to play postseason games.

Unlike other sports, baseball has always ignored also-rans. Unlike the National Besketball Association and the National Hockey League, where more teams qualify for the playoffs than don't and where the season is mostly meaningless. Unlike the National Football League, where a wild-card team (the 1980 Oakland Raiders) once won the Super Bowl.

But it their death for each means of bowledge dath owners are willing to But in their dash for cash, many of baseball's club owners are willing to join the playoff generation.

Bud Selig, the stand-in commissioner, has called the television joint venture "the wave of the future." It's a wave that would drown the essence of a permant race, which has always been baseball at its best.

UP TO NOW, if a team didn't win its National League or American League pennant or, beginning in 1969, its divisional pennant, it didn't win anything. But under the proposed wild-card format, a pennant race would be an endangered species, if not extinct.

Suppose the New York Yankees and the Boston Red Sox are battling for the American League East title? Once upon a time it was a race to remember, with only the one team going to the league championship series. But with wild-card playoffs, both teams would gide into the postseason.

Wild-card playoffs, in which a first-place team would go against the second-place team in the other division in a three-of-five-game series, would create new temptations.

Suppose the Chicago White Sox and the Oakland Athletics, tied for first place in the American League West, were about to enter a threegame showdown on the season's final weekend? Mark McGwire, the Athletics' slugger, is bothered by a sore hip and their manager, Tony La Russa, decides to rest him throughout the weekend series.

"I'd rather finish second and have McGwire ready for the playoffs." La

Russa says, "than finish first and

risk aggravating his hip.".
The A's lose two of the last three and finish second, then McGwire 9-9 1-2 1, Wood 1-1 9-0 2: Totals 49-83 35-45 117. returns for the playoffs. So much 3-Peart scale - Promits 3-17 (Airgo 2-5, Mo-terie 34, Bartiley 0-2, K. Johnson 8-1), Son Antonio 3-4 (Anderson 1-1, Daniels 1-1, Elfis 9for the urgency of first place.

Antonio 24 (Anderson I-L Demies I-L 1818 92). Feotical est—Hone, Ruberanda—Phoenix 49
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(Section Med 3-7) Many major league club owners think they need more playoff games in order to attract more television dollars. But they would be better off arranging a television package that would provide primetime network exposure for Septem-ber pennant-race games under the current structure in which only first-place teams go to the playoffs.

If the wild-card formal develops, the one-game playoff for a divi-sional title would probably be replaced by a tedious and complicated tie-breaker formula similar to the NFL system, beginning with the two teams' head-to-head record during the season.

But if tie breakers had been used in 1978 when the Yankees and the for the AL East title, Bucky Dent never would have hit that home run. Baseball would have lost one of its

Baseball also would have lost the urgency of that divisional pennant race. No matter how many millions baseball obtains for creating wildcard playoffs, it can't buy the drama of those pennant-race moments and those pennant-race games that

BASE ALL Major League Standings

Pirates 5, Cubs 3: Bob Walk increased his record against Chicago to 14-3 as visiting Pittsburgh rallied from a 3-1, seventh-inning deficit. Florida Orlando Merced singled in the tying run, and the winning runs scored when rightfielder Sammy Sosa made a bad throw bome. Derrick May drove in all three runs for

Chicago. Reds 14, Rockies 2: Host Cincin-

SCOREBOARD

Sunday's Line Scores AMERICAN LEAGUE

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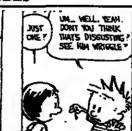
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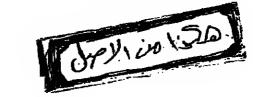


REX MORGAN









SPORTS BASKETBALL Badle England's Davies: Frenchman Up to Par Again Ton Rookin

WILMINGTON, Delaware Laura Davies overcame nervousness, an untimely rain delay and her own mercurial style to win the McDonald's Championship.

By holing a six-foot (1.8-meter) par putt on the final hole Sunday, the long-hitting Englishwoman beat Sherri Steinhauer of the United States by one stroke. It carned Davies, 29, the \$135,000 first prize and her fifth victory on the lates Professional Golf Association tour.

Yaniage.

Davies, who was in the lead or had a share of the lead after each of the four rounds, closed with a 2under per 69 for a 72-hole total of 7-pader 277. Steinhauer finished fast with a 67. Helen Alfredsson of eden and Laurie Merten of the United States tied for third at 279. With Davies's victory, five of the 10 LPGA events this season have

been won by foreign-born golfers. Although Davies has now won 23 professional tournaments worldwide, this victory was her first in the United States since 1991. She rated it as her third most impor-tant, behind the 1987 U.S. Women's Open title and the 1986 Wom-

en's British Open. But as a prominent world player who led Europe over the United States in the Solheim Cup in October. Davies re-established herself as a force on the best women's tour in golf. Critics have long seen Da-vies as an underachiever who has not adequately taken advantage of her combination of awesome ength and fine touch, but she parlayed the two very well at the Mc-

She was particularly impressive off the tee. For the four rounds, the 5-foot, 10-inch Davies averaged 277 yards in the driving distance, more than 10 yards farther than any other player in the field. By contrast, Steinbauer averaged 233 yards for the four rounds.

Although Davies only hit 46 percent of the fairways with her tee shots, she was rarely in the trees. She easily handled the thicker than average rough at the DuPont Country Club because she had so many wedges and short-iron ap-

"It was probably my best driving week ever," said Davies, who, in her last victory LPGA victory, the

exclusively with irons because of a lack of confidence in her driver. "Twe always had the distance, but I also had the accuracy. I wasn't afraid to hit the driver on tight

She also putted the fast greens beautifully, averaging 27 putts per round, as opposed to 30 for Stein-

Still lacking in Davies's game is consistency with her irons and a montal hardness that might be antithetical to her soft, pleasant nature. On Sunday, she was bothered when her hooked 2-iron second shot on the par-5 minth hole hit a man in the gallery in the back. The spectator was unburt, and Davies birdied the hole, but she admitted she was

"I went to pieces for a few holes after that," she said. "It does scare you when you hit someone, because

of what can happen."
With a one-shot lead, Davies hit an enormous drive on the 465-yard par-5 16th hole. But just as she was ready to hit a 5-iron approach, play was suspended because of light-

The suspension lasted 1 hour, 3 minutes. Davies spent the time trying to relax in the locker room with other European pros including Al-fredsson and Trish Johnson of England, both of whom have won on the LPGA tour this year.

"They were telling me to stop worrying, and I was worrying," said Davies. "That was about it."

When she returned to the course, she pushed her 5-iron into a green-side sand trap and failed to get the birdie. She parred the par-3 17th, but, after playing her tee shot away from water on the uphill, dogleg-left 399-yard final hole, again pushed a 5-iron. It left her with a 20-yard shot from thick rough.

Davies feathered a cut shot with her sand wedge that landed on the green and stopped 6 feet under the hole. When her left to right breaking patt caught the right edge of the hole and fell in, the most explosive player in women's golf was back on track in America.

♦ Scott Simpson, facing a fourth straight bogey, sank a 12-foot putt for par on the final hole and a oneshot victory over Billy Maylair, Corey Payin and D.A. Weibring in the Byron Nelson Classic. (AP)

1991 Inamori Classic, drove almost Top Rookie

INDIANAPOLIS — Stephan Oregoire of France, the youngest driver at the track, outdrove some more illustrious names in auto racing to become the fastest rookie qualifier so far for this year's Indianapolis 500-mile race.

Gregoire, who turned 24 on Friday, recorded a qualifying run at an average speed of 220.851 mph (355.41 kph) on Sunday to surpass the speeds posted by the world driving champioo Nigel Mansell, the former world champion Nelson Piquet and another Formula One veteran, Stefan Johansson.

The Frenchman got his attempt under way just 40 seconds before the end of qualifying. He drove his Lota-Buick four times around the 25-mile track and completed his run after the final gun had sounded. Driving for Emmanuel Lupe, the

car owner and a fellow Frenchman. Grégoire had never seen an oval track until be arrived for rookie orientation two weeks ago. He will start on the inside of the sixth row for the May 30 race. Grégoire drove a Formula 3000

car for Lupe in France last year and was chosen to replace Lupe's 1992 driver, Philippe Gache, who decid-ed not to return after crashing. Mansell, Piquet and Johansson all qualified in Saturday's opening

The young Frenchman's fast run also stole the day's top speed away from Jeff Andretti, Mario's Andretti's son, who was returning after severe foot injuries suffered in a crash at Indianapolis last year. Andretti qualified at 220.572 mph. Eleven drivers worked their way

The rest of the 33-car field will be filled in time trials next weekend. Others squeezing in on Sunday included Al Unser St., the only four-time race winner still active following the retirement of both A.I. Foyl and Rick Mears. He put his Lola-Chevrolet-C in with a

into the field to increase it to 26.

speed of 217.453 mph. Lyn St. James qualified for her second successive race, averaging 218,453 mph in a Lola-Ford Cosworth on her second attempt. Teo Fabi of Italy, who won the Indy 500 pole positing as a rookie 10 years ago, qualified his Lola-Chevrolet-C at 220.514.



Hakeem Olajuwon, swatting away Shawu Kemp's jump shot for one of his eight blocks, also contributed 24 points and 12 rebounds for the Rockets.

Big Victories for Spurs, And Rockets Tie Series

Seattle and Phoenix had the hig man hlues after their lost weekend in Texas.

Hakeem Olajuwon and David Robinson turned in the big games Sunday as Houston and San Antonio pulled even, at 2-2, in the Western Conference semifinals with homecourt victories. Both Texas teams also won at home on Saturday. Olajuwon had 24 points, 12 rebounds and eight blocked shots in the Rockets' 103-92 vic-

tory over the Seattle SuperSonics, while Robinson's playoff career-high 36 points and 16 rebounds carried the Spurs past the Phoenix Suns, 117-103.

"I hate to give up any easy baskets," said Olajuwon, who had four blocks in the first period, when Houston opened a 29-19 lead and for the fourth time in five quarters held Scattle under 20 points. "If they're going to shoot, I'm going to make sure they work for what they

The Rockets were behind only once all weekend — by 6-4 on Saturday night — but they didn't take control until a 13-4 fourth-quarter run put them ahead, 90-75, with 6:54 left. The SuperSonies trailed by just 77-71 with 10:38 to

"I think we go back now with so much more confidence, we know what it takes to win," Olajuwon said of Game 5. The next game is going to be so important, because both teams play so well on their home court."

Shawn Kemp had 23 points and 18 rebounds and Ricky Pierce scored 15 of his 19 points in the second half for Seattle. Otis Thorpe, who was 20 of 25 from the field in the two weekend games, had 16 points on 8-for-11 shooting for the Rockets.

After trailing by 19-6, the Sonics closed to 35-33 with 6:01 to play in the first half, but the Rockets outscored them by 19-10 over the rest of the second quarter for a 54-43 halftime

advantage. The Sonics still trailed by 74-68 after a rug-; ged third quarter, in which Pierce got Seattle's irrst eight points and had 11 for the quarter.

Robinson, held to 13 points on 4-for-16 shooting in the Spurs' victory in Game 3, led the way as San Antonio ourscored San Antonio,

NBA PLAYOFFS

65-47, in the second half. His 16 rebounds led a 52-36 advantage on the boards by the Spurs.
"I think that adrenaline just took over." said the Spurs' coach, John Lucas. "We had great play from everyone. David Robinson was awe-

The Spurs pulled away early in the fourth quarter with a 15-6 run keyed by 3-pointers from Lloyd Daniels and Willie Anderson, giving them a 100-86 lead four minutes into the

The Spurs held the Suns' Charles Barkley to five points in the second half. He finished with, 18, making 7 of 20 shots, and 12 rebounds.

"We played hard, but it wasn't meant to be,"
Barkley said. "We have struggled all year rebounding. We've got to get everybody on the
boards when we're playing such an active Kevin Johnson led Phoenix with 26 points.

Sean Elliott scored 19 for San Antonio, which lost Antoine Carr with a sprained ankle in the

NBA Sees Good Pickings In a Young College Crop

By Steve Berkowitz

WASHINGTON - You're a National Basketball Association team's general manager. You have spent a season watching your team lose, so you are in position for a top draft choice. You need a player who can make an impact on your team.

Are you happy about the underclassmen who have announced they are making themselves available for this year's draft?

You aren't just happy. You're thrilled, Michigan sophomore forward Chris Webber, brigham Young freshman center Shawn Brad-ley, Memphis State junior guard Anfernee Hardaway, Kentucky junior forward Jamal Mashbum and Wake Forest junior forward Rodney Rogers could be the top five players selected in the June 30 draft.

"To be honest with you, without the under-classmen coming out, it would have been pretty tough," said Rob Babcock, chief scout for the Minnesota Timberwolves, who will be in the May 23 lottery that will decide the order in which

the 11 complayoff teams will select players. Personnel people around the league believe that Indiana forward Calbert Cheaney and Nevada-Las Vegas guard J.R. Rider are the top seniors in the draft, but Cheaney and Rider might have been less attractive had Purdue sophomore forward Glenn Robinson, North Carolina junior center Eric Mootross, Duke junior guard Grant Hill or California freshman guard Jason Kidd also passed up their final

seasons of eligibility.

Those four, and other underclassmen, had until last weekend to notify the NBA that they planned to make themselves available to join a list that includes Seton Hall center Luther Wright and Evansville guard Parrish Casebier. None apparently did.

Robinson had been the center of the most speculation as the filing deadline approached, but he was with the Boilermakers last weekend when they left for a two-week European tour. Nobody seemed to be expecting him to airmail a letter to the NBA's office in New York.

Even without Robinson, this year's early entrants promise to make "the top seven or eight" prospects among "the best I think we've had in recent years," said the Golden State Warriors' director of player personnel. Sam Schuler. "I don't see anybody like Shaquille [O'Neal] or arguably [Alonzo] Mourning, who really stand out, but there are seven or eight really good guys."

Part of the reason that this year's top players are underclassmen is that the players who would have been this year's top seniors already are in the NBA. Had they stayed in college for four years, O'Neal, Kenny Anderson, Jimmy Jackson and Harold Miner wouldn't have been available until this year.

The talents of Webber, Hardaway, Mashburn and Rogers are obvious. Wehber, at 6burn and Rogers are obvious. Wender, at 6-feet, 9 inches and 245 pounds (2 meters and 111 kilograms), is a powerful inside player. The 6-8 Hardaway possesses an array of skills that could enable him to play point guard, off-guard or small forward. Mashburn and Rogers, both 6-7, have both inside strength and outside fi-

Bradley is the tantalizing question mark. As a freshman, when he was 7-6 and 210 pounds, he averaged 14.8 poiots and 7.7 rebounds per game and set National Collegiate Athletic Association freshman records with 177 blocked shots and an average of 5.21 blocks per game. But that was during the 1990-91 season.

Since, he has been on a two-year mission for the Mormon church in Australia. He reportedly has grown to " and increased his weight to about 240 pounds. Nobody around the NBA seems to know for sure, though, Team officials are arrious to find out that - and much more. When a lottery team lucks into one of the top picks, "the more risk you have in dollars and in reputation." Schuler said.

Consequently, lottery teams can't wait for Bradiey to return from Australia which, according to the Timherwolves' Babcock, he is scheduled to do for the physical examinations that precede the NBA's predraft camp in Chicago in.

"It's a little more difficult with the Bradley situation," Schuler said. "Usually you've been able to look at someone for three or four years. With Bradley, you had one year, and it was two years ago. It's a harder evaluation process, but that's what it's all about."

Babcock said that while he did not expect Bradley to take part in the Chicago camp, he was hoping Bradley would be willing to do more than just talk with teams.

"I'm hoping to get a chance to have him work; out for us." said Babcock, who added that the Timberwolves also might want to test Bradley on strength, endurance and other factors that aren't part of the Chicago camp's physical ex-amination. "If he doesn't work out for people," people might get gun-shy."

Venables Stripped of Ally In the Battle of Tottenham

Computed by Our Story Prove Disputers

LONDON — The sugar of the English holding at what he called "a fair and remover Leagues's Telepathanas continued Monday with its chief appearance to the offer as "derisory." LONDON — The suga of the English Premier League's Retreatments an continued Monday with its chief, injectuive, Terry Venables, losing out of his stamments allies in his boundations builds with the chit's chairman, Alay Sugar on Friday but reinstated within hours by a High Court indee, appeared to have lost ground when his associate, Edward Ashly, was anched as a chasultant during a 90-mounts bound speciale attended by

a 90-minute board meeting attended by both Venables and Sugar.

Venables had reportedly refused re-peated requests from Sugar to sack Ashby, who had a dosk and a secretary at the club, and had been involved in nego-tiating the sale of Paul Gascaigne to trial date was set. Italian club Lario. There seemed little chance of a com-

promise between Venables, a former player who with Sugar saved the chib from possible bankruptcy two years ago. "It was a civilized board meeting but there seems to be no hope of a reconciliation," said a club spokesman, Nick Hewer. Sugar and Venables fell out over control of the north London club, with Sugar top European club."

· A judge in Rome ruled that Argentine soccer superstar Diego Maradona and his former manager, Guillermo Cop-pola, must stand trial in Italy on drug charges, the Italian news agency ANSA reported Monday.

Maradona left Italy and his Italian club Napoli in 1991 following a 15month suspension for cocaine use.

ANSA, citing Rome court officials, reported that Judge Alberto Pazienti ordered the trial in connection with a 1989 shipment of three kilograms (6.6 pounds) of cocaine from Argentina to Naples. No

 Bernard Tapie, president of Olympique Marseille, said that Abedi Pelé could leave the club at the end of this season, as the Ghanaian forward had said he wanted to earlier in the day in Munich, where Marseille will play AC Milan in the En-ropean Cup final May 26.

Pele, 31, said that "I want to play two, three years more and I want to play at a (Reuters, AP)

SIDELINES

Seles Top Seed in French Open Coach of Year

PARIS (Reuters) - Monica Seles was top seeded Monday to defend her title at the French Open tennis championships that start May 24, despite last month's stabbing that left her with slim prospects of playing.

Organizers said that if Seles withdrew, Steffi Graf would be

top seeded and Kimiko Date of Japan, ranked 19th, would come in as the 16th seed. Of the top women players, only Martina Navratilova and Helena Sukova have not entered. With all the top men playing, Pete Sampras was top seeded for the first time. Jim Courier, the French champion the past two

years and winner Sunday of the Italian Open, is seeded second. Boris Becker and his Austrian coach, Gunter Bresnik, have parted company, Becker's manager, Ion Tiriac, said Monday.

German Team Upsets Czechs

DUSSELDORF (AP) - Germany upset the top-seeded Czech Republic on Monday on the opening day of the World Team Cup tennis tournament, while Sweden beat France, 3-0. Germany's doubles team of Michael Stich and Patrick Kuchnen defeated Petr Korda and Cyril Suk, 3-6, 7-5, 6-2, for a 2-1 victory. Korda beat Stich, 7-6 (7-5), 6-1, but in the second singles, stomach cramps forced Karel Novacek to withdraw against Carl-Uwe Steeb while leading, 6-3, 2-4.
Stefan Edberg beat France's Arnaud Boetsch, 6-2, 6-2, and

Magnus Larsson rallied to defeat Henri Leconte, 3-6, 6-3, 7-6 (7-4), before Anders Jarryd and Henrik Holm won in doubles.

For the Record

Raul Alcala of Mexico won cycling's Tour DuPont by 2½ game, the fewest since the Chicago Bulls averminutes over Lance Armstrong of the United States. (AP) aged 95.0 in 1974-75.

Knicks' Riley The Associated Press

NEW YORK -- Pat Riley, whose New York Knicks posted the best record in the Eastern Conference, was named Wednesday the NBA's coach of the year, beating Houston's Rudy Tomanovich by one vote.

In the closest balloting in the 31 years of the award, Riley received 32 of a possible 98 votes from a nationwide panel of NBA writers and broadcasters. Tomianovich was next with 31 votes, fol-

lowed hy Seattle's George Karl (10), Phoenix's Paul Westphal (9), New Jersey's Chuck Daly (7), San Antonio's John Lucas (6), Boston's Chris Ford (2) and Cleveland's Lenny Wilkens Riley also won with the Los Angeles Lakers

in 1990. In his second season with the Knicks, they

had a 60-22 record, matching the winningest mark in the team's 47-year history and a ninevictory improvement over last season. The Knicks' 37-4 record at home was best in

the NBA and the best in team history. Much of the Knicks' success this season stemmed from Riley's emphasis on defense. The team allowed opponents to shoot a league low — and team record — .426 from the field. The Knicks also allowed only 95.4 points per

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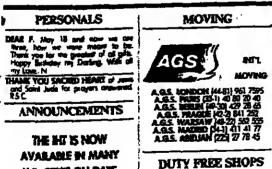
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effect on the government. Of-ficials in the capital have begun to talk like showhiz types. "B. P., I have a great idea for a new energy tax bill. With the

right development it could Buchwald тоге money than 'The Sound of Mu-

"Give it to me fast. I've got a luncheon appointment with Kim

"O.K., we'll raise the price of gasoline and home heating oil by 30 percent. But we won't call it a tax, we'll call it an 'Indecent Proposal.' Since it sounds sexy, people will think that it's in their favor."

"Whom do we get to lobby for it in the House?"

"How about Sharon Stone?" "I think Demi Moore is more believable with tax bills. This legislation needs a hrunette." "If we can't get Demi Moore,

would you consider Kathleen "Not unless we can get Michael

'Bruce Lee Story' Banned in Britain

TNIVERSAL CITY, California — The film "Dragon: The Bruce Lee Story" cannot be shown in Britain because two scenes include a weapon that is outlawed on the streets and on screens.

Roh Cohen, the co-writer and director of the U.S. box-office hit, will appeal the decision by the British Board of Film Classification. The weapon is the nunchaku, two

pieces of metal or hard wood con-

nected by a chain.

Marriage of the Century WASHINGTON — The mar-riage of Hollywood and Washington, as reported recently might as well entertain them at the same time. O. K., what's the sto-

ART BUCHWALD

"The story is that the govern ment is in the hole to the tune of \$4 trillion. In this one Bill Clinton plays the sheriff and Hillary Clinton is his deputy. Boh Dole is the black hat, and when he rides into town Clinton asks for a posse of Democrats to stop Bob from porking up the tax bill. But nobody wants to truck with Dole, so Bill has to go out on Main Street and

"They walk slowly toward each other and suddenly Bill draws a 3-hy-5 card from his holster and says. 'I apologize for my remarks at the White House correspondents din-

face him alone, with Hillary cover-

ing him from the roof. The two men

meet in the middle of the street

while all of Washington hides in-

*Dole is so shocked that he faints in the street. The crowd pours out and slaps Bill on the back. But Bill is disgusted with the lack of congressional support he is getting and flings his badge in the dust. He and Hillary ride back to the White House alone."

"It's great. I wonder if we could find a part for Warren Beatty."
"Warren says that he doesn't do deficits."

"Can we work Judy Collins into the tax hill? She's Bill's favorite." "I'm not too sure we can put it to music. In order to get the support we need, we're going to have to play it straight. We already prom-ised Liza Minnelli that she could sing at a hearing and that's the best

"Well, let's make a development deal. We'll package it with Steven Spielberg and Richard Gere. The president thinks that the public is ready for a tax bill, and if he can only get some help from Paul Newman the bill will make it through. Do we have to clear this with Michael Ovitz or the William Morris

Agency?"
"We better. If they're left out the whole package could go down the

"O. K. Let's get on to the next production. Who is directing the military hudget?"

"Barhra Streisand."

North America

Aaron Neville: On the Music Map Again

By Steve Pond

Neville had a single badge of success on the walls of his tiny house in New Orleans's Uptown district. Amid the religious paraphernalia and publicity photos on display in his cramped, clustered wooden "shotgun" house was a gold record for his 1966 soul ballad "Tell It Like It Is." But Neville received neither money nor the gold plaque for that hit; instead, a friend took a copy of the single, spray-painted it gold and put it in a simple frame. Neville hasn't lived in that house for

about six years. These days, after hit duets with Linda Ronstadt and a flourishing solo career that includes a new album. "The Grand Tour" (A&M), he owns a hrand-new, grandiose two-story hrick house on the 18th fairway of a private golf course east of the city. To the left of the marble entryway is a full-fledged trophy room, its shelves bearing the Grammy Awards he won for the lush pop songs he recorded with Ronstadt and the funk rhythm-and-hlues records he made with the Neville Brothers. Its walls are lined with real gold records. And in the middle

of it all is the spray-painted record. Clearly, it will take more than a few years of good fortune for Aaron Neville to forget his days of no money, of jail time and drug addiction. Everything I've done and seen gave me something to feel, something to sing about." he says, sitting in a living room that's probably bigger than the entire house where he used to live. "Like I always say. I'm singing for the people I knew that didn't have a song—because that could have been me, you know?"

Neville, 53, is a burly man whose huge upper arms, amateur tattoos and forbidding expression are seemingly at odds with his tremulous, startlingly pure voice and

incongruously soft, high giggle.

Often, facades are there to hide a simple part of our personalities," says Daniel Lanois, a music producer who worked with Neville on "Yellow Moon." an acclaimed 1989 alhum by the Neville Brothers. "And Aaron is like a little kid in a lot of ways.

"I have hig expectations," Neville says of "The Grand Tour," which was released last month. "I'm looking forward to the Grammys, looking forward to triple platinum. I guess that's the main objective, to be heard by as many people as you can. When I was coming up, a lot of times I was just singing to myself and wishing I could be heard." The recently concluded New Orleans

Jazz and Heritage Festival would have been an ideal place for Neville to kick off a tour to support his new album. While he did perform at that event, it was with his brothers. Art. Charles and Cyril; he sang



Aaron Neville in his new home in New Orleans: Success is all in the family.

only two or three songs from the new album, then stuck with Neville Brothers material. And he will go on the road for the summer and fall, but with his brothers,

not as a solo artist. To become as famous as he would like, Neville may have to operate independently of the Neville Brothers, a band that receives critical acclaim but has never had the success often predicted for it. But

that's a break he's unwilling to make.
"I'm never going to neglect the Neville
Brothers thing," he says softly. " Cause I
am a Neville Brother, and I don't feel like I've made it until my brothers have made it." Neville is third of the four brothers (plus two sisters), part of a musical family from New Orleans. His oldest brother Art began making records in the early '50s. while Neville began singing professionally

soon after. But he was also a fan of more obscure performers, like Pookie Hudson, lead singer of the '50s vocal group the Spaniels, As a teenager he loved Hudson's tender voice,

unaware that Hudson suffered the same hardships as many other black musicians of the day.

"I was sitting with my wife listening to him talk," remembers Neville of a recent meeting with the singer. "He was talking about some of the things he went through, and I just went to crying. I was touched. 'Cause back in those days I saw cats like Clyde McPhatter and Pookie Hudson, and just knew they were rich. And then I

found out they all got ripped off." Neville had a similar experience. After spending two years in jail for auto theft in the late 50s, he recorded hits like "Over You" and "Tell It Like It Is." But many of the sones he recorded were never released. and he was told he owed the record company money for studio time.

He had to work as a longshoreman on the New Orleans docks while "Tell It Like It Is" was on the charts, then left Louisiana and spent time in New York with his brothers Charles and Cyril in the early '70s.

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By that point he had left his wife, Joel, and their four children, and turned to heroin. Music, he says, kept him going, hymns like "Ave Maria" and pop tunes like the Stylistics' "Betcha by Golly, Wow."

Joel Dorn, a longtime friend who pro-duced records for Neville, says the singer got through that period largely because he never took his voice for granted, "He made a lot of wrong turns, like we all do," says Dorn, "but even in the darkest days he understood the magic that he was given."

Neville, a Roman Catholic, also attributes his survival to his faith, and he prayed a lot. Neville rejoined his family, gradually kieked drugs. To this day he still offers novenas (nine-day series of prayers) to St. Jude.

There's always something impossible

Steve Pond, a contributing editor of Rolling Stone magazine, wrote this for The New York Times.

CROSSWORD

PEOPLE

British Woman Scales Everest, Just in Time

Rebecca Stephens, a 31-year-old London journalist, became the first British woman to scale Mount Exerest, declaring from the summit of the Earth's highest peak: "I'm on top of the world." Her expedition spokesman, David Fuller, said Stespokesman, David a three Sherpas reached the 29,028-foot (8,847-me ter) summit at 0641 GMT Monday just ahead of an approaching storm that would have blocked the ascent

Putting the money where the pen is: E. Annie Proubt, in Washington accepting her PEN/Faulkner Award for Fiction for her first no: el. "Postcards," made an emotional plea for combating adult illiteracy Duraping the tradition of reading from her winning work, she said she hoped the \$15,000 award would "make it possible for me to belp reduce the number of illiterate adults" and she urged her audience to help.

Ireland won its fifth Eurovision song contest after a cliffhanger finish. The upbeat Irish bellad "In Your Eyes" — sung by Nisush Kavanagh, a bank clerk and part-time blues session vocalist - triumphed in the biggest ever Eurovision lineup after a three-hour extravaganza held in a converted show-jumping stadium in Millstreet, County Cork, and watched live by 300 million television viewers in Europe.

President Frederik W. de Klerk (of South Africa and the African National Congress president, Net-son Mandeta, will share the 1993 Philadelphia Liberty Medal for their work toward ending apart.

Donald Trustp's plan to convert his Mar-a-Lago estate at Palm Beach, Florida, into a private social chib got the go-ahead from the city leaders. Trump said he came up with the idea as a way to preserve the fancy mansion and plush grounds that once belonged to ce-real heiress Marjorie Merriwenther Post. Upkeep costs \$2 million a

INTERNATIONAL CLASSIFIED Appears on Pages 14 & 19

O New York Times, edited by Eugene Maleska.

WEATHER

Europe

Asia

Surrey in Tokyo Wednesday and Thursday, Inen a chance of rain Friday, Rains

15 Court order 32 Plana maneuvers 17 Orbs 18 Guiltle 35 AU.S. 20 Drains Of 40 Rank abusa

ACROSS

7 Record, in a

14 Land at Logan

11 Swipe

Solution to Puzzle of May 17

22 Event at

23 Acrobatic feat

27 Sir, to a Hindu

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30 Pandowdy

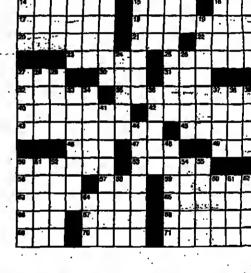
67 Max, Jr. or Sr. horror film es A river at Ghen 71 Part of NATO

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36 Yield



51 An adhesive

54 Purport ez Abnegate All square

BOOKS

LURE AND LOATHING: Essays on Race, Identity, and the Ambivalence of Assimilation

Edited by Gerald Early, 351 THE COLOR LINE:

Legacy for the Twenty-First By John Hope Franklin. 87 pages. \$14.95. University of Mis-

BUPPIES, B-BOYS, BAPS & BOHOS: Notes on Poat-Soul Black Culture.

souri Press.

\$20. HarperCollins.

pages. \$23.50. Allen Lane/The intellectual of the day, described the pre-eminent dilemma that faced black Americans then and continues to face them today. Du two souls, two thoughts, two unrecideals in one dark body, whose dogged strength alone keeps it from

> Du Bois's ruminations on the position of blacks in American society are the sumping-off point for a coilection of provocative essays edited by Gerald Early, a protessor. — Washington University in St. Louis

By Nelson George. 329 pages. and author of the critically ac-claimed "Tuxedo Junction." Early brought together 20 black intellectuals from across the ideological Reviewed by Matthew Rees spectrum and asked them to con-NETY years ago W. E. B. sider Du Bois's "twoness" dilemma
Du Bois, the foremost hlack in the context of modera-day America.

The essays vary greatly in style and substance. Kenneth Manning contributes a studious, yet engag-Bois identified the dilemma as ing work on the scientific world twoness—an American, a Negro; and black America. His central assertion is that while black scientists onciled strivings; two warring seek an identity where race is irrelegee syphilis experiments — and how they face continued threats

from the scientific establishment. thoughts on the place of hlack that the answer is yes. women in America's racial dilem-

ma. In her discussion of the historical place of black women in Ameriinclusive" thinking that devotes atsays Hine, will reveal the valiant battle hlack women have fought against racism, sexism, ridicule and

dehumanization. But Manning and Hine have diverged from the path taken by others. For if one theme emerges from "Lure and Loathing," it is that a new form of "twoness" has settled vant, they are frequently reminded into black America. This "twoof how hlacks have been mistreated ness" revolves around the question. hy science - the 1932-1970 Tuske-roughly stated, of whether there is more bound up in being black than simply having dark skin and heing of African descent. The consensus Darlene Clark Hine delivers of the authors is, quite forcefully,

on the new "twoness" dilemma, it is the contrarian view, offered by ca. Hine calls for new and "more Boston University professor Glenn Loury, that is most insightful. tention to the intersection of gen- Loury concludes that it is detrider and class with race. To do so, mental for blacks to stake their

race, saving that to do so is to embrace "too parochial a conception of what is possible and what is In "The Color Line," John Hope

Franklin strikes a chord similar to personal identity entirely on their the one heard by many of the essay-

of the Union for French Democracy party, is reading "Confucius" by Yasushi Inoue, translated from Japanese into English by R.K. Thomas.
"It's fascinating in its context.
People say the book is rather like
the Skidhartha by Hermann Hes-

ists in "Lure and Loathing." He begins by quoting Du Bois's decla-ration that "the problem of the 21st century will be the problem of the color line" and then launches into a dark recital of the past and present problems facing black America.

Franklin, a professor at Duke University, is one of the United States's most accomplished historians. In "The Color Line," he surveys the political terrain of the past 25 years. He does not have much good to say. He writes complimentary paragraphs on Gerald Ford and Jimmy Carter, but Richard Nixou, Ronald Reagan and George Bush are the primary targets of his fire. Regardless of one's political persuasion, there's little to like or dislike in this slim volume. Quite

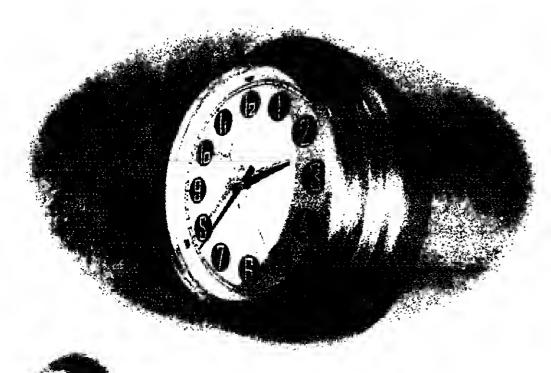
simply, it doesn't say very much. The emptiness of Franklin's work stands in striking contrast to

Buppies, B-Boys, Baps & Bohos, The book is a swashbuckling collection lection of his Village Voice col 10 harmonic unms dating back to 1980. It takes the reader on an entertaining trip through many aspects of post-soul black culture, ranging from a testimonial to Ebony magazine pub ative work on what it means to be at

George's slash-and-burn styl may leave the reader somewhat taken aback, but it is what make his book eminently readable and what makes him one of America

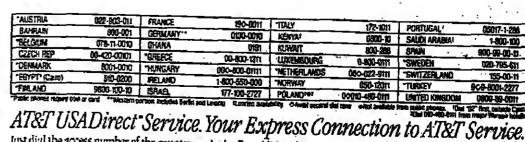
black man.

Matthew Rees, a correspo the Washington bureau of The Econg omist, wrote this for The Washingt



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